Strictly Confidential



# **Benchmark Retirement Fund**

Quarterly Investment Report: As at 31 March 2020

**Benchmark Retirement Fund** 



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# Introduction

This document has been compiled with the aim of providing members of the Benchmark Retirement Fund with an overview of the investment options offered to enable them to make informed decisions regarding the investment of their retirement assets.

The following portfolios are offered to members:

Investment Portfolio	Risk Categorisation	Asset Manager's Explicit Performance Objective	Return Expectations derived from Historical Experience (Before Fees)
Allan Gray Namibia Balanced Fund*	Moderate	None	CPI+5% to 6%
Ninety One Managed Namibia Fund	Moderate	None	CPI+5% to 6%
NAM Coronation Balanced Plus Fund	Moderate	None	CPI+5% to 6%
Old Mutual Namibia Profile Pinnacle Fund <sup>i</sup>	Moderate	None	CPI+5% to 6%
Prudential Namibia Balanced Fund	Moderate	None	CPI+5% to 6%
Standard Bank Namibia Managed Fund	Moderate	None	CPI+5% to 6%
Hangala Prescient Absolute Balanced Fund**	Moderate	CPI+5%	CPI+5%
Benchmark Default Portfolio***	Moderate	-	CPI+5%
Old Mutual Namibia Absolute Stable Growth Fund****	Moderate-Low	CPI+4.5%	CPI+4.5%
NAM Coronation Capital Plus Fund	Moderate-Low	CPI+4% (1 year)	CPI+4%
Prudential Namibia Inflation Plus Fund	Moderate-Low	CPI+4%	CPI+4%
Sanlam Namibia Inflation Linked Fund <sup>i</sup>	Moderate-Low	CPI+4%	CPI+4%
NAM Coronation Balanced Defensive Fund	Moderate-Low	IJG Money Market + 3%	CPI+2% to 3%
Sanlam Namibia Absolute Return Plus Fund	Low	CPI +2%	CPI +2%
Capricorn Stable Fund	Low	CPI+2% (2 years)	CPI +2%
Sanlam Namibia Active Fund	Low	1-3 year ALBI	CPI+1% to 2%
Capricorn Investment Fund	Capital Preservation	7 day Repo Rate	CPI to CPI + 1%

\*Segregated Portfolio

\*\*Hangala Prescient Closed since January 2017 for new investors.

\*\*\*The Benchmark Default Portfolio is a combination of Allan Gray Namibia Balanced Fund (Segregated) (50%), Prudential Namibia Inflation Plus Fund (25%) and Sanlam Inflation Linked Fund (25%).

\*\*\*\*This is a 80% guaranteed portfolio and has an additional capital charge over and above the investment fees i- Insurance Policy.

#### **Investment Returns**

In order to achieve an adequate salary replacement ratio it is imperative that members achieve a real investment return, i.e. a return in excess of price inflation. Refer to Annexure A for an indication of the relationship between investment returns and the salary replacement ratio.

While a real investment return should ideally be set as the explicit performance objective of an investment portfolio, a number of investment portfolios that are suitable for retirement funds, do not have an explicit performance objective related to inflation. The member will therefore have to consider the historic performance experience of an investment portfolio in relation to inflation as a proxy of potential returns in order to link a specific investment portfolio to the salary replacement ratio. It must be noted that the historic performance experience is not guaranteed to be achieved in future. While each investment portfolio will have an internal benchmark as stated by the Investment Manager in the portfolio mandate, that benchmark may not be an explicit real investment return.

#### Risk

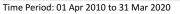
The risk rating of an investment portfolio gives an indication of how volatile investment returns may be and therefore is also an indication of the risk that the investment return per the investment mandate may not be achieved. The risk categories have the following meaning:

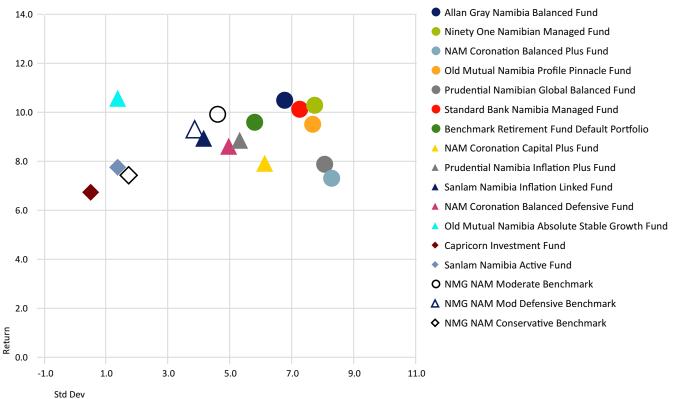
- Aggressive risk portfolios: Short term negative returns are possible with this type of portfolio. Exposure to equities (shares) is normally maximised for these types of portfolios in order to achieve the return objective. Maximisation of equity exposure however takes place within the prudential investment guidelines laid down by the Pension Funds Act. Investment returns can be very volatile.
- Moderate risk portfolios: This type of portfolio will have large exposure to growth assets (shares and property) at times and as such short term negative returns are possible. Investment returns can be volatile.
- Moderate-low risk portfolios: This type of portfolio also has exposure to growth assets (shares and property) but typically at lower levels than the
  moderate risk portfolios. They aim to have minimal negative returns and therefore have a lower risk profile than the moderate risk portfolios. Investment
  returns can still be volatile.
- Low risk portfolios: This type of portfolio should have minimal negative returns over a rolling 12-month period.
- Capital preservation portfolios: There should be no risk of capital loss on a monthly basis.

Investment return and risk are correlated; while the correlation cannot be defined in absolute terms, it is generally accepted that an investor would require compensation in the form of investment returns in return for the investment risk taken.



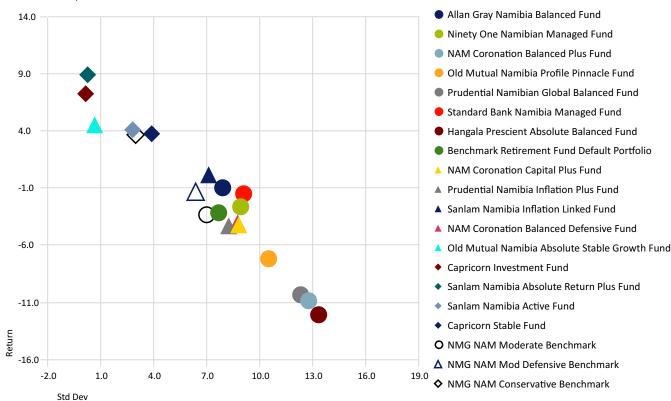
#### **Risk-Reward - Over the long term**





## **Risk-Reward - Over the short term**

Time Period: 01 Apr 2019 to 31 Mar 2020



#### **Benchmark Retirement Fund**

# **Market Overview**

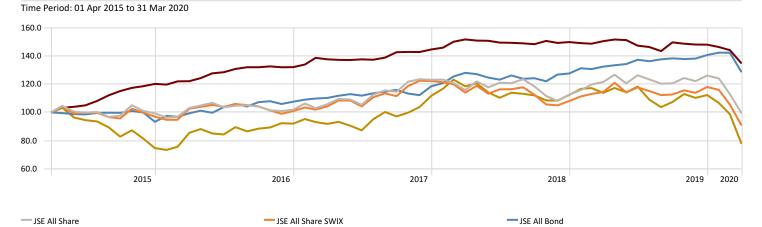
Markets, economies, communities and individuals have had an extreme start to the year – as the COVID-19 virus (and fear) spread rapidly across the globe, volatility spiking to extraordinary levels and financial markets have taken a	Key Indicators as at 31	/03/2020
beating.	N\$/US\$	N\$17.80/\$
Two lingering risks brought some silver linings in January, as China and the US signed phase one of their long negotiated trade deal, and Britain officially left the EU. However, the rise of the COVID-19 pandemic had by far the	N\$/£	N\$22.08/£
largest influence over the last quarter and has shaken markets worldwide.	N\$/€	N\$19.53/€
The South African equity market had the poorest quarter since Sept 1998. The US markets posted their worst first quarter ever in history and Namibian markets were not spared either, the NSX Overall down -30.4% and the NSX	NAM Inflation rate*	2.50%
Local -7.31% for the first quarter. Markets sold off worldwide as investors fled for cash and other safe haven assets.	NAM repo rate*	5.25%
In an attempt to support economies, many central banks made significant interest rates cuts during March. The US Fed cut rates by 100bps, and the Bank of Namibia and the SARB followed suit by cutting rates by 100bps to 5.25%.	Oil Price (per bar	US\$20.48/barrel
Furthermore, many central banks also announced some of the largest stimulus packages in history as emergency moves.	Gold Price (per oz)	US\$1583.40
	*one month lag	
The oil price crash during the quarter also impacted markets. As Saudi and Russia began an oil price war causing both a demand and supply side shock, the oil price plummeted to levels seen over 15 years ago. However, whether this large drop in oil price will benefit oil-importing countries such as Namibia, is yet to be determined considering the impact of the current environment.		

