





Quarterly investment report as at 31 December 2011

# Performance comparison as at 31 December 2011

# **Moderate portfolios**

#### **Asset allocation**

The figures below reflect the asset allocation of the moderate portfolios as at 31 December 2010 (12 months ago)

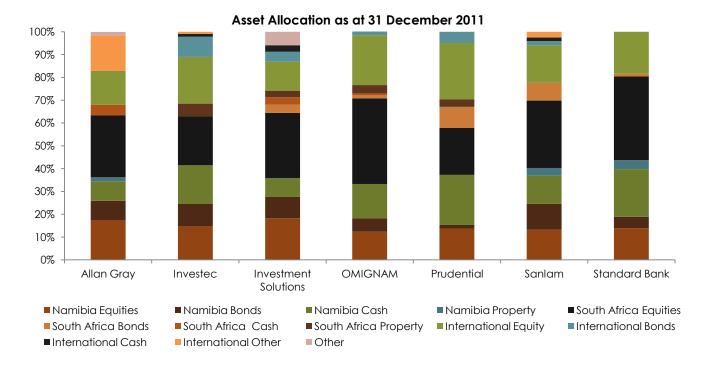
	Allan Gray	Investec Managed	AF Balanced Growth	OMIGNAM Balanced	Prudential Balanced	Sanlam Namibia Managed Prudential	Standard Bank Managed
Namibia Equities	13.6%	20.1%	17.8%	13.0%	18.6%	13.0%	13.2%
Namibia Bonds	6.8%	9.9%	8.8%	5.0%	5.0%	8.0%	6.3%
Namibia Cash	16.5%	14.9%	8.3%	16.4%	23.1%	15.2%	23.0%
Namibia Property	1.8%	0.2%	-	-	-	3.7%	-
South Africa Equities	26.3%	31.0%	29.2%	38.2%	32.2%	33.2%	38.4%
South Africa Bonds	-	-	3.7%	3.3%	9.3%	9.5%	1.1%
South Africa Cash	4.1%	0.2%	4.3%	0.3%	-	0.2%	-
South Africa Property	-	3.4%	3.6%	4.3%	4.1%	-	-
Offshore	29.6%	20.3%	19.7%	19.5%	7.7%	17.2%	18.0%
Other	1.3%1	-	4.6%2	-	-	-	-
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

- Other represents Gold ETF's
- Other represents SA Hedge Funds

The figures below reflect the asset allocation of the moderate portfolios as at 31 December 2011

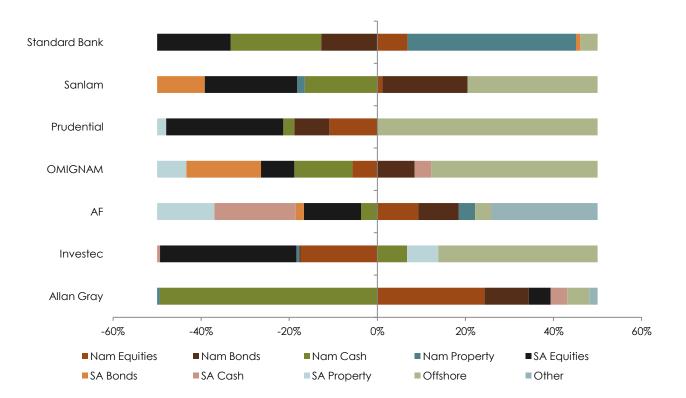
	Allan Gray	Investec Managed	AF Balanced Growth	OMIGNAM Balanced	Prudential Balanced	Sanlam Namibia Managed Prudential	Standard Bank Managed
Namibia Equities	17.5%	14.7%	18.3%	12.4%	13.8%	13.2%	13.9%
Namibia Bonds	8.4%	9.8%	9.3%	5.9%	1.5%	11.4%	5.0%
Namibia Cash	8.6%	17.0%	8.1%	15.0%	22.0%	12.3%	20.9%
Namibia Property	1.7%	-	0.2%	-	-	3.4%	3.9%
South Africa Equities	27.1%	21.4%	28.5%	37.4%	20.5%	29.5%	36.7%
South Africa Bonds	-	-	3.6%	1.5%	9.3%	7.6%	1.2%
South Africa Cash	4.7%	-	3.3%	0.7%	-	0.2%	-
South Africa Property	-	5.6%	2.9%	3.6%	3.2%	-	-
International Equity	14.9%	20.5%	12.7%	21.9%	24.8%	16.5%	18.4%
International Bonds	-	8.8%	4.3%	1.6%	4.9%	1.8%	-
International Cash	-	1.3%	2.9%	-	-	1.6%	-
International Other	15.5%1	0.9%	-	-	-	2.5%4	-
Other	1.6%2	-	5.9%3	-	-	-	-
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

