

MONTHLY REVIEW OF PORTFOLIO PERFORMANCE TO 31 MARCH 2016

By T H Friedrich - Managing Director, Retirement Fund Solutions Namibia (Pty) Ltd

The monthly review of portfolio performance, as set out in this issue, is also available on our website at www.rfsol.com.na.

1. Review of Portfolio Performance

In March the average prudential balanced portfolio returned 2.76% (Feb: 0.50%). Top performer is Namibia Asset Management (4.96%); while Allan Gray (0.78%) takes the bottom spot. For the 3 month period Allan Gray, for the 8th consecutive month takes top spot, outperforming the 'average' by roughly 1.3%. On the other end of the scale EMH Prescient underperformed the 'average' by 1.8%.

Graphs 1.1 to 1.7 reflect the performance for periods from 3 months to 10 years of a number of the most prominent prudential balanced portfolios (blue bars), 'special mandate portfolios' with lower volatility risk (grey bars), fixed interest portfolios (no color bars), the average of prudential balanced portfolios (black bar), the JSE Allshare Index (green bar), and the CPI (red bar). Benchmark investors should take note of the performance of the default portfolio (yellow bar), which now represents a combination of Prudential Namibia Inflation Plus and Allan Gray Namibia Balanced Fund.

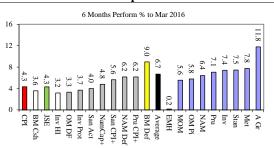
Below is the legend to the abbreviations reflected on the graphs:

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Benchmarks		
Namibian Consumer Price Index	CPI (red)	
JSE Allshare Index	JSE Cum (green)	
Benchmark Default Portfolio	BM Def (yellow)	
Average Portfolio (prudential,	Average (black)	
balanced)		
Special Mandate Portfolios		
Money market	BM Csh (no color)	
Investec High Income (interest	Inv HI (no color)	
bearing assets)		
Prudential Inflation Plus	Pru CPI+ (grey)	
Old Mutual Dynamic Floor	OM DF (grey)	
Sanlam Active	San Act (grey)	
Sanlam Inflation Linked	San CPI+ (grey)	
NAM Capital Plus	NamCap+ (grey)	
NAM Coronation Balanced Def	NAM Def (grey)	
Market related portfolios		
Allan Gray Balanced	A Gr (blue)	
EMH Prescient Balanced Absolute	EMH (blue)	
Investec Managed	Inv (blue)	
Prudential Managed	Pru (blue)	
Metropolitan Managed	Met (blue)	
NAM Prudential Balanced	NAM (blue)	
Old Mutual Pinnacle Profile Growth	OM Pi (blue)	
Momentum Managed	MOM (blue)	
Stanlib Managed	Stan (blue)	
Starrio Managea	Stair (blue)	

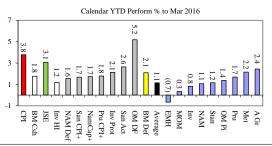




Graph 1.2



Graph 1.3



Graph 1.4



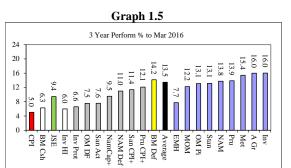




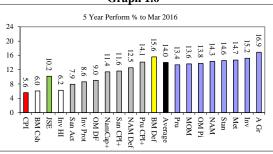
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Graph 1.6



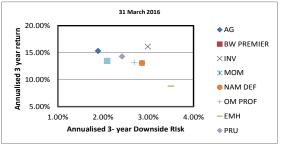
Graph 1.7



Graph 1.8



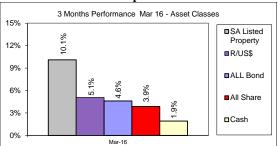
Risk/ Return



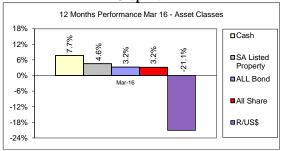
Benchmark Retirement Fund

2. **Performance of Key Indices** (index performance by courtesy of IJG/Deutsche Securities)