Taking a step back, the Namibian economy contracted by 1.1% for the year of 2019, mainly due to struggling primary sectors, namely mining and agriculture, as well as some secondary and tertiary sectors. The impact of COVID-19 is expected to further negatively impact growth of the already struggling economy.

Following a 15 year low of 2.1% in January, inflation rose to 2.5% in February, with increases in the top three categories, being food and non-alcoholic beverages, housing and transport inflation.

FTSE NSX Local

## **Investment Growth for Selected Indices**



#### **Investment Growth for Selected Indices**

	Current Quarter	YTD	1 Year	3 Years	5 Years	10 Years
JSE All Share	-21.4	-21.4	-18.4	-2.1	-0.1	7.7
JSE All Share SWIX	-23.3	-23.3	-20.9	-4.6	-1.9	7.6
JSE All Bond	-8.7	-8.7	-3.0	5.3	5.2	7.4
FTSE NSX Over All	-31.1	-31.1	-32.0	-5.5	-5.0	1.0
FTSE NSX Local	-9.1	-9.1	-10.6	-0.7	6.2	13.5

FTSE NSX Over All



# **Market Overview**

## **Periodic Table**

Best	FTSE NSX Local 28.1	JSE Industrial 44.5	MSCI World 57.2	JSE Financial 15 27.8	MSCI World 33.5	JSE SA Re- sources 34.2	JSE Industrial 25.4	JSE SA Re- sources 15.5	JSE SA Re- sources 28.5	STeFI 3 Month 1.6
	MSCI World 15.9	JSE Financial 15 37.8	JSE Industrial 38.1	JSE SA Listed Property 26.6	FTSE NSX Local 28.0	FTSE NSX Over All 23.5	JSE Financial 15 24.4	JSE All Bond 7.7	MSCI World 24.8	MSCI World 1.0
	JSE Industrial 10.5	JSE SA Listed Property 35.9	FTSE/JSE All Share TR ZAR 21.4	FTSE NSX Local 17.3	JSE Industrial 17.9	JSE All Bond 15.4	FTSE NSX Over All 21.6	STeFl 3 Month 6.9	FTSE/JSE All Share TR ZAR 12.0	JSE Industrial -6.3
	JSE SA Listed Property 8.9	FTSE/JSE All Share TR ZAR 26.7	FTSE NSX Local 21.3	JSE Industrial 17.2	JSE SA Listed Property 8.0	JSE SA Listed Property 10.2	FTSE/JSE All Share TR ZAR 21.0	MSCI World 6.7	JSE Industrial 11.0	JSE All Bond -8.7
	JSE All Bond 8.9	FTSE NSX Local 23.7	JSE Financial 15 19.8	MSCI World 16.5	STeFl 3 Month 6.1	FTSE NSX Local 9.9	JSE SA Re- sources 17.9	FTSE NSX Local 3.6	JSE All Bond 10.3	FTSE NSX Local -9.1
	JSE Financial 15 6.6	MSCI World 22.5	JSE SA Listed Property 8.4	FTSE/JSE All Share TR ZAR 10.9	FTSE/JSE All Share TR ZAR 5.1	STeFl 3 Month 7.0	JSE SA Listed Property 17.2	FTSE NSX Over All 0.5	STeFl 3 Month 6.9	FTSE/JSE All Share TR ZAR -21.4
	STeFl 3 Month 5.5	FTSE NSX Over All 17.4	STeFI 3 Month 5.0	FTSE NSX Over All 10.2	JSE Financial 15 1.1	JSE Financial 15 3.6	MSCI World 11.4	JSE Financial 15 -4.1	JSE SA Listed Property 1.9	JSE SA Re- sources -25.3
	FTSE/JSE All Share TR ZAR 2.6	JSE All Bond 15.9	JSE SA Re- sources 1.4	JSE All Bond 10.1	JSE All Bond -3.9	FTSE/JSE All Share TR ZAR 2.6	JSE All Bond 10.2	FTSE/JSE All Share TR ZAR -8.5	JSE Financial 15 0.9	FTSE NSX Over All -31.1
rst 🔺	FTSE NSX Over All -3.3	STeFl 3 Month 5.3	FTSE NSX Over All 1.3	STeFl 3 Month 5.7	FTSE NSX Over All -21.2	MSCI World -4.6	FTSE NSX Local 9.5	JSE Industrial -17.9	FTSE NSX Over All 0.0	JSE Financial 15 -40.1
Worst	JSE SA Re- sources -6.5	JSE SA Re- sources 3.1	JSE All Bond 0.6	JSE SA Re- sources -14.7	JSE SA Re- sources -37.0	JSE Industrial -8.5	STeFI 3 Month 7.1	JSE SA Listed Property -25.3	FTSE NSX Local -1.2	JSE SA Listed Property -48.2
	2011	2012	2013	2014	2015	2016	2017	2018	2019	YTD

## **Asset Class Periodic Returns**

	Comment Occurtor	VTD	1 Vaar	2 Veere	E Veere	10 Veere
	Current Quarter	YTD	1 Year	3 Years	5 Years	10 Years
FTSE/JSE All Share TR ZAF	-21.4	-21.4	-18.4	-2.1	-0.1	7.7
JSE SA Resources	-25.3	-25.3	-18.5	8.4	2.1	0.1
JSE Industrial	-6.3	-6.3	-4.4	0.0	1.7	13.8
JSE Financial 15	-40.1	-40.1	-39.2	-9.7	-7.3	5.9
JSE SA Listed Property	-48.2	-48.2	-47.9	-23.0	-13.5	2.8
JSE All Bond	-8.7	-8.7	-3.0	5.3	5.2	7.4
STeFI 3 Month	1.6	1.6	6.8	6.9	6.9	6.2
MSCI World	1.0	1.0	11.6	12.8	12.2	17.1
FTSE NSX Local	-9.1	-9.1	-10.6	-0.7	6.2	13.5
FTSE NSX Over All	-31.1	-31.1	-32.0	-5.5	-5.0	1.0

#### **Benchmark Retirement Fund**

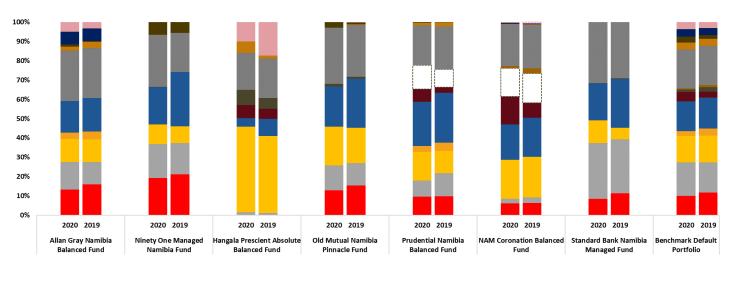


Source: Morningstar Direct



## **Moderate Risk Portfolios**

#### Asset Allocation as at 31 March 2020 as compared to 31 March 2019



📕 Nam Equities 📲 Nam Bonds 📒 Nam Cash 📕 Nam Property 🔳 SA Equities 🔳 SA Bonds 🔳 SA Cash 📕 SA Property 📕 Int Equities 📕 Int Bonds 🗰 Int Cash 🗰 Int Other 📒 Other

#### Notes 31 March 2020:

- 1. Allan Gray: International Other represents Property, Hedged Equity & Commodities
- 2. Allan Gray: Other represents SA and Namibia Commodities
- 3. Allan Gray: International Equity represents Net Equity
- 4. Default: International Other represents Property, Hedged Equity and Commodities.
- 5. NAM Coronation Balanced: Other represents Commodities and International Other represents Property.
- 6. NAM Coronation and Prudential use derivatives to gain additional exposure to certain assets beyond 100%. Thus the cash allocation has an offsetting negative exposure, representing the liability or cash that is 'owed' for these assets. The total thus represents the "Notional Cash Value" for the entire effective derivative exposure.

7. Negative allocation to an asset class is represented by dashed bars.

8. Hangala Prescient: Other represents Preference shares and investment in a clean energy and infrustructure fund

#### Notes 31 March 2019:

- 1. Allan Gray: International Other represents Property, Hedged Equity & Commodities
- 2. Allan Gray: Other represents SA and Namibia Commodities
- 3. Allan Gray: International Equity represents Net Equity
- 4. Default: International Other represents Property, Hedged Equity and Commodities.
- 5. NAM Coronation Balanced Plus: Other represents Commodities and International Other represents Property.
- 6. NAM Coronation and Prudential use derivatives to gain additional exposure to certain assets beyond 100%. Thus the cash allocation has an offseting negative exposure,

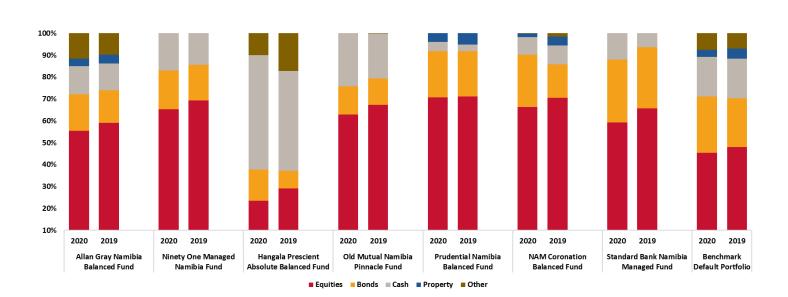
representing the liability or cash that is 'owed' for these assets. The total thus represents the "Notional Cash Value" for the entire effective derivative exposure. 7. Negative allocation to an asset class is represented by dashed bars.

