

### MONTHLY REVIEW OF PORTFOLIO PERFORMANCE TO 31 JULY 2010

By T H Friedrich – Managing Director, Retirement Fund Solutions Namibia (Pty) Ltd

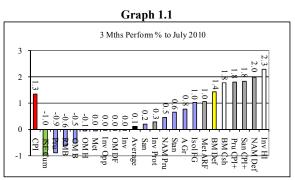
The monthly review of portfolio performance, as set out in this issue, is also available on our website at <u>www.rfsol.com.na</u>.

#### 1. Review of Portfolio Performance

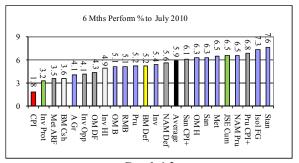
In **July** the **average prudential balanced portfolio** returned an incredible 5.1% (June minus 1.7%). RMB and Allan Gray swapped last month's rankings, top performance delivered by RMB (6.2%) and worst performance by Allan Gray (1.6%).

**Graphs 1.1 to 1.7** reflect the performance for periods from 3 months to 10 years of a number of the most prominent prudential balanced portfolios (blue bars), 'special mandate portfolios' with lower volatility risk (grey bars), fixed interest portfolios (no colour bars), the average of prudential balanced portfolios (black bar), the JSE Allshare Index (green bar), and the CPI (red bar). Benchmark investors should take note of the performance of the default portfolio (yellow bar), which represents a combination of Prudential Namibia Inflation Plus and Metropolitan Namibia Absolute Return. Below is the legend to the abbreviations reflected on the graphs:

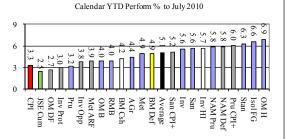
Benchmarks		
Namibian Consumer Price Index	CPI Cum (red)	
JSE Allshare Index	JSE Cum (green)	
Benchmark Default Portfolio	BM Def (yellow)	
Average Portfolio (prudential,	Aver (black)	
balanced)		
Special Mandate Portfolios		
Money market	BM Csh (no colour)	
Investec High Income (interest	Inv HI (no colour)	
bearing assets)		
Investec Protector	Inv Prot (grey)	
Investec Opportunity Fund	Inv Opp (grey)	
Metropolitan Absolute Return	Met ARF (grey)	
Prudential Inflation Plus	Pru CPI+ (grey)	
Old Mutual Dynamic Floor	OM DF (grey)	
Sanlam Inflation Plus	San CPI+ (grey)	
NAM Coronation Balanced Def	NAM Def (grey)	
Market related portfolios		
Allan Gray Balanced	A Gr (blue)	
Investec Managed	Inv (blue)	
Investment Solutions Bal Growth,	Isol FG (blue)	
prev. Focused Growth (multimanager)		
Prudential Managed	Prud (blue)	
Metropolitan Managed	Met (blue)	
NAM Prudential Balanced	NAM (blue)	
Old Mutual Profile Balanced	OM B (blue)	
Old Mutual Profile Growth	OM H (blue)	
RMB Managed	RMB (blue)	
Sanlam Managed	San (blue)	
Stanlib Managed	Stan (blue)	



