





Quarterly investment report as at 30 September 2012

# 1. Performance comparison as at 30 September 2012

# 1.1. Moderate portfolios

#### 1.1.1. Asset allocation

The figures below reflect the asset allocation of the moderate portfolios as at 30 September 2011 (12 months ago)

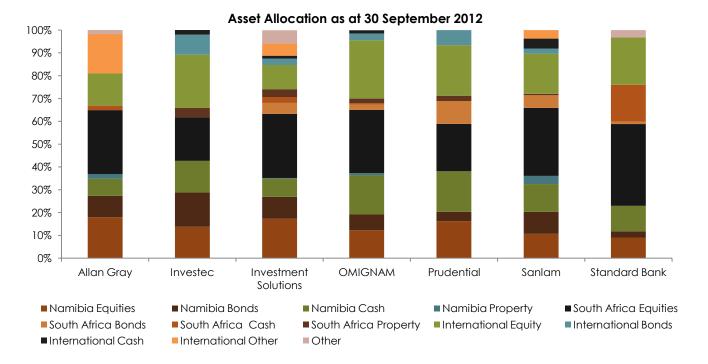
	Allan Gray	Investec Managed	AF Balanced Growth	OMIGNAM Balanced	Prudential Balanced	Sanlam Namibia Balanced Fund	Standard Bank Managed
Namibia Equities	15.4%	13.2%	18.1%	12.0%	12.6%	13.6%	15.7%
Namibia Bonds	8.4%	8.7%	9.3%	13.9%	1.6%	8.8%	4.5%
Namibia Cash	9.7%	16.0%	8.0%	2.2%	23.4%	9.8%	22.9%
Namibia Property	1.7%	-	0.2%	-	-	3.4%	-
South Africa Equities	22.3%	22.7%	27.7%	38.3%	20.4%	33.3%	33.7%
South Africa Bonds	-	-	3.7%	1.5%	8.5%	7.9%	1.1%
South Africa Cash	5.2%	-	4.1%	0.8%	-	1.2%	-
South Africa Property	-	5.9%	3.0%	3.7%	2.6%	-	-
International Equity	20.2%	20.0%	12.6%	21.4%	30.9%	15.5%	18.5%
International Bonds	-	9.9%	4.5%	1.6%	-	2.9%	-
International Cash	-	2.6%	3.3%	-	-	1.6%	-
International Other	15.4%1	1.0%	-	-	-	2.0%4	-
Other	1.7%2	-	5.5% <sup>3</sup>	4.7%	-	-	3.6%2
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

- Other represents Offshore Hedge Funds 1.
- Other represents Gold ETF's
- Other represents SA Hedge Funds 3.
- Other represents International Property

The figures below reflect the asset allocation of the moderate portfolios as at 30 September 2012

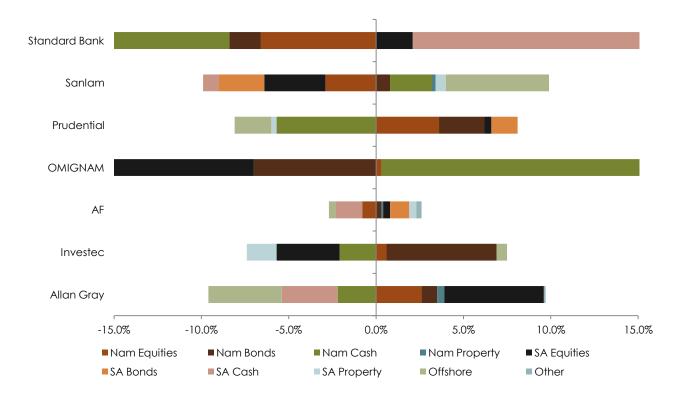
	Allan Gray	Investec Managed	AF Balanced Growth	OMIGNAM Balanced	Prudential Balanced	Sanlam Namibia Balanced Fund	Standard Bank Managed
Namibia Equities	18.0%	13.8%	17.3%	12.3%	16.2%	10.7%	9.1%
Namibia Bonds	9.3%	15.0%	9.6%	6.9%	4.2%	9.6%	2.7%
Namibia Cash	7.5%	13.9%	8.0%	17.1%	17.7%	12.2%	11.2%
Namibia Property	2.1%	-	0.3%	1.0%	-	3.6%	-
South Africa Equities	24.0%	19.1%	28.1%	27.7%	20.8%	29.8%	35.8%
South Africa Bonds	-	-	4.8%	2.3%	10.0%	5.3%	1.1%
South Africa Cash	5.9%	-	2.6%	0.7%	-	0.3%	16.1%
South Africa Property	-	4.2%	3.4%	2.0%	2.3%	0.6%	-
International Equity	14.1%	23.2%	10.6%	25.6%	22.2%	17.6%	20.8%
International Bonds	-	8.8%	2.8%	2.9%	6.6%	2.2%	-
International Cash	-	2.1%	1.3%	1.4%	-	4.4%	-
International Other	17.3%1	-	5.3%5	-	-	3.7%4	-
Other	1.8%2	-	5.8%3	-	-	-	3.2%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