**Benchmark Retirement Fund** 



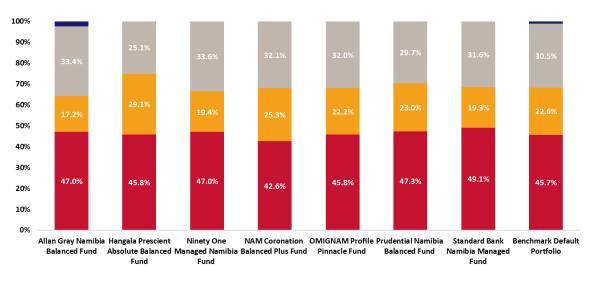


## **Moderate Risk Portfolios**



Asset Allocation as at 31 March 2020 as compared to 31 March 2019

Geographical Split as at 31 March 2020:



Namibia South Africa International African

#### Notes:

Allan Gray: 2.4% African

Benchmark Default: 1.2% African

NAM Coronation Balanced Plus Fund: Passive Namibian allocation breach of <45% is due to market movement.

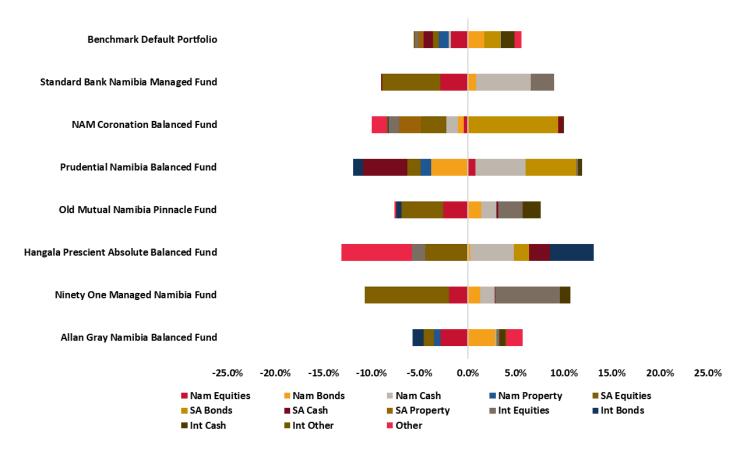
#### **Benchmark Retirement Fund**





The following graph illustrates the changes that were made to the managers' asset allocation over the 12 month period ending **31 March 2020.** In the event that the allocation to an asset class was decreased, the change would be indicated on the left hand side of the vertical axis, and vice versa.

## **Change in Asset Allocation**



The underlying moderate risk asset managers made fewer changes over the year than in previous periods. Prudential and Hangala had the most changes to their portfolio over the year, while Allan Gray and Old Mutual had the least amount of changes. The biggest change over the period was across the managers exposure to South Africa, with all eight funds showing a decrease in South African exposure. This is largely due to the fact that South African equity and bond markets were sold off aggressively in March, in both relative and absolute terms, as investors flock to safe haven assets during the market crash. Consequently, most managers saw their exposure to International assets increase as international assets performed better than South African and Namibian assets, largely due to weekening of the South African rand.





# **Moderate Risk Portfolios**

## Trailing Returns as at 31 March 2020

	1 Year	3 Years	5 Years	10 Years
Allan Gray Namibia Balanced Fund	-1.0	4.2	6.6	10.5
Hangala Prescient Absolute Balanced Fund	-12.1	0.0	-0.2	—
NAM Coronation Balanced Plus Fund	-10.8	-0.4	1.3	7.3
Ninety One Managed Namibia Fund	-2.6	4.4	4.6	10.3
Old Mutual Namibia Profile Pinnacle Fund	-7.2	2.5	4.0	9.5
Standard Bank Namibia Managed Fund	-1.5	5.5	4.5	10.1
Prudential Namibian Balanced Fund	-10.3	1.3	3.1	7.9
Benchmark Retirement Fund Default Portfolio	-3.1	3.4	5.2	9.6
NMG SA Moderate Benchmark	-4.5	3.7	4.3	9.4
NMG NAM Moderate Benchmark	-3.4	3.8	5.3	9.9
FTSE/JSE All Share TR ZAR	-18.4	-2.1	-0.1	7.7
NAM CPI + 6%	8.5	9.7	11.1	11.2

## Trailing Returns as at 31 March 2019

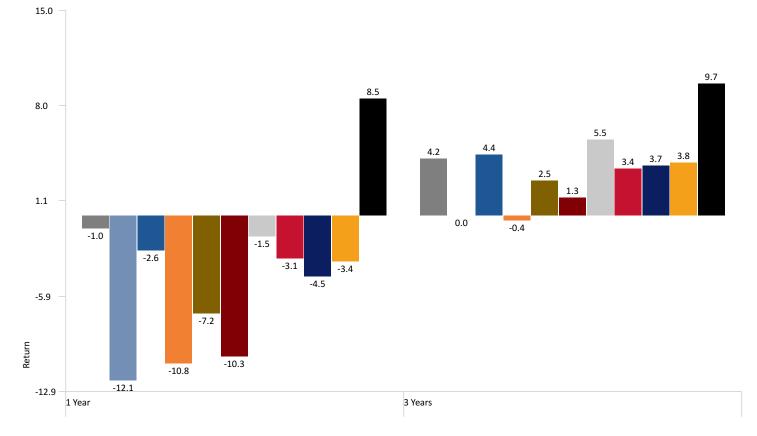
	1 Year	3 Years	5 Years	10 Years
Allan Gray Namibia Balanced Fund	7.7	5.9	8.7	12.2
Hangala Prescient Absolute Balanced Fund	6.6	4.9	4.9	_
NAM Coronation Balanced Plus Fund	5.3	4.1	6.8	11.7
Ninety One Managed Namibia Fund	9.3	6.1	9.2	13.8
Old Mutual Namibia Profile Pinnacle Fund	7.2	6.7	8.7	13.4
Standard Bank Namibia Managed Fund	11.5	6.5	7.6	12.9
Prudential Namibian Balanced Fund	7.3	6.7	8.0	11.6
Benchmark Retirement Fund Default Portfolio	8.0	5.8	8.1	11.5
NMG SA Moderate Benchmark	8.1	6.6	8.0	12.0
NMG NAM Moderate Benchmark	6.4	6.9	8.9	11.6
FTSE/JSE All Share TR ZAR	5.0	5.7	6.5	14.0
NAM CPI + 6%	10.8	11.3	11.3	11.7



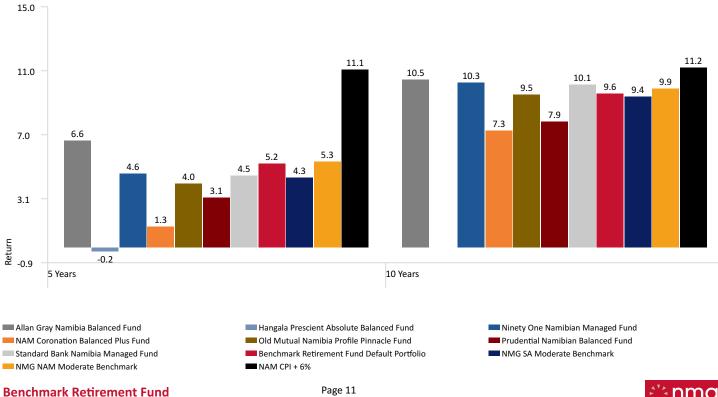


## **Moderate Risk Portfolios**

#### 1 & 3 year performance for the period ended 31 March 2020



5 & 10 years performance for the period ending 31 March 2020

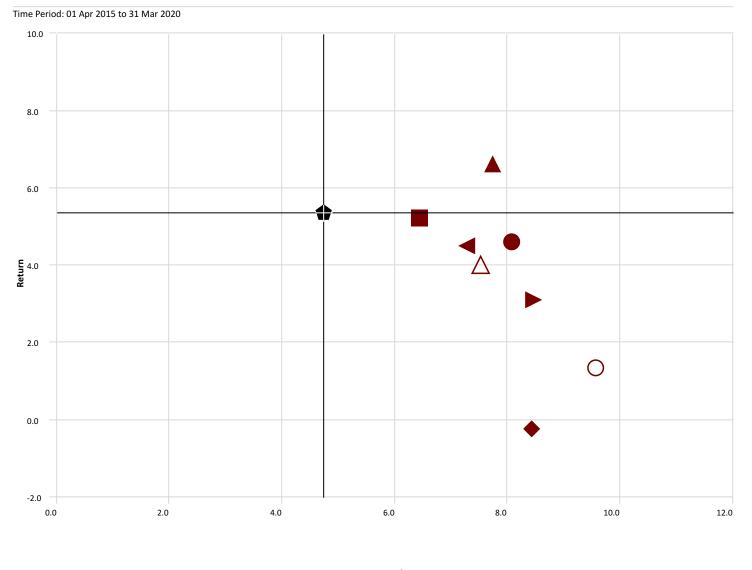




# Moderate Risk Portfolios: Volatility vs Return

The following graph illustrates the volatility and return statistics of the moderate portfolios for a 5 year period. These returns are gross of all investment charges.