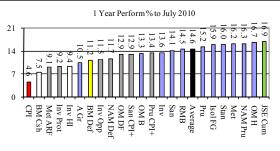
Graph 1.2



Graph 1.3



Graph 1.4





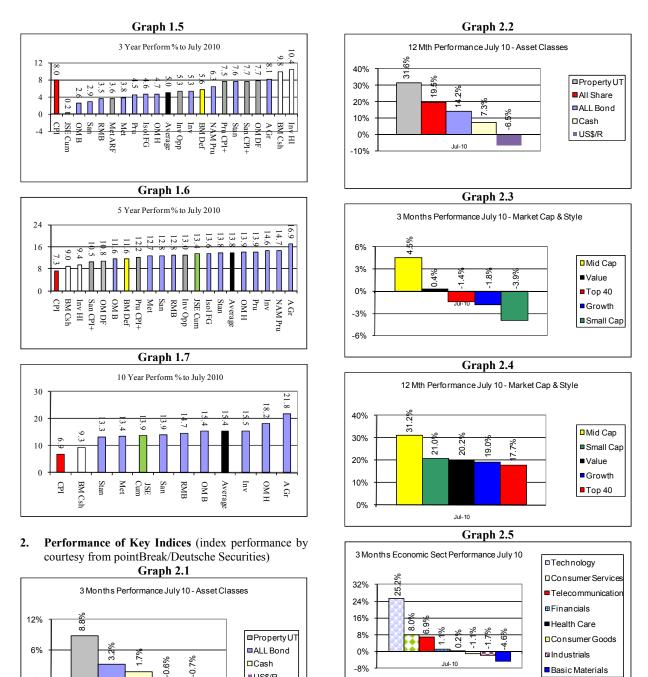
Income Tax Ref. No.12/1/12/462 Registration No 25/7/7/489 Page 1 of 7

# Benchmark Retirement Fund

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**Benchmark Retirement Fund** 

Jul-10

0%

-6%

US\$/R

All Share

Income Tax Ref. No.12/1/12/462 Registration No 25/7/7/489 Page 2 of 7

- A Gr

San

Inv

OM B

Stan

Met

Isol FG

ОМН

OMB

CPI

Average

RMB

A Gr

Stan

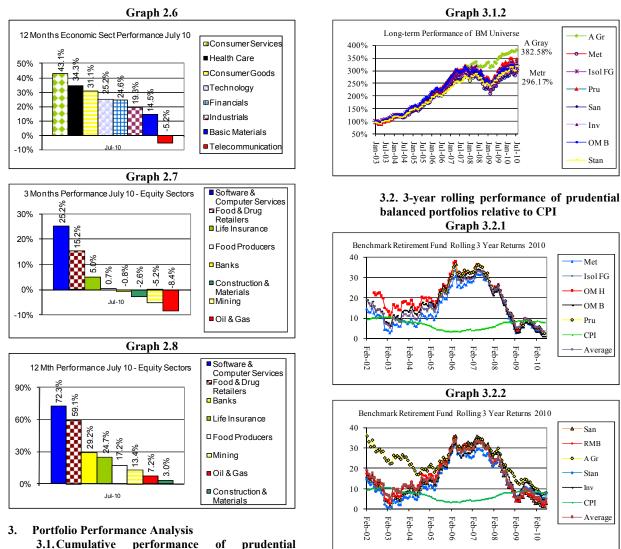
CPI

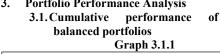
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3.3. 3-year rolling performance of prudential balanced portfolios relative to average prudential balanced portfolio on zero Graph 3.3.1



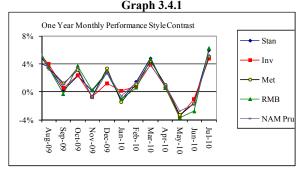




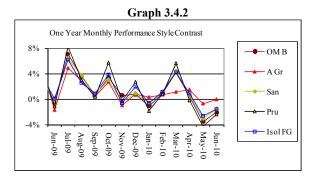




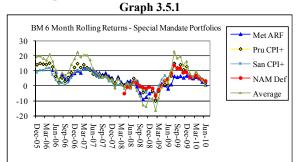
3.4. Monthly performance of prudential balanced portfolios



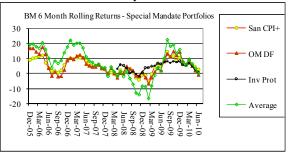




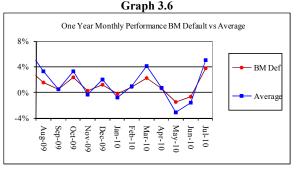
3.5. 6-month rolling returns of 'special mandate' portfolios