- 1. Other represents Offshore Hedge Funds.
- 2. Other represents Gold ETF's
- 3. Other represents SA Hedge Funds4. Other represents International Property



### **Change in Asset Allocation**

The following graph illustrates the changes that were made to the managers' asset allocation over the 12 month period ending **31 December 2011**. In the event that the allocation to a asset class was decreased, the change would be indicated on the left hand side of the vertical axis.



## Geographical Split as at 31 December 2011

	Allan Gray	Investec Managed	AF Balanced Growth	OMIGNAM Balanced	Prudential Balanced	Sanlam Namibia Managed Prudential	Standard Bank Managed
Namibia	36.2%	41.5%	35.8%	33.2%1	37.3%	40.2%	43.6%
South Africa	33.4%	27.0%	44.2%	43.3%	33.0%	37.4%	38.0%
International	30.4%	31.5%	20.0%	23.5%	29.7%	22.4%	18.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

3. The non-compliance of the OMIGNAM portfolio is being queried.

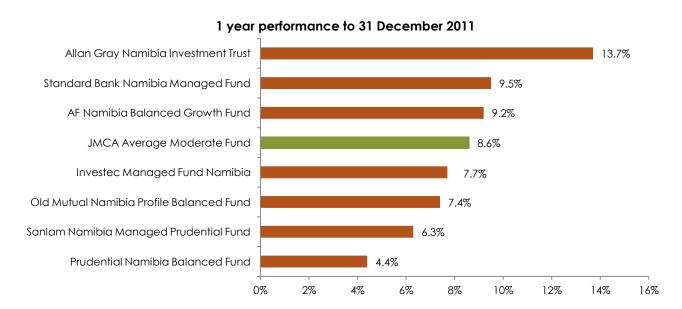
## Time weighted returns

Listed below are the investment returns achieved for the specified periods. Please note the returns are **gross** of fees.

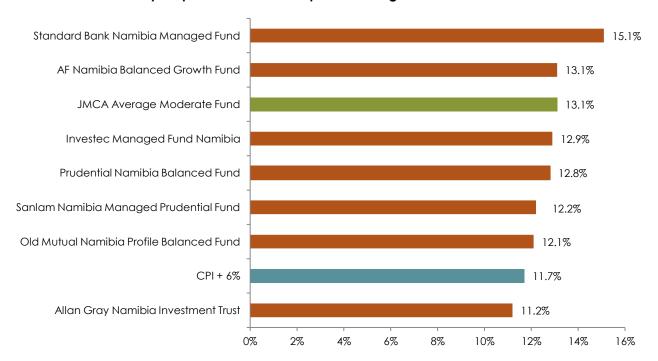
Investment Portfolio	1 yr	3 yrs (annualised)	5 yrs (annualised)	10 yrs (annualised)
Allan Gray Namibia Investment Trust	13.7%	11.2%	11.0%	17.7%
Investec Managed Fund Namibia	7.7%	12.9%	9.8%	14.0%
AF Namibia Balanced Growth Fund <sup>1</sup>	9.2%	13.1%	8.2%	-
Old Mutual Namibia Profile Balanced Fund	7.4%	12.1%	7.1%	13.9%
Prudential Namibia Balanced Fund	4.4%	12.8%	-	-
Sanlam Namibia Managed Prudential Fund	6.3%	12.2%	5.7%	-
Standard Bank Namibia Managed Fund	9.5%	15.1%	10.7%	13.2%
Average Moderate Portfolio <sup>2</sup>	8.6%	13.1%	8.5%	14.1%
All Share (JSE)	2.6%	17.3%	8.1%	15.1%
Inflation	7.2%	5.7%	7.0%	6.4%
Target: Inflation + 6%	-	11.7%	13.0%	12.4%