## **Risk-Reward**



- Allan Gray Namibia Balanced Fund
- O NAM Coronation Balanced Plus Fund
- Standard Bank Namibia Managed Fund

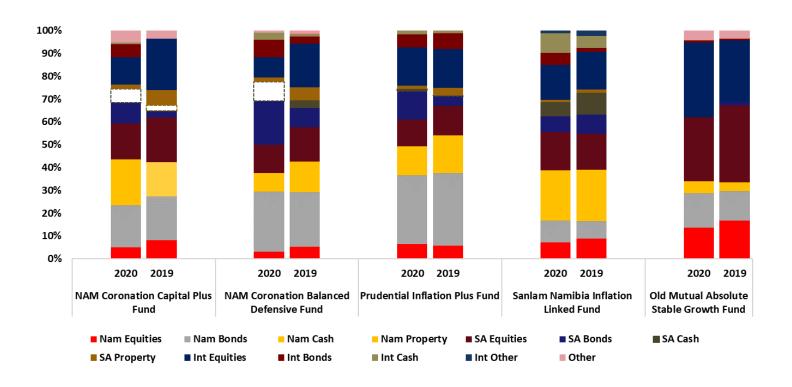
- Std Dev
- Hangala Prescient Absolute Balanced Fund
- Old Mutual Namibia Profile Pinnacle Fund
- Benchmark Retirement Fund Default Portfolio
- Ninety One Namibian Managed Fund
- Prudential Namibian Balanced Fund
- NMG NAM Moderate Benchmark





## **Moderate-Low Risk Portfolios**

#### Asset Allocation as at 31 March 2020 as compared to 31 March 2019



#### Notes 31 March 2020:

- 1. NAM Coronation Capital Plus: International Other represents Commodities
- 2. NAM Coronation Balanced Defensive: International Other represents Property
- 3. Sanlam Namibia Inflation Linked: International Other represents Property
- 4. NAM Coronation Balanced Defensive SA Cash position includes an off-set or "Notional Cash value" for all derivative effective exposure.
- 5. NAM Coronation Capital Plus SA Cash position includes an off-set or "Notional Cash value" for all derivative effective exposure.
- 6. NAM Coronation Capital Plus & NAM Coronation Balanced Defensive: SA & NAM Other represents Commodities, Preference shares and other securities 7. Old Mutual Stable Growth: Other represents Namibian Alternative Investments

#### Notes 31 March 2019:

- 1. NAM Coronation Capital Plus: International Other represents Commodities
- 2. NAM Coronation Balanced Defensive: International Other represents Property
- 3. Sanlam Namibia Inflation Linked: International Other represents Property
- 4. NAM Coronation Capital Plus's NAM Cash position includes an offset or "Notional Cash value" for all derivative effective exposure.
- 5. NAM Coronation Capital Plus & NAM Coronation Balanced Defensive: SA & NAM Other represents Commodities, Preference shares and other securities
- 6. Negative allocation to an asset class is represented by dashed bars.
- 7. Old Mutual Stable Growth: Other represents Namibian Alternative Investments

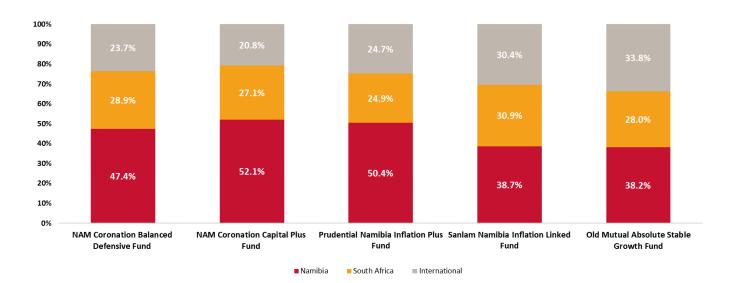




## **Moderate-Low Risk Portfolios**

#### 100% 90% 80% 70% 60% 50% 40% 30% 20% 10% 0% 2020 2019 2020 2019 2020 2019 2019 2020 2020 2019 NAM Coronation Capital Plus Fund NAM Coronation Balanced Defensive Prudential Inflation Plus Fund Sanlam Namibia Inflation Linked Fund Old Mutual Absolute Stable Fund Growth Fund Equities Bonds Cash Property Other

## Asset Allocation as at 31 March 2020 as compared to 31 March 2019



#### Geographical Split as at 31 March 2020:

\*Note: Sanlam and Old Mutual portfolios are classified as insurance policies and therefore their Namibian exposure is managed in accordance with the life company's balance sheet exposure

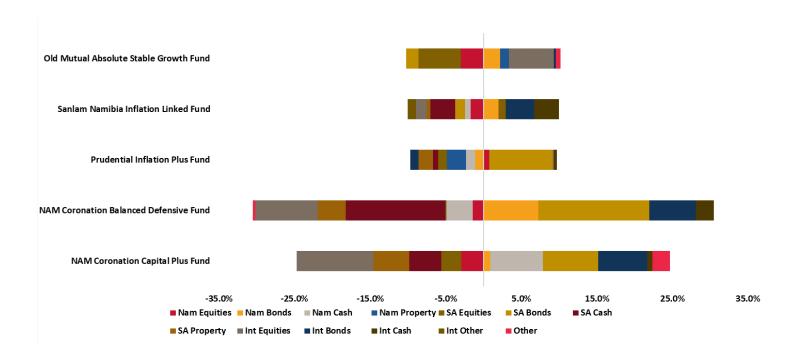




## **Moderate-Low Risk Portfolios**

## **Change in Asset Allocation**

The following graph illustrates the changes that were made to the managers' asset allocation over the 12 month period ending **31 March 2020.** In the event that the allocation to an asset class was decreased, the change would be indicated on the left hand side of the vertical axis, and vice versa.



Old Mutual, Sanlam and Prudential made relatively few changes to their allocations over the period, however the two NAM Coronation funds saw significant changes to their allocation. The two NAM Coronation portfolios increased their exposure to Namibian asset significantly, in the form of bonds and cash while decreasing their South African equity and cash exposures. NAM Coronation and Prudential increased their SA bond exposure significantly over the period, as many believe South African Bonds offer better risk adjusted returns relative to that of South African equities.







# **Moderate-Low Risk Portfolios**

## Trailing Returns as at 31 March 2020

	1 Year	3 Years	5 Years	10 Years
NAM Coronation Balanced Defensive Fund	-4.0	2.9	4.2	8.6
NAM Coronation Capital Plus Fund	-4.2	1.4	2.6	7.9
Prudential Namibia Inflation Plus Fund	-4.3	3.6	4.5	8.8
Sanlam Namibia Inflation Linked Fund	0.2	4.6	5.7	8.9
Old Mutual Absolute Stable Growth Fund	4.5	6.4	7.4	10.6
NMG NAM Mod Defensive Benchmark	-1.3	4.7	5.7	9.3
CPI + 4%	6.5	7.6	9.0	9.1

## Trailing Returns as at 31 March 2019

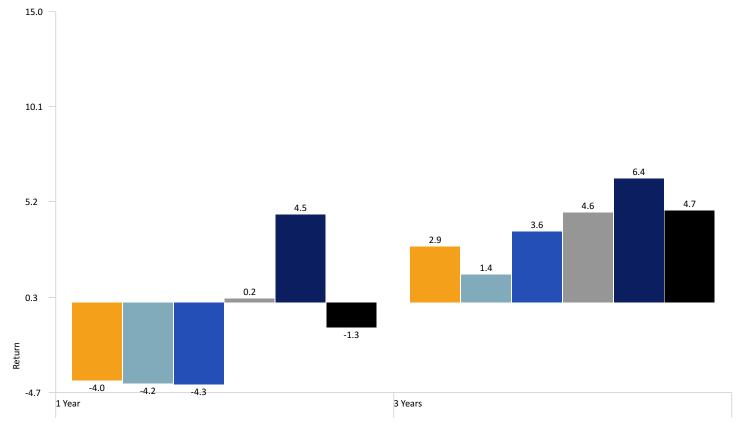
	1 Year	3 Years	5 Years	10 Years
NAM Coronation Balanced Defensive Fund	9.2	6.2	7.5	11.1
NAM Coronation Capital Plus Fund	7.0	4.5	5.8	10.4
Prudential Namibia Inflation Plus Fund	8.3	6.3	8.0	11.3
Sanlam Namibia Inflation Linked Fund	9.4	6.6	8.0	10.8
Old Mutual Absolute Stable Growth Fund	4.8	7.3	9.4	11.4
NMG NAM Mod Defensive Benchmark	6.5	7.3	8.6	10.6
CPI + 4%	8.7	9.2	9.2	9.6