- Other represents Offshore Hedge Funds.
  Other represents Gold ETF's
- 3. Other represents SA Hedge Funds
- Other represents International Property
- 5. Other represents Pooled Offshore Funds.



#### 1.1.2. Change in Asset Allocation

The following graph illustrates the changes that were made to the managers' asset allocation over the 12 month period ending **30 September 2012.** In the event that the allocation to an asset class was decreased, the change would be indicated on the left hand side of the vertical axis.



The above graph indicates that both Standard Bank and OMIGNAM have made significant changes to some of the underlying asset classes. Standard Bank reduced the portfolio's underlying exposure to Namibian Cash and Equities, whilst increasing exposure to South African Cash. OMIGNAM reduced the portfolio's underlying exposure to South African Equities and Namibian Bonds, whilst increasing exposure to Namibian Cash – this was necessary to comply with Regulation 28 equity limits.

### 1.1.3. Geographical Split as at 30 September 2012

	Allan Gray	Investec Managed	AF Balanced Growth	OMIGNAM Balanced	Prudential Balanced	Sanlam Namibia Balanced Fund	Standard Bank Managed
Namibia	37.0%	42.6%	35.2%	37.4%	38.1%	36.1%	23.0%1
South Africa	31.7%	23.3%	44.7%	32.7%	33.1%	35.9%	56.3%
International	31.3%	34.1%	20.1%	29.9%	28.8%	28.0%	20.8%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

<sup>1.</sup> We are in the process of querying why Standard Bank is below the limit of 35% Namibian exposure.

### 1.1.4. Time weighted returns

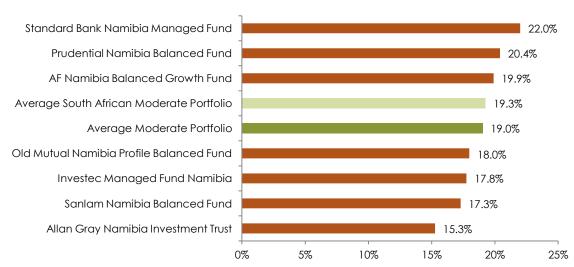
Listed below are the investment returns achieved for the specified periods. Please note the returns are **gross** of fees.

Investment Portfolio	1 yr	3 yrs (annualised)	5 yrs (annualised)	10 yrs (annualised)
Allan Gray Namibia Investment Trust	15.3%	11.9%	10.6%	18.0%
Investec Managed Fund Namibia	17.7%	11.7%	7.5%	15.8%
AF Namibia Balanced Growth Fund <sup>1</sup>	19.9%	13.4%	8.0%	15.9%
Old Mutual Namibia Profile Balanced Fund	18.0%	12.4%	6.6%	15.5%
Prudential Namibia Balanced Fund	20.4%	13.1%	-	-
Sanlam Namibia Balanced Fund	17.3%	12.9%	5.3%	-
Standard Bank Namibia Managed Fund	22.0%	15.7%	10.4%	15.9%
Average Moderate Portfolio <sup>2</sup>	19.0%	13.0%	8.0%	15.9%
All Share (JSE)	24.4%	16.0%	6.6%	17.6%
Inflation	6.7%	5.2%	6.9%	5.9%
Inflation + 6%	-	11.2%	12.9%	11.9%

<sup>1.</sup> Returns prior to April 2009 were for the Investment Solutions Focused Growth Fund. The fund's name changed to AF Balanced Growth in March 2009.