- 1. Returns prior to April 2009 were for the Investment Solution's Focused Growth Fund. The fund's name changed to AF Balanced Growth in March 2009.
- 2. Average of the Jacques Malan Consultants and Actuaries Survey for Moderate Balanced portfolios.

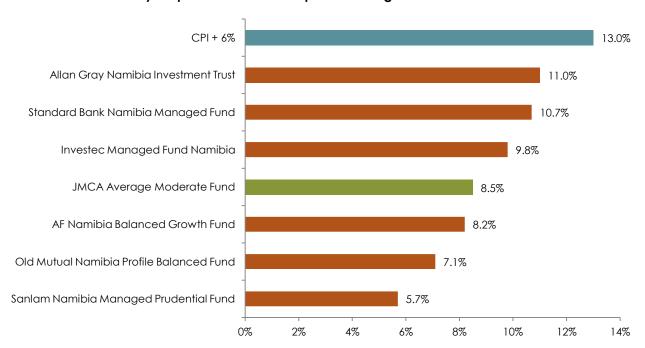
The following graph reflects the investment returns achieved for each period graphically:



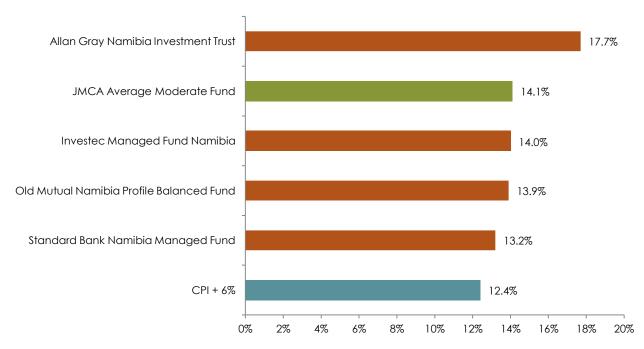
# 3 year performance for the period ending 31 December 2011



## 5 year performance for the period ending 31 December 2011

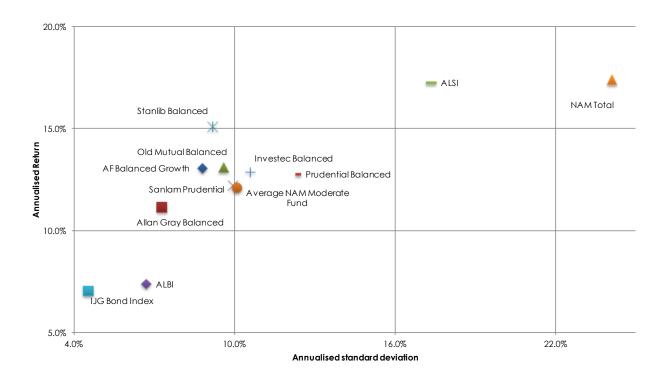






## **Volatility vs Return**

The following graph illustrates the volatility and return statistics of the moderate portfolios for a 3 year period ending **31 December 2011.** These returns are also **gross** of all investment charges.