Graph 3.5.2



3.6 Monthly performance of 'Default' portfolio relative to average prudential balanced portfolio



Income Tax Ref. No.12/1/12/462 Registration No 25/7/7/489 Page 4 of 7

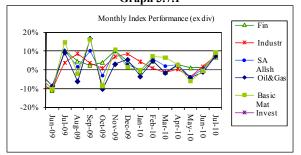


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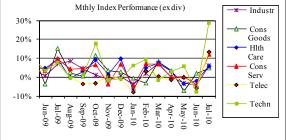
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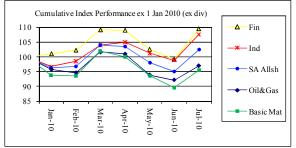
#### 3.7 Monthly and one year cumulative performance of key indices (excluding dividends) Graph 3.7.1



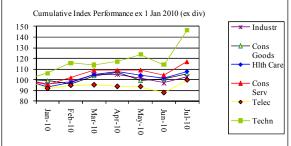








#### Graph 3.7.4



#### 4. The Benchmark Default Portfolio

Graph 1.6 shows that the average prudential balanced portfolio returned 13.8% p.a. in nominal terms, or 6.5% p.a. in real terms, over the past 5 years while the Benchmark Default portfolio returned 11.6% p.a. in nominal terms, or



4.3% p.a. in real terms. The past 5 years reflect returns very close to expected long-term returns. The long-term performance differential of 2.2% p.a., between the Default portfolio and the average prudential balanced portfolio, is probably representative of a realistic long-term expectation. We would expect the average prudential balanced portfolio to deliver a real return of roughly 6% per year and the Default portfolio to sacrifice around 2% to 3% for the benefit of lower volatility, thus an expected real return of around 4% per year.

The Money Market portfolio returned 7.5% and the Default portfolio returned 11.2%, gross for the one year to end July. The more 'risky' average prudential balanced portfolio returned 14.6% gross over this period. A fee of roughly 0.75% p.a. still has to be deducted from all but the Money Market Portfolio. The performance of the prudential balanced portfolios is significantly more volatile than that of the Default portfolio, which produces significantly more volatile performance than the Money Market portfolio. The table below presents one year performance statistics over the 3 years August 2007 to July 2010:

Table	4.1
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Measure	Money	Default	Average	
	Market	Portf	Prud Bal	
Worst annual	7.5%	- 8.0%	- 19.1%	
performance				
Best annual	12.1%	20.8%	29.7%	
performance				
No of negative 1 year	n/a	10	11	
periods				
Average of negative 1	n/a	- 3.7%	- 10.3%	
year periods				
Average of positive 1	10.1%	10.9%	15.2%	
year periods				

This table represents the different characteristics of the three types of portfolio quite well. The Default portfolio is a more conservative investment aimed at minimising negative returns and with a long-term return objective of inflation plus 4%.

It is very important, though, that employers invested in the Default portfolio are comfortable with these investment characteristics and that they should be able to create comfort amongst their employees as well!

#### 5. A Contrarian Preview Of The Next 12 Months

Global equity markets have experienced a dramatic recovery to the end of the first quarter but moved into a more volatile territory of late with three poor months April, May and June in a row, July producing excellent returns again.

Looking at the global economic environment from the consumer's point of view, it is hard to see any reason for it to move back to the levels last seen before the financial



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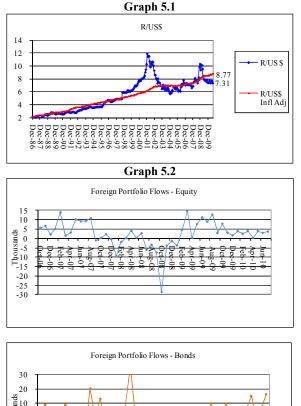
crisis. A recovery from the overly negative sentiment however, was to be expected. Despite low global interest rates, unemployment and debt remains at high levels restraining consumer sentiment and consumption.

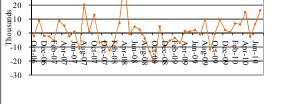
Our expectation is that there will not be a meaningful turnaround in global consumer spending for another year or more. Under these circumstances, government revenues from taxes will not show any meaningful growth. It is difficult to envisage how countries will reduce their debt levels without raising taxes, thereby retarding economic growth and/or creating inflation.