∷⇔nmg

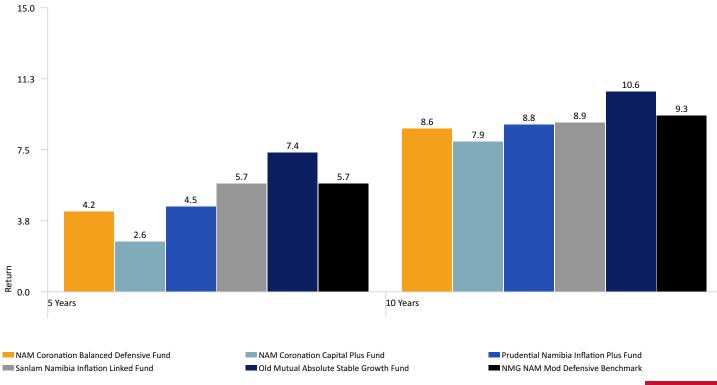


## **Moderate-Low Risk Portfolios**

#### 1 & 3 year performance for the period ended 31 March 2020



5 & 10 years performance for the period ended 31 March 2020



#### **Benchmark Retirement Fund**

Source: Morningstar Direct

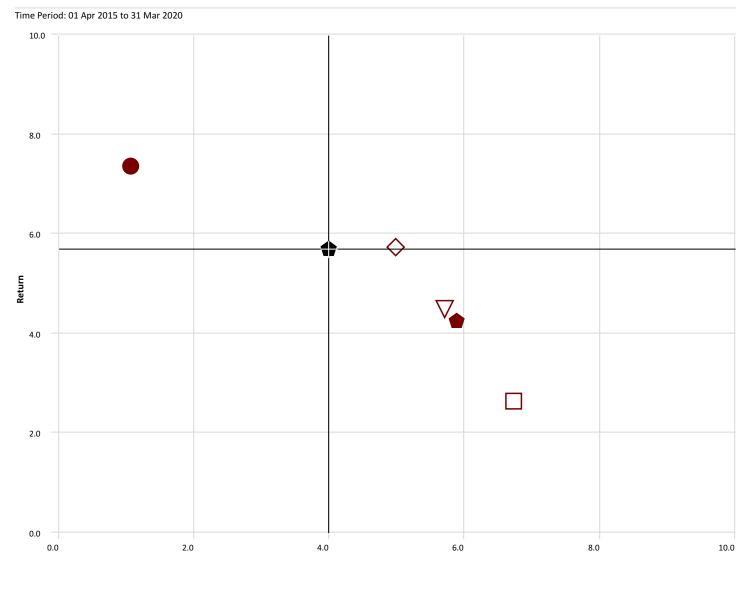
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# Moderate-Low Risk Portfolios: Volatility vs Return

The following graph illustrates the volatility and return statistics of the moderate low portfolios for a 5 year period. These returns are **gross** of all investment charges.

## **Risk-Reward**



NAM Coronation Balanced Defensive Fund

Sanlam Namibia Inflation Linked Fund

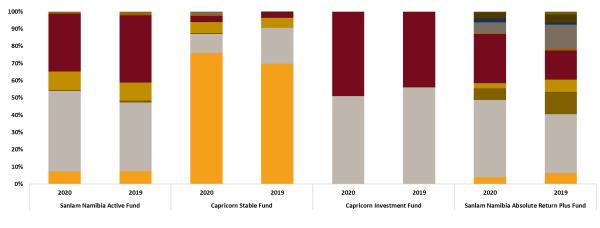
- Std Dev
- NAM Coronation Capital Plus Fund
   Old Mutual Absolute Stable Crowth Fund
- Old Mutual Absolute Stable Growth Fund
- Prudential Namibia Inflation Plus Fund
- NMG NAM Mod Defensive Benchmark





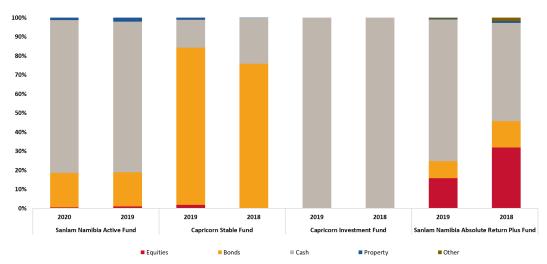
## Low Risk and Capital Preservation Portfolios

#### Asset Allocation as at 31 March 2020 as compared to 31 March 2019

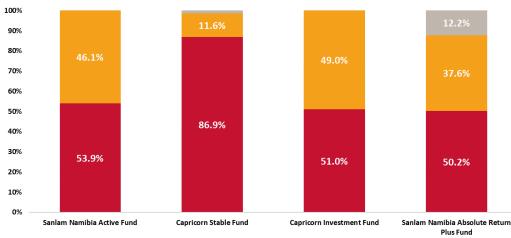


<sup>🖩</sup> Nam Equities 🗧 Nam Bonds 🗉 Nam Cash 🔳 Nam Property 🔲 SA Equities 🔳 SA Bonds 🔳 SA Cash 📕 SA Property 💷 Int Equities 🔳 Int Bonds 🔳 Int Cash 🔳 Int Other 🔳 Other

The total Namibian exposure is 54.0% for the Sanlam Namibia Active Fund. The Capricorn Stable fund is a multi-asset low risk fund. It invests 86.9% in Namibian assets. The Money Market Fund (Capricorn Investment Fund) is managed by Capricorn Asset Management and is mainly invested in Namibian & South African cash investments. The Sanlam Namibia Absolute Return Plus fund is a low risk smoothing product with 50.1% exposure to Namibian assets.



#### Geographical Split as at 31 March 2020:



Namibia South Africa International

#### **Benchmark Retirement Fund**



# Low Risk and Capital Preservation Portfolios

## Trailing Returns as at 31 March 2020

	1 Year	3 Years	5 Years	10 Years
Capricorn Stable Fund*	3.7	6.5	6.6	-
Sanlam Namibia Absolute Return Plus Fund**	8.9	7.0	7.5	—
Sanlam Namibia Active Fund	4.1	6.6	7.4	7.7
NAM CPI	2.4	3.5	4.8	4.9
NAM CPI + 2%	4.4	5.5	6.9	7.0
FTSE/JSE ALB 1-3 Yr TR ZAR	6.8	8.3	7.9	7.5

\*The Capricorn Stable returns are purely for illustrative purposes as the first investment by Benchmark into the fund was only made at the end of March 2019. \*\*The Sanlam Namibia Absolute Return Plus returns are purely for illustrative purposes as the first investment by Benchmark into the fund was only made during June of 2019.

## Trailing Returns as at 31 March 2019

	1 Year	3 Years	5 Years	10 Years
Capricorn Stable Fund*	5.1	8.1	_	—
Sanlam Namibia Absolute Return Plus Fund**	4.8	6.0	8.6	—
Sanlam Namibia Active Fund	7.4	8.4	8.3	8.4
NAM CPI	4.5	5.0	5.0	5.4
NAM CPI + 2%	6.6	7.1	7.1	7.5
FTSE/JSE ALB 1-3 Yr TR ZAR	8.3	9.1	8.1	7.7

\*The Capricorn Stable returns are purely for illustrative purposes as the first investment by Benchmark into the fund was only made at the end of March 2019.

\*\*The Sanlam Namibia Absolute Return Plus returns are purely for illustrative purposes as the first investment by Benchmark into the fund was only made during June of 2019.

## Trailing Returns as at 31 March 2020

	1 Year	3 Years	5 Years	10 Years
Capricorn Investment Fund	7.2	7.8	7.5	6.7
NAM CPI + 1%	3.4	4.5	5.8	6.0
IJG Money Market GR NAD	7.3	7.8	7.6	6.8

## Trailing Returns as at 31 March 2019

	1 Year	3 Years	5 Years	10 Years
Capricorn Investment Fund	7.7	8.0	7.3	6.8
NAM CPI + 1%	5.5	6.1	6.0	6.4
IJG Money Market GR NAD	7.7	8.0	7.3	6.8





## **Unlisted Investments**

## Trailing Returns as at 31 March 2020

	1 Year	3 Years	01/01/2016- 31/12/2019	Inception Date
Allegrow Fund	2.6	7.4	3.2	31 Dec 2015
Caliber Capital Fund (A)	9.3	8.7	6.4	31 Dec 2015
IJG Frontier Investment Fund	-27.5	-13.4	-7.7	31 Dec 2015
NAM CPI + 4.50	7.0	8.1	11.0	01 Jan 1997

Due to the illiquid nature of unlisted investments, returns over shorter time periods may not be a true reflection of the funds' performance over that period.