# **Moderate-low portfolios**

#### **Asset allocation**

The figures below reflect the asset allocation of the moderate-low portfolios as at 31 December 2010 (12 months ago)

	Nam Coronation Absolute	Prudential Inflation Plus	Default Portfolio
Nam Equities	6.8%	12.9%	13.2%
Nam Bonds	16.1%	10.4%	8.6%
Nam Cash	16.9%	18.1%	17.3%
Nam Property	-	1.6%	1.7%
SA Equities	33.8%	2.2%	13.9%
SA Bonds	22.8%	23.4%	12.0%
SA Cash	0.1%	-	2.0%
SA Property	3.0%	6.0%	3.1%
Offshore	0.5%	25.4%	27.5%
Other	-	-	0.7%1
Total	100.0%	100.0%	100.0%

<sup>1-</sup>Other represents Gold ETF's

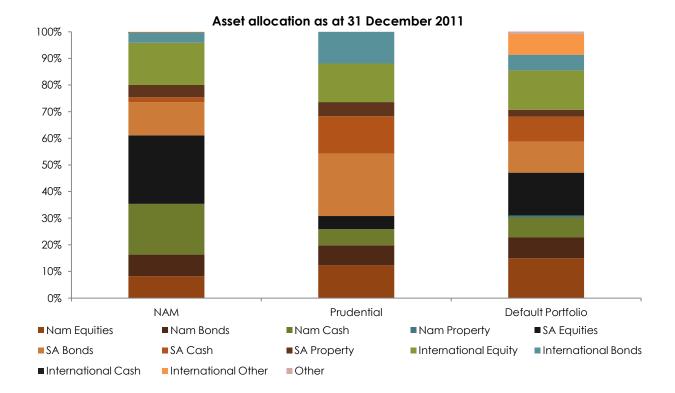
The figures below reflect the asset allocation of the moderate-low portfolios as at **31 December 2011** 

	NAM Coronation Capital Plus	Prudential Inflation Plus	Default Portfolio
Nam Equities	8.2%	12.3%	15.1%
Nam Bonds	8.1%	7.5%	7.9%
Nam Cash	19.1%	6.1%	7.4%
Nam Property	-	-	0.8%
SA Equities	25.7%	4.9%	16.0%
SA Bonds	12.5%	23.5%	11.7%
SA Cash	1.8%	14.0%	9.3%
SA Property	4.6%	5.3%	2.6%
International Equity	15.9%	14.5%	14.7%
International Bonds	3.8%	11.9%	5.9%
International Cash	0.1%	-	-
International Other <sup>1</sup>	0.2%	-	7.8%
Other <sup>2</sup>	-	-	0.8%
Total	100.0%	100.0%	100.0%

<sup>4.</sup> Other represents Hedge Funds

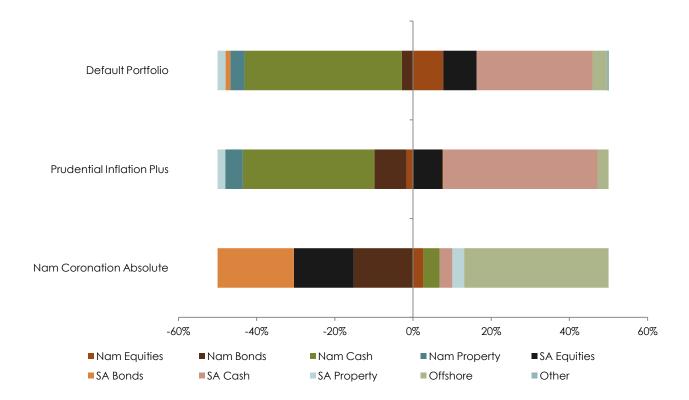
Please note: The NAM Coronation Absolute Fund was renamed to NAM Coronation Capital Plus Fund effective 26 April 2011.

<sup>5.</sup> Other represents Gold ETF's



# **Change in Asset Allocation**

The following graph illustrates the changes that were made to the managers' asset allocation over the 12 month period ending **31 December 2011**. In the event that the allocation to a asset class was decreased, the change would be indicated on the left hand side of the vertical axis.