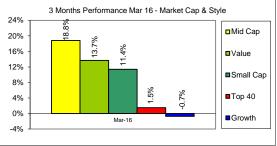
Graph 2.1



Graph 2.2



Graph 2.3



Graph 2.4



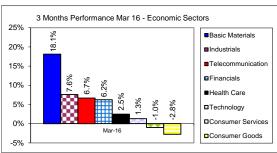
Graph 2.5



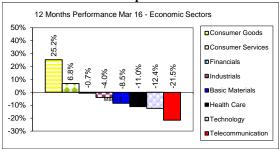
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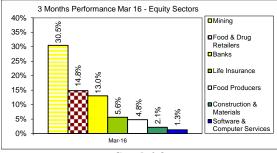
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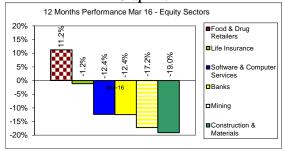
Graph 2.6



Graph 2.7

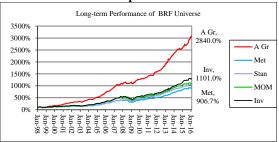


Graph 2.8



3.1. Cumulative performance of prudential balanced portfolios

Graph 3.1.1



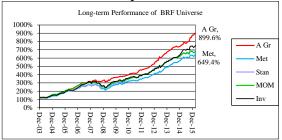
Graph 3.1.2

Cumulative performance of prudential balanced portfolios relative to average prudential balanced

portfolio on zero



Graph 3.1.3



3.2. 3-year rolling performance of prudential balanced portfolios relative to CPI

Graph 3.2.1



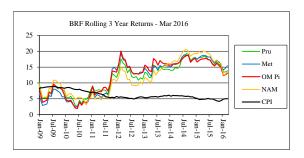
Portfolio Performance Analysis



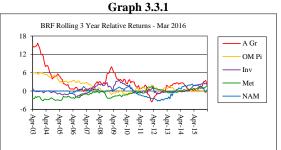
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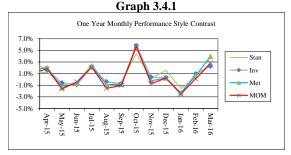


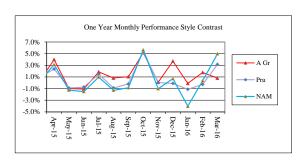
3.3. 3-year rolling performance of prudential balanced portfolios relative to average prudential balanced portfolio on zero



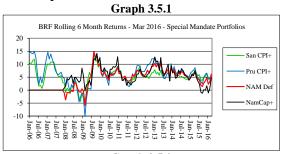


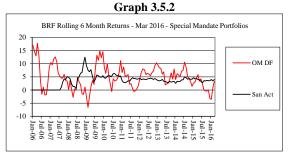
3.4. Monthly performance of prudential balanced portfolios





3.5. 6-month rolling returns of 'special mandate' portfolios





3.6 Monthly and cumulative performance of 'Benchmark Default' portfolio relative to average prudential balanced portfolio



Graph 3.4.2 Graph 3.6.2



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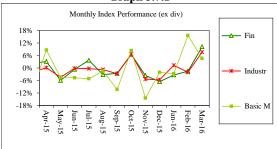
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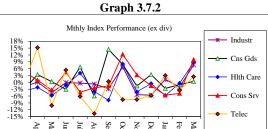
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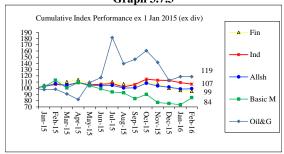
3.7 One year monthly performance of key indices (excluding dividends)