## Trailing Returns as at 31 March 2019

	1 Year	3 Years	01 Jan 2016 - 31 Mar 2019
Allegrow Fund	1.9	4.2	3.9
Caliber Capital Fund (A)	9.9	6.3	5.8
IJG Frontier Investment Fund	-19.3	-1.5	-0.8
NAM CPI + 4.50	9.2	9.7	10.6

Due to the illiquid nature of unlisted investments, returns over shorter time periods may not be a true reflection of the funds' performance over that period.





## Glossary

Asset Allocation: The weighting of assets in an investment portfolio amongst different asset classes (shares, bonds, property, cash, and international investments).

BEASSA All Bond Index (ALBI): Bond Exchange Actuarial Society of South Africa Index.

Balanced Fund: An investment portfolio that spreads its holdings over a range of asset classes, which typically include shares, fixed interest, property, international securities and cash.

**Benchmark:** An index or other market measurement that is used by a fund manager as a yardstick to assess the risk and performance of a portfolio; for example, the All Share Index is a commonly used benchmark for Domestic Equity portfolios.

Bottom-up Analysis: A form of security analysis that begins with forecasting returns for individual companies, then moves to industries and, finally, the economy as a whole.

Capital Preservation Portfolio: Portfolios that provide investors with greater stability in returns and aim to preserve capital. These portfolios experience less volatility and may or may not have an underlying guarantee.

FTSE/JSE All Share Index (ALSI): A "basket" of shares representing all the shares on the JSE. This index is used as a measurement to indicate price movements in the market.

Growth Style: Growth style managers identify companies with above average earnings growth, which they believe will be reflected by the price in future. These shares usually have a higher P/E ratio as the price is higher due to earnings being generated at a fast pace.

Growth at a Reasonable Price: An investment style in which the manager selects shares where the company is growing profits, but the share price is not overpriced relative to that growth or shares of which the P/E ratio is below that of the index.

Inflation (CPI): The consumer price index represents the increase in the price of a "basket" of basic goods and services e.g. food, petrol. It provides an indication as to how fast prices are increasing in the economy.

**Institutional Investor:** An organisation whose primary purpose in investment markets is to invest its own assets or those that it holds in trust for others. Institutional investors include fund managers, life companies, retirement funds, banks, etc.

JP Morgan Global Bond Index: An index which can be used to measure global bond market movements. Countries' bonds across the globe form part of the index, each carrying a certain weight in the index.

Market Value Adjustment: A term used with smooth bonus products. All disinvestments which are not for benefit payment (ie switches, terminations) will be paid out at the lower of book or market value. Genuine benefit payments are defined to be payments iro resignation, death and retirement.

**Median:** The middle value that exceeds half of the values in the sample and which is exceeded by the other half. For example, if five items cost N\$20, N\$80, N\$100, N\$300, and N\$500 respectively, the median value would be N\$100, whereas the mean would be N\$200.

MSCI World Equity Index: An index which can be used to measure global market movements. Countries across the globe form part of the index, each carrying a certain weight in the index.





## Glossary

NSX Index: A "basket" of shares representing all the shares on the Namibian Stock Exchange. This index is used as a measurement to indicate price movements in the market.

**Price Earnings Ratio:** A stock's market price divided by its current or estimated future earnings per share. The PE ratio is used by the investing public as a measure of the attractiveness of a particular share versus all other shares. The lower the ratio relative to the average of the share market, the lower the market's profit growth expectations.

Prudential Unit Trust: A unit trust which complies with Regulation 13 of the Pension Fund Act.

Regulation 13: The regulation in the Pension Fund Act providing guidelines for the investments of retirement funds.

Strategic Asset Allocation: The composition of an asset mix within a portfolio, constructed with the aim of meeting the long-term objectives of a fund, rather than being based on short-term views of relative performance of the various asset classes. Usually a benchmark is derived in this fashion.

STEFI: Short Term Fixed Interest Index. An index used to measure performance for short term (cash) investments.

Top Decile: A statistical measure dividing a sample into ten numerically equal groups. Thus, 'top decile' means the top 10% of a given sample.

**Top-Down Analysis:** A form of security analysis that begins with forecasting broad macroeconomic trends, then assessing the impact on industries and, finally, on individual companies.

Tactical Asset Allocation: A process by which the asset allocation of a fund is changed on a short-term basis to take advantage of perceived differences in relative values of the various asset classes. TAA can also be described as the variation of asset allocation around the strategic asset allocation.

Upper Quartile: A statistical measure dividing a sample into four numerically equal groups. Thus, 'upper quartile' means the top 25% of a given sample.

Value Style: Asset managers who have a value style identify shares which trade below intrinsic value in the belief that the share price will return to its intrinsic value. These securities usually have low prices relative to book value or earnings.

Volatility: A measure used to define risk which refers to the degree of fluctuation of returns over a specified period (normally short-term). The higher the volatility, the higher the fluctuation of returns which is associated with greater uncertainty of expected returns. This scenario is defined as being high risk.





# **Appendix A: Replacement Ratios**

The following table represents some salary replacement ratios:

Assumed NET Contributions towards retirement i.e. AFTER all costs for	r risk and adr	ninistration	etc. (as % of	pensionable	salary)
Assumed Investment Return for 30 years before retirement (after fees)	8%	10%	12%	14%	16%
CPI + 5%	47%	59%	70%	82%	94%
CPI + 4%	39%	49%	59%	69%	79%
CPI + 3%	33%	42%	50%	58%	67%
CPI + 2%	28%	35%	42%	50%	57%

The Trustees consider an appropriate post retirement income to be 60% of pre-retirement pensionable income after 30 years of service (assuming that 2% accumulates for each year of service). This ratio is defined as the salary replacement ratio. The above table shows a range of ratios for various net retirement funding contribution rates in relation to real investment returns, assuming retirement at age 60. Other assumptions are:

Pre-retirement:

- Real rate of return before retirement is dependent on the investment portfolio chosen;
- Salaries are assumed to increase in line with price inflation. In order to assess the impact of a salary increase of 1.0% per annum above inflation, one needs to look at a 1.0% per annum lower real return (e.g. if the targeted real rate of return on the selected investment portfolio is CPI + 4% then one needs to look at the results of CPI + 3% in the above table to see the salary replacement ratio if salaries increase 1.0% per annum above price inflation);
- No break in service or 100% preservation of accumulated fund credit where there is a change of employer;
- Full fund credit available on retirement (one-third and two-thirds) is used to generate the pension; and
- Effect of tax is not taken into account.

#### Post retirement

- Single life with-profit annuity is purchased at age 60 years; and
- Allowance for future pension increases is approximately 2/3rds of price inflation.



Strictly Confidential



# **Benchmark Retirement Fund**

# Fund Fact Sheets : As at 31 March 2020

NMG CONSULTANTS AND ACTUARIES (Namibia) (PTY) LTD (Reg No. 95/276) T: (+264) 61 23 7841/2/3 www.nmg.co.za 3rd Floor Office Towers, Maerua Mall, Jan Jonker Avenue, Windhoek

NMG Consultants and Actuaries (Namibia) (Pty) Ltd (Reg No. 95/276) is a subsidiary of NMG C & A Holdings (SA) (Pty) Ltd Directors: Faul la Grange; S Shanghala (Chairman)

Source: Morningstar Direct

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# Allan Gray Namibia Balanced Fund

#### **Fund Information**

Fund Size	
Risk Profile	
Benchmark	

#### Asset Allocation



N\$1359m Moderate

NMG Average Moderate Fund

.

Namibia Equities

Namibia Bonds

Namibia Property

South Africa Equities

International Equity

International Bonds

International Cash

International Other

Other

Total

Namibia Cash

#### Portfolio Description:

2.2

1.1

6.5

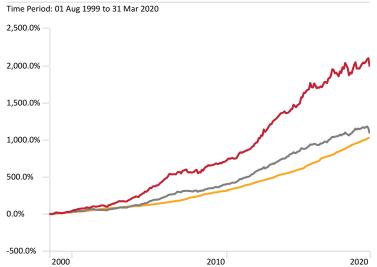
5.1 100.0

The Allan Gray Namibia Balanced Fund is a market-linked balanced portfolio which represents Allan Gray's best investment view for balanced mandates. This fund is managed according to a segregated mandate.

The inception date below is for the Unit Trust which is used as proxy.