## **Geographical Split**

	Nam Coronation Capital Plus	Prudential Inflation Plus	Default Portfolio
Namibia	35.4%	25.9% <sup>1</sup>	31.1%
South Africa	44.6%	47.7%	40.5%
International	20.0%	26.4%	28.4%
Total	100.0%	100.0%	100.0%

<sup>6.</sup> The Asset Manager confirmed the non-compliance is due to unsettled cash.

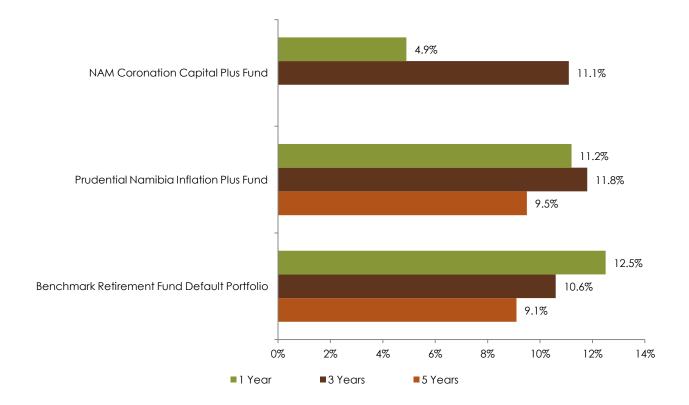
## Time weighted returns

Listed below are the investment returns achieved for the specified periods. Please note the returns are **gross** of fees.

Investment Portfolio	1 yr	3 yrs (annualised)	5 yrs (annualised)
NAM Coronation Capital Plus Fund	4.9%	11.1%	-
Prudential Namibia Inflation Plus Fund	11.2%	11.8%	9.5%
Benchmark Retirement Fund Default Portfolio	12.5%	10.6%	9.1%
Inflation	7.2%	5.7%	7.0%
Target: Inflation + 4% to 5%	-	9.7% to 10.7%	11.0% to 12.0%

Please note: The NAM Coronation Absolute Fund was renamed to NAM Coronation Capital Plus Fund effective 26 April 2011.

The following graph reflects the investment returns achieved for each period graphically:



## **Volatility vs Return**

The following graph illustrates the volatility and return statistics of the moderate-low portfolios for a 3 year period ending **31 December 2011.** These returns are also **gross** of all investment charges.



# **Low Risk and Capital Preservation Portfolios**

#### **Asset allocation**

The figures below reflect the asset allocation of the low risk portfolios.

Investec High Income Fund						
	31 December 2011	31 December 2010	Changes			
Nam Equities	-	-	-			
Nam Bonds	14.7%	17.2%	-2.5%			
Nam Cash	22.1%	18.9%	3.2%			
Nam Property	-	-	-			
SA Equities	-	-	-			
SA Bonds	27.5%	49.5%	-22.0%			
SA Cash	35.7%	14.4%	21.3%			
SA Property	-	-	-			
Offshore	-	-	-			
Other	-	-	-			
Total	100.0%	100.0%	-			

# Time weighted returns

Listed below are the investment returns achieved for the specified periods. Please note the returns are **gross** of fees.

# Low risk portfolios

Investment Portfolio	1 yr	3 yrs (annualised)	5 yrs (annualised)
Investec High Income Fund Namibia	6.3%	8.0%	9.1%
ALBI 1-3 year Index	8.9%	8.5%	9.1%
Inflation	7.2%	5.7%	7.0%
Target: Inflation + 2% to 3%	-	7.7% to 8.7%	9.0% to 10.0%

# **Capital Protection Portfolios**

Investment Portfolio	1 yr	3 yrs (annualised)	5 yrs (annualised)
Money Market Fund	5.9%	7.4%	8.7%
IJG Money Market Index	6.0%	7.1%	8.3%
Target: Inflation + 1%	-	6.7%	8.0%