We believe that it will take globally coordinated policy measures to maintain stability in the markets and to correct the existing economic imbalances. Whilst such coordinated measures are indeed in progress, there will still be many surprises that will pose challenges to an orderly unwinding process and that will be the cause of continuing volatility in global financial markets. This will not be a good time to be invested in volatile assets and focus should be on high yielding assets and stock picking skills when investing in equities.

**Graph 5.1** indicates that the Rand is fairly valued at 8.77 to the US Dollar. This is based on adjusting the two currencies by the respective inflation rates. By this measure the Rand is significantly overvalued and it is hurting local manufacturing, exports and employment. Global investors in search of yield conceivably will be looking around the globe to acquire companies in growing economies such as the so called BRIC countries but also South Africa. It has been confirmed by Old Mutual that HSBC is negotiating with Old Mutual on the acquisition of Nedbank, as one example. This transaction in itself should strengthen the Rand, if it should materialize and others are likely to occur as well.

**Graph 5.2** indicates that foreign equity purchases in SA remain subdued and we expect this to persist for an extended period of time thus inhibiting the growth of our local equity markets. For the year to end of July, the FTSE/JSE still experienced a large net inflow of R 50 billion (R 55 billion, 12 months to end June), compared to a net outflow of R 1 billion for the year to end July 2009 (net outflow of R 16 billion, year to end June 2009).

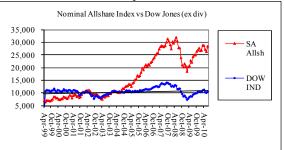




**Graph 5.3** shows to what extent equity markets have recovered in nominal terms since their low at the end of February 2009.

**Graph 5.4** reflects the same statistics but adjusted for US and SA inflation respectively.

Graph 5.3





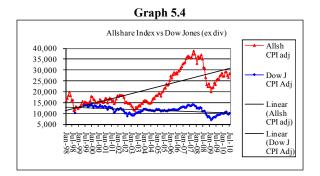
Income Tax Ref. No.12/1/12/462 Registration No 25/7/7/489 **Page 6 of 7** 

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**Graph 5.5** provides an interesting overview of relative movement of the key equity sectors on the FTSE/JSE since December 2005 when these indices were first introduced. From this the investor should be able to deduce which sectors offer greater value and which one's offer less value on the basis of fundamentals.





#### 6. Conclusion

In our view, global equity markets are probably fairly valued, but are likely to produce pedestrian growth for the next 12 months and longer, with considerable volatility. While some global interest rates have already been raised they will remain at low levels for a while, to start picking up once consumer demand picks up meaningfully. This we do not expect to happen within the next 12 to 24 months. We still expect the Rand to remain pretty strong for a while and weakness to only surface once global economies start picking up steam.

In terms of local equity sectors, **graph 5.5** indicates that consumer goods and consumer services had a good run. We do not expect too much joy out of these sectors anymore and these should hence be underweight. On the basis of fundamentals, one should be overweight financials and industrials locally, while commodities should be neutral to underweight. We believe that the performance of most conventional asset classes will be muted. We expect equities in general to perform sluggishly but stock picking can add value. Property is a high yielding asset class and should deliver superior returns in the current environment.



A lack of sparkling local investment opportunities and the current Rand strength suggests that one should be overweight offshore assets, more specifically in growing economies such as the BRIC countries.

For pension funds, a conservative balanced portfolio with a fair spread across equities, bonds and property and a high foreign exposure remains our call for now.

#### 7. Important notice and disclaimer

Whilst we have taken all reasonable measures to ensure that the results reflected herein are correct, Benchmark Retirement Fund and Retirement Fund Solutions Namibia (Pty) Ltd do not accept any liability for the accuracy of the information and no decision should be taken on the basis of the information contained herein before having confirmed the detail with the relevant portfolio manager. The views expressed herein are those of the author and not necessarily those of Benchmark Retirement Fund or Retirement Fund Solutions.