%	Inception Date:	01/08/1999
13.2	CIO:	Andrew Lapping
14.4		
11.9	Portfolio Manager:	Ian Liddle, Duncan Artus, Andrew Lapping
3.3		
16.3	Fees:	0.60% P.A. on domestic assets and a performance-based fee of
26.0		between 1%-2.5% on international assets

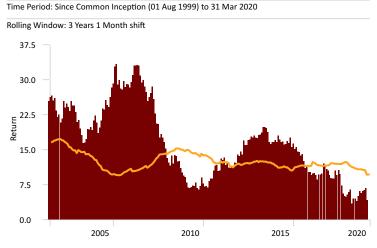
#### **Cumulative Manager Performance**





#### Manager vs Benchmark: Return

#### **Rolling Returns**



Allan Gray Namibia Balanced Fund

-NAM CPI + 6%

#### **Top 10 Holdings**

1.	Naspers	5.8
2.	British American Tobacco	3.7
3.	FirstRand Namibia	3.7
4.	Namibia Breweries	2.9
5.	Stimulus	2.6
6.	Oryx Properties	2.6
7.	Glencore	1.5
8.	Remgro	1.2
9.	Standard Bank Group	1.0
10.	Bank Windhoek Holdings Limited	1.0

NAM CPI + 6% Allan Grav Namibia Balanced Fund NMG NAM Moderate Benchmark



# **Ninety One Managed Namibia Fund**

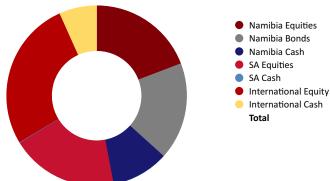
#### **Fund Information**

 Fund Size
 N\$ 3 076m

 Risk Profile
 Moderate

 Benchmark
 NMG Average Moderate Fund

#### Asset Allocation



#### Portfolio Description

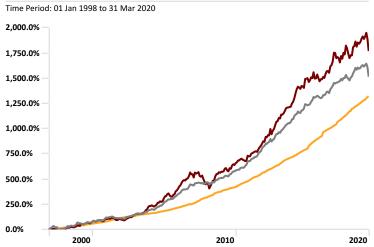
6.7

100.0

The Ninety One Managed Namibia Fund is a market-linked balanced portfolio which aims to achieve stable returns over the longer term by investing in all asset classes. This portfolio represents Ninety One's best investment view.

	Inception Date:	01-May-97
%	CIO:	John McNab, Mimi Ferrini
19.2 17.5	Portfolio Manager:	Chris Freud and Duane Cable
10.3 19.3	Fees:	Based on value of portfolio as follows: 0.75% p.a on first N\$ 350m,
0.1		0.70% p.a on next N\$ 200m, 0.65% p.a on assets above N\$ 550m
26.9		

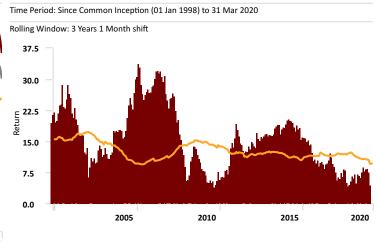
#### **Cumulative Manager Performance**







#### **Rolling Returns as per the Fund's IPS**



Ninety One Managed Namibia Fund

## Top 10 Holdings

1.	Naspers	3.7
2.	Namibia Breweries	3.6
3.	New Gold Platinum ETF	3.4
4.	FirstRand Namibia	3.3
5.	British American Tobacco	3.0
6.	Prosus	2.1
7.	Capricorn Investments	1.8
8.	Sanlam	1.2
9.	Sibanye Stillwater	1.0
10.	MTN Group	1.0

-NAM CPI + 6%

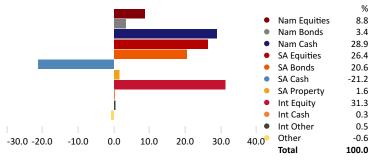


# **NAM Coronation Balanced Plus Fund**

#### **Fund Information**

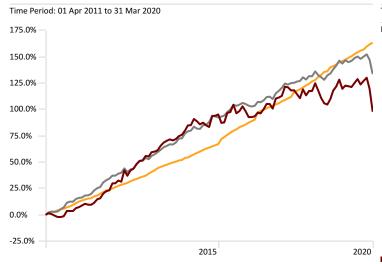
Fund Size	N\$ 745m
Risk Profile	Moderate
Benchmark	NMG Average Moderate Fund

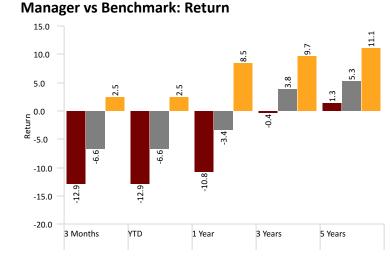
#### **Asset Allocation**



The negative allocation to cash is due to the use of derivative instrument

#### **Cumulative Manager Performance**





#### Portfolio Description The NAM Coronation Balanced Plus Fund is a fully managed investment solution diversified across asset classes and sectors.

Inception: Apr-2011

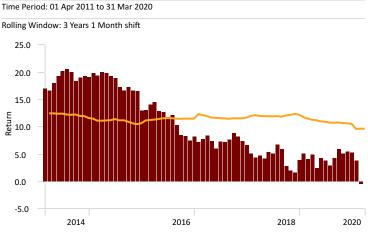
CIO: Eino Emvula

#### Portfolio Manager

Eino Emvula, Karl Leinberger

Fees: 0.85% p.a. on average month end market value

#### **Rolling Returns**



■NAM Coronation Balanced Plus Fund

-NAM CPI + 6%

## Top 10 Holdings

1.	Egerton Capital Equity Fund	4.6
2.	Naspers	4.4
3.	Eminence Fund	4.2
4.	Namibia Breweries	3.2
5.	British American Tobacco	2.7
6.	Maverick Long Ltd	2.7
7.	Coronation Global Equity Select Fund	2.2
8.	Contrarius Global Equity	2.1
9.	Anglo American	2.0
10.	Prosus	1.6

NAM Coronation Balanced Plus Fund

\_

NAM CPI + 6%



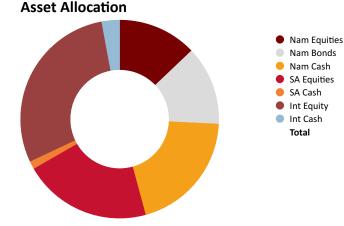
# **Old Mutual Namibia Profile Pinnacle Fund**

#### **Fund Information**

Fund SizeN\$ 328mRisk ProfileModerateBenchmarkNMG Average Moderate Fund

#### Portfolio Description

The Old Mutual Namibia Profile Pinnacle Portfolio is a market-linked balanced portfolio which places emphasis on asset allocation across all asset classes. OMIGNAM has closed the OMIGNAM Balanced Fund and replaced it with OMIGNAM Profile Pinnacle. This mandate is now OMIGNAM's best investment view for a moderate balanced mandate. The portfolio aims to achieve consistent real returns over the longer term. Fund returns below include OMIGNAM Profile Balanced for the period 01 March 1998 until 01 September 2013. Fund returns after 01 September 2013 are those of OMIGNAM Profile Pinnacle.



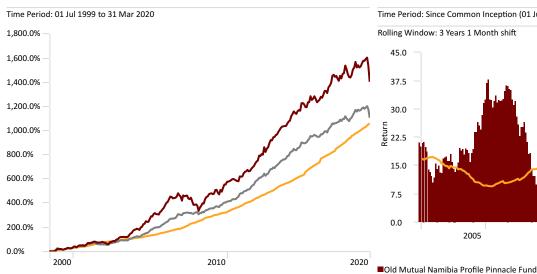


 stion Date:
 01 Apr 1998

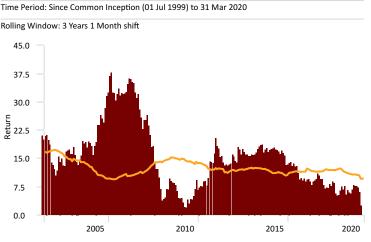
 Peter Brooke
 Peter Brooke and Tyrone van Wyk

 0.55% p.a. domestic assets and 0.80% p.a. on international assets

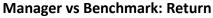
#### **Cumulative Manager Performance**

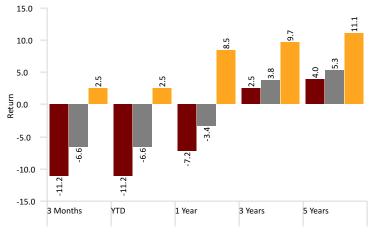


## **Rolling Returns**



-NAM CPI + 6%





## Top 10 Holdings

1.	Naspers	3.3
2.	British American Tobacco	2.8
2. 3.	Standard Bank	1.9
	Nedbank	1.7
4. -		1.5
5.	Anglo American	1.1
6.	Absa Bank	0.9
7.	Impala Platinum	0.9
8.	Sasol	0.7
9.	Firstrand	0.7
10.	Old Mutual	0.7