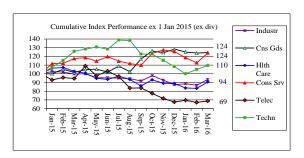
Graph 3.7.1





Graph 3.7.3





4. The Benchmark Default Portfolio – Facts in figures

Table 4.1

Portfolio	Default portfolio	Average pru man portfolio
5 year nominal return - % p.a.	15.6	14.0
5 year real return - % p.a.	10.0	8.4
Equity exposure - % of portfolio	49.7	55.9
Cumulative return ex Jan 2011	112.0	96.5
5 year gross return target - % p.a.	5	6
Target income replacement ratio p.a % of income per year of membership	2	2.4
Required net retirement contribution - % of salary	13.0	11.6

The above table reflects the actual returns versus target returns required to produce an income replacement ratio of 2% of salary per year of fund membership that should secure a comfortable retirement income.

Table 4.2

1 able 4.2				
Measure	Money Market	Default Portf	Average Prud Bal	
Worst annual performance	5.6%	14.2%	12.7%	
Best annual performance	6.3%	19.1%	18.5%	
No of negative 1 year periods	n/a	0	0	
Average of negative 1 year periods	n/a	n/a	n/a	
Average of positive 1 year periods	5.8%	16.8%	16.1%	

The table above presents one year performance statistics. It highlights the performance differences between the 3 portfolios over the 3 years April 2013 to March 2016. This gives an indication of volatility of the performance of these 3 risk profiles.

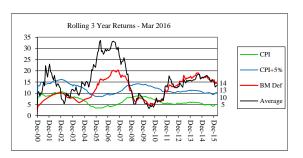
Graph 3.7.4 Graph 4



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Graph 4 measures the success of the Benchmark Default portfolio in achieving its long-term gross investment return objective of inflation plus 5%, on a rolling 3 year basis. It also shows rolling 3 year returns of the average prudential balanced portfolio and rolling 3 year CPI. The Benchmark default portfolio 3 year return to end March was 14.15%, the average was 13.46% vs CPI plus 5% currently on 10.26%.

5. Review of Foreign Portfolio Flows and the Rand How is the Rand doing?

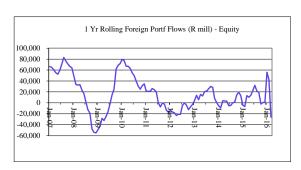
Graph 5.1 indicates that the Rand by our measure is fairly valued at 10.74 to the US Dollar while it actually stood at 14.70 at the end of March. Our measure is based on adjusting the two currencies by the respective domestic inflation rates.



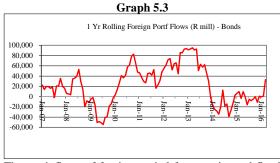
Rand strengthened with foreign capital inflows

Graph 5.2 reflects a net inflow of capital into South African equities on a rolling one year basis, with a net outflow of 26.9 bn on a year-on-year basis at the end of March (inflow of R 42.6 bn year-on-year to end February). The month of March experienced a net outflow of R 41.3 bn. Since the beginning of 2006, foreign net investment in equities amounts to R163 bn (end February R 204 bn). This represents roughly 1.4% of the market capitalization of the JSE.

Graph 5.2



Graph 5.3 on a rolling one year basis reflects foreign portfolio inflows in respect of SA bonds of R32.9bn over the past 12 months to end of March (inflow of R 0.9 bn over the 12 months to end of February). Since the beginning of 2006, foreign net investment in bonds amounts to R 236 bn (to February just over R209 bn). The month of March experienced a net inflow of R 27.1bn.



The net inflows of foreign capital from equity and fixed interest securities was R6.6 bn for the rolling 12 months to end March 2016 (inflow of R 43.5 bn to end February 2016), compared to an inflow of R 9.7 bn for the 12 months to end March 2015 (inflow of R 3.0 bn to end of February 2015). Since the beginning of 2006, total net foreign portfolio inflows amounted to R 399 bn (February 414 bn).