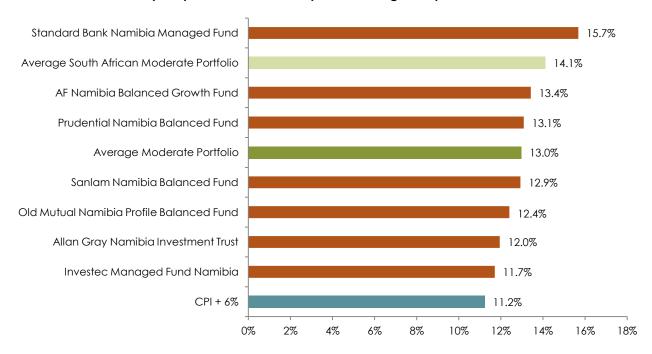
The following graph reflects the investment returns achieved for each period graphically:

### 1 year performance to 30 September 2012

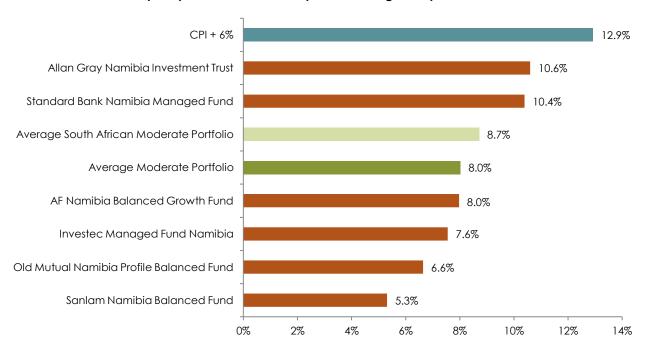


<sup>2.</sup> Average of the Jacques Malan Consultants and Actuaries Survey for Moderate Balanced portfolios.

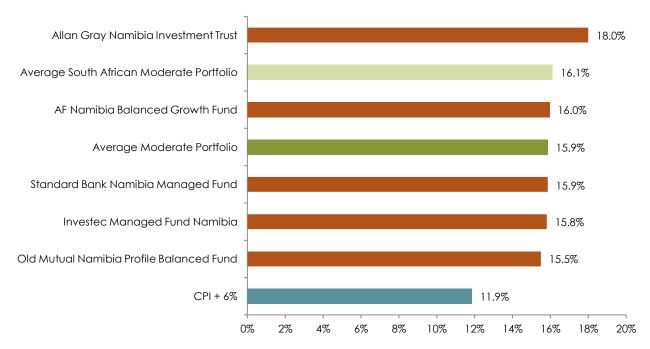
#### 3 year performance for the period ending 30 September 2012



### 5 year performance for the period ending 30 September 2012

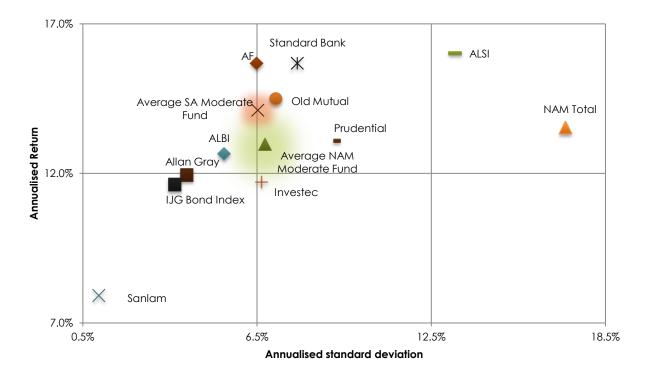






### 1.1.5. Volatility vs Return

The following graph illustrates the volatility and return statistics of the moderate portfolios for a 3 year period ending **30 September 2012**. These returns are also **gross** of all investment charges.



# 1.2. Moderate-low portfolios

#### 1.2.1. Asset allocation

The figures below reflect the asset allocation of the moderate-low portfolios as at 30 September 2011 (12 months ago)

	NAM Coronation Capital Plus	NAM Coronation Balanced Defensive	Prudential Inflation Plus	Default Portfolio
Nam Equities	7.3%	4.6%	11.6%	13.5%
Nam Bonds	10.4%	1.0%	9.1%	8.8%
Nam Cash	28.8%	30.8%	3.6%	6.7%
Nam Property	-	-	-	0.9%
SA Equities	26.3%	10.8%	3.3%	12.9%
SA Bonds	12.2%	24.2%	22.3%	11.0%
SA Cash	1.9%	0.1%	15.2%	10.1%
SA Property	5.9%	4.3%	4.8%	2.4%
International Equity	6.1%	18.4%	18.9%	19.6%
International Bonds	-	0.6%	11.2%	5.5%
International Cash	-	3.3%	-	0.0%
International Other <sup>1</sup>	1.1%	-	-	7.8%
Other	-	1.9% <sup>3</sup>	-	0.8%2
Total	100.0%	100.0%	100.0%	100.0%