Old Mutual Namibia Profile Pinnacle Fund

NAM CPI + 6%

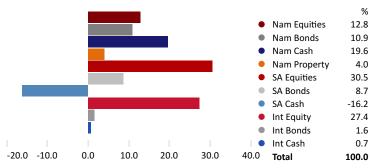


# **Prudential Namibia Balanced Fund**

#### **Fund Information**

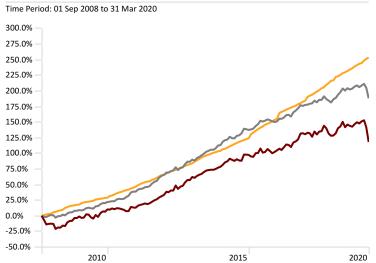
Fund Size	N\$ 578m
Risk Profile	Moderate
Benchmark	NMG Average Moderate Fund

#### **Asset Allocation**

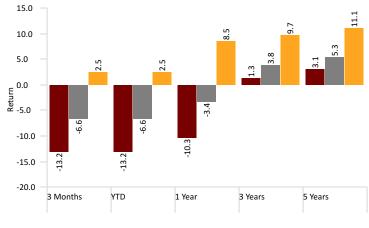


The negative allocation to cash is due to the use of derivative instrument

## **Cumulative Manager Performance**







NMG NAM Moderate Benchmark

NAM CPI + 6%

#### Portfolio Description

The Prudential Namibia Balanced portfolio is a market-linked balanced portfolio which aims to achieve consistent growth of capital and income by maintaining a superior stock selection across all industries relative to the benchmark and across all asset classes. The portfolio represents Prudential's best investment view.

Inception: Aug-08

CIO: David Knee

#### Portfolio Manager

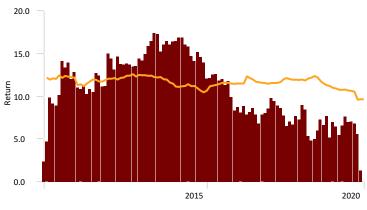
Jeanne-Marie Snalam and Michael Moyle

Fees: 0.75% p.a. on average month end market value

#### **Rolling Returns**

Time Period: Since Common Inception (01 Sep 2008) to 31 Mar 2020

Rolling Window: 3 Years 1 Month shift



Prudential Namibian Balanced Fund

-NAM CPI + 6%

#### **Top 10 Holdings**

1.	Prudential Worldwide Managed Fund	30.7
2.	Prudential Namibian Money Market Fund	20.0
3.	Naspers	5.5
4.	Republic of SA Bond 8.75% 310144 (R2044)	3.2
5.	Republic of SA Bond 6.25% 310336 (R209)	3.0
6.	Oryx Properties	2.7
7.	South African Rand	2.5
8.	British American Tobacco	2.4
9.	Namibian Government Bond 10.50% 151024	2.1
10.	Standard Bank	2.0

Prudential Namibian Balanced Fund

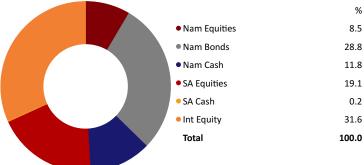


# **Standard Bank Namibia Managed Fund**

## **Fund Information**

Fund Size	N\$ 130m
Risk Profile	Moderate
Benchmark	NMG Average Moderate Fund

## Asset Allocation



#### **Portfolio Description**

The Standard Bank Namibia Managed Fund is a market-linked balanced portfolio which invests in all asset classes. The fund includes the combined investment views of STANLIB (SA&NAM). The portfolio aims to achieve capital growth over the longer -term.

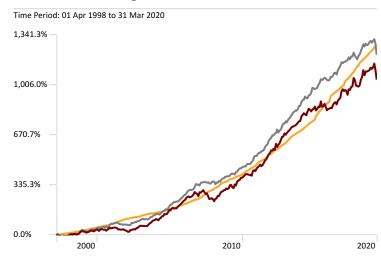
Inception: Apr-98

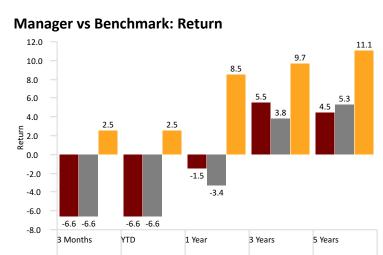
CIO: Taimi Shejavali

Portfolio Manager: Herman van Velze

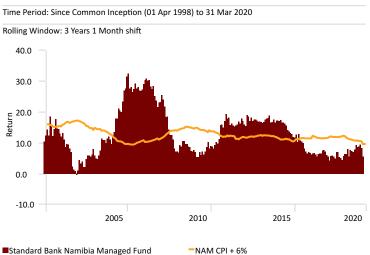
Fees: 0.50% p.a. on average month end market value

#### **Cumulative Manager Performance**





#### **Rolling Returns**



Standard Bank Namibia Managed Fund

#### **Top 10 Holdings**

1.	Naspers	5.8
2.	Prosus	3.0
3.	Anglo America	1.8
4.	Sep20 Zaus 18.62 Call 14/09_NC	1.5
5.	Firstrand	1.4
6.	Sanlam Namibia	1.4
7.	Standard bank Group	1.2
8.	BHP Billiton	1.2
9.	MTN Group	1.0
10.	AVI	0.8

Standard Bank Namibia Managed Fund NMG NAM Moderate Benchmark NAM CPI + 6%



# **Benchmark Retirement Fund Default Portfolio**

Nam Equities

Nam Bonds

Nam Cash Nam Property

SA Equities

SA Property

Int Equity

Int Bonds

Int Cash Int Other

Other

Total

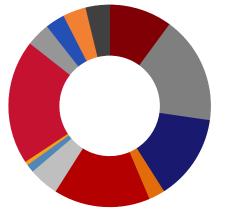
SA Bonds

SA Cash

#### Fund Information

Fund Size	N\$ 1 010m
Risk Profile	Moderate
Benchmark	NAM CPI + 4%

#### Asset Allocation



#### **Cumulative Manager Performance**



%

10.1

17.2

13.7

0.6

19.9

3.8 3.1

3.7

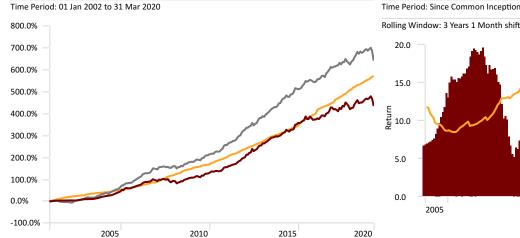
3.8 100.0 The Default Portfolio has the following objectives:

- ٠ To reduce volatility of returns
  - To achieve a real return of 5% (net of fees) over a rolling 3 year period
- To reduce risk of large negative returns over rolling 12 months
- To reduce risk by spreading assets between more than one investment manager

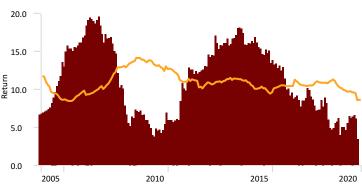
The Default Portfolio has a risk profile lower than that of the moderate risk portfolios and as such the expected long term returns should also be lower. The Trustees use their absolute discretion in selecting the best manager offering and reserve the right to appoint or replace Asset Managers at any time. The default portfolio consists of a combination of Allan Gray Namibia Balanced (50%), Prudential Inflation Plus Fund (25%) and Sanlam Namibia Inflation Linked Fund (25%).

2.6 Fees: Weighted Average (Allan Gray 0.60% p.a domestic assets and performance based 15.4 between 1% to 2.5% on international assets, Prudential Inflation Plus 0.60% p.a. on 4.8 average month end market value, Sanlam Namibia Inflation Linked fund 0.55% p.a. domestic assets and 0.80% p.a. international assets). 1.3

#### **Rolling Returns**

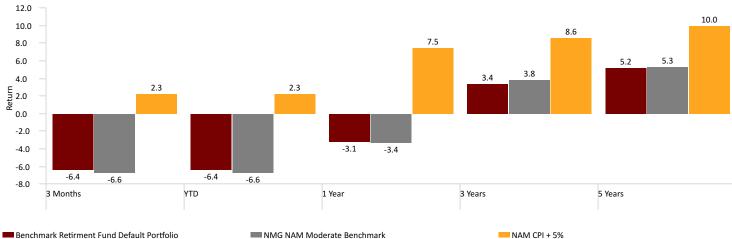


Time Period: Since Common Inception (01 Jan 2002) to 31 Mar 2020



Benchmark Retirment Fund Default Portfolio





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#### Manager vs Benchmark: Return

Source: Morningstar Direct

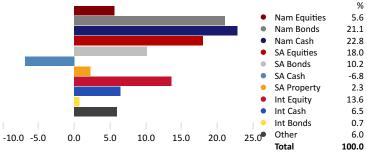


# **NAM Coronation Capital Plus Fund**

## **Fund Information**