Graphs 5.4 reflects the movement of the JSE since January 1987 in nominal and in inflation adjusted terms, with trend lines for these. In nominal terms, the JSE grew by 11.9% per year since January 1987, and this excludes dividends of 3%. Namibian inflation over this period of just over 29 years was 8.4% per year. This is equivalent to a growth in real terms of 3.5% p.a. over this period, excluding dividends, or around 7% including dividends.

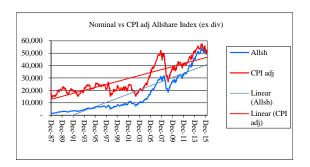
Graph 5.4



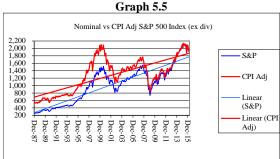
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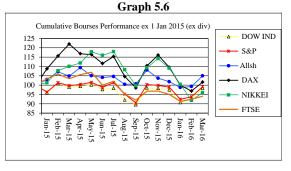
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Graph 5.5 reflects the movement of the S&P500 Index since January 1987 in nominal and in inflation adjusted terms, with trend lines for these. Since January 1987 the S&P500 Index has grown by 7.2% per annum, over this period of just over 29 years. US inflation over this period was 2.7%. This is equivalent to a growth in real terms of 4.5% p.a. over this period, excluding dividends.

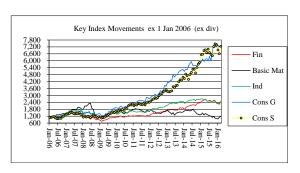


Graph 5.6 provides an interesting overview of some of the major global share indices, showing up the Allshare and the DAX as the top performing share indices.



Graph 5.7 provides an overview of relative movement of the key equity sectors on the FTSE/JSE since December 2005 when these indices were first introduced. From this the investor should be able to deduce which sectors offer greater value and which one's offer less value on the basis of fundamentals. Annualised returns for these indices since the beginning of 2006 were: Consumer Goods: 21.6%; Consumer Services 21.5%; Industrials 9.3%; Financials 9.3%; and Basic Materials 1.5%.

Graph 5.7



6. Conclusion

We do not expect an improvement in the global economy to manifest soon. Equity markets will therefore continue to drift sideways while interest bearing assets, including property, will face headwinds with the anticipated increases in interest rates. Investing in the right asset classes and in the right assets within each class is a skill that should still produce acceptable investment returns. We therefore like prudential balance pension portfolios in the current scenario where the manager has the discretion to move between asset classes. This has proven to be a successful recipe over many years and has delivered returns well above inflation, the ultimate enemy of anyone who is concerned about retiring in dignity.

Our view thus remains unchanged. We believe that the commodity sector may offer selective buying opportunities but it may require patience to realise gains. The consumer facing increasing pains, and the fact that Consumer Goods and Consumer Services had a terrific run since the beginning of 2006, it is hard to see this sector continuing on its trajectory. The financial sector too is likely to suffer in sympathy with the consumer. The excessively depreciated Rand indicates that it should recover along with an increasing oil price and other commodities. Despite its recovery by 8% from around 16 to the US\$ to 14.7, the Rand is still considered undervalued which at this point does not favour offshore diversification although offshore should otherwise always be part of an investor's strategy of diversifying risk. This leaves the Industrial sector as a sector we believe to also offer prospects, in the light of the weak Rand and low commodity prices.

In terms of diversification between different asset classes locally, the likelihood of further repo rate increases suggests that interest bearing investments do not hold good prospects at this stage. However the prospect of accelerating inflation favours inflation linked bonds.

7. Important notice and disclaimer

Whilst we have taken all reasonable measures to ensure that the results reflected herein are correct, Benchmark Retirement Fund and Retirement Fund Solutions Namibia (Pty) Ltd do not accept any liability for the accuracy of the information and no decision should be taken on the basis of the information contained herein





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before having confirmed the detail with the relevant portfolio manager. The views expressed herein are those of the author and not necessarily those of Benchmark Retirement Fund or Retirement Fund Solutions.