Other represents Hedge Funds

The figures below reflect the asset allocation of the moderate-low portfolios as at **30 September 2012** 

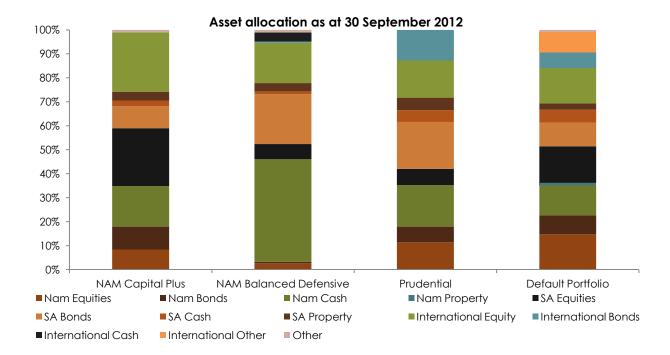
	NAM Coronation Capital Plus	NAM Coronation Balanced Defensive	Prudential Inflation Plus	Default Portfolio
Nam Equities	8.4%	2.6%	11.4%	14.7%
Nam Bonds	9.5%	0.6%	6.5%	7.9%
Nam Cash	16.9%	42.8%	17.4%	12.5%
Nam Property	-	-	-	1.1%
SA Equities	24.2%	6.4%	6.7%	15.2%
SA Bonds	9.1%	20.7%	19.6%	9.9%
SA Cash	2.4%	1.2%	4.9%	5.4%
SA Property	3.7%	3.5%	5.2%	2.6%
International Equity	24.8%	16.8%	15.5%	14.8%
International Bonds	-	0.6%	12.8%	6.5%
International Cash	-	3.8%	-	-
International Other <sup>1</sup>	-	-	-	8.5%
Other <sup>2</sup>	1.0%	1.0%	-	0.9%
Total	100.0%	100.0%	100.0%	100.0%

Other represents Hedge Funds

<sup>2.</sup> Other represents Gold ETF's

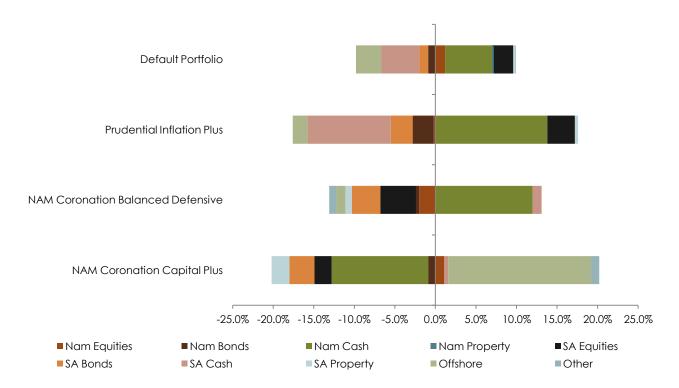
<sup>3.</sup> Other represents Preference Shares

<sup>2.</sup> Other represents Gold ETF's



#### 1.2.2. Change in Asset Allocation

The following graph illustrates the changes that were made to the managers' asset allocation over the 12 month period ending **30 September 2012**. In the event that the allocation to a asset class was decreased, the change would be indicated on the left hand side of the vertical axis.



Prudential Inflation Plus reduced its portfolio's underlying exposure to South African Cash, whilst increasing exposure to Namibian Cash. NAM Coronation Capital Plus reduced its portfolio's underlying exposure to Namibian Cash, whilst increasing exposure to Offshore Equities.

### 1.2.3. Geographical Split

	Nam Coronation Capital Plus	NAM Coronation Balanced Defensive	Prudential Inflation Plus	Default Portfolio
Namibia	34.8%	46.0%	35.3%	36.2%
South Africa	40.4%	32.8%	36.4%	34.0%
International	24.8%	21.2%	28.3%	29.8%
Total	100.0%	100.0%	100.0%	100.0%

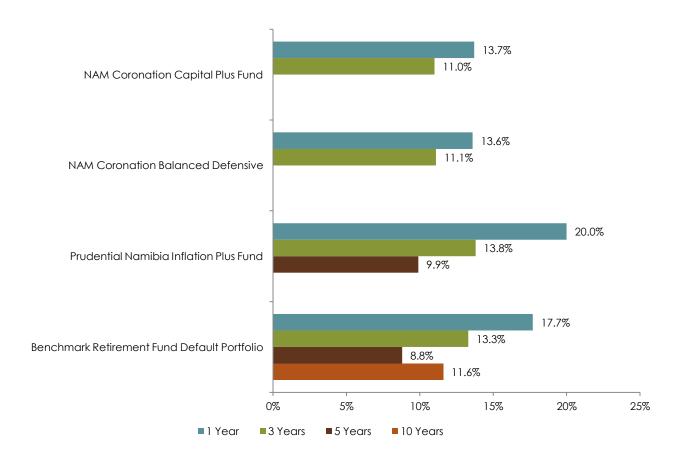
### 1.2.4. Time weighted returns

Listed below are the investment returns achieved for the specified periods. Please note the returns are **gross** of fees.

Investment Portfolio	1 yr	3 yrs (annualised)	5 yrs (annualised)	10 yrs (annualised)
NAM Coronation Capital Plus Fund	13.7%	11.0%	-	-
NAM Coronation Balanced Defensive Fund	13.6%	11.1%	-	-
Prudential Namibia Inflation Plus Fund	20.0%	13.8%	9.9%	-
Benchmark Retirement Fund Default Portfolio	17.7%	13.3%	8.8%	11.6%
Inflation	6.7%	5.2%	6.9%	5.9%
Inflation + 3% to 5%	-	8.2% to 10.2%	9.9% to 11.9%	8.9% to 10.9%

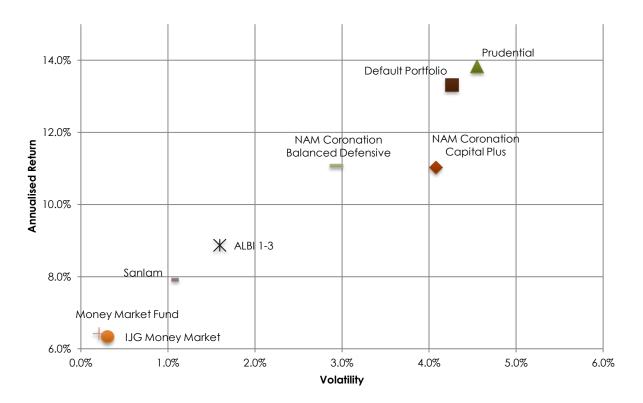
Please note: The NAM Coronation Absolute Fund was renamed to NAM Coronation Capital Plus Fund effective 26 April 2011.

The following graph reflects the investment returns achieved for each period graphically:



# 1.2.5. Volatility vs Return

The following graph illustrates the volatility and return statistics of the moderate-low portfolios for a 3 year period ending **30 September 2012**. These returns are also **gross** of all investment charges.



# 1.3. Low Risk and Capital Preservation Portfolios

#### 1.3.1. Asset allocation

The figures below reflect the asset allocation of the low risk portfolios.

Sanlam Namibia Active				
	30 September 2012			
Nam Equities	-			
Nam Bonds	1.3%			
Nam Cash	40.8%			
Nam Property	-			
SA Equities	-			
SA Bonds	14.8%			
SA Cash	40.3%			
SA Property	2.6%			
Offshore	-			
Other	-			
Total	100.0%			

# 1.3.2. Time weighted returns

Listed below are the investment returns achieved for the specified periods. Please note the returns are **gross** of fees.

# Low risk portfolios

Investment Portfolio	1 yr	3 yrs (annualised)	5 yrs (annualised)
Sanlam Namibia Active Fund	7.6%	7.9%	-
ALBI 1-3 year Index	9.2%	8.9%	9.3%
Inflation	6.7%	5.2%	6.9%
Inflation + 1% to 2%	-	6.2% to 7.2%	7.9% to 8.9%

# **Capital Protection Portfolios**

Investment Portfolio	1 yr	3 yrs (annualised)	5 yrs (annualised)
Money Market Fund <sup>1</sup>	5.8%	6.4%	8.2%
IJG Money Market Index	5.4%	6.3%	7.7%
Inflation + 1%	-	6.2%	7.9%

<sup>1.</sup> The underlying portfolio for the Money Market Fund is the Bank Windhoek Investment Fund, which may be changed by the Trustees at any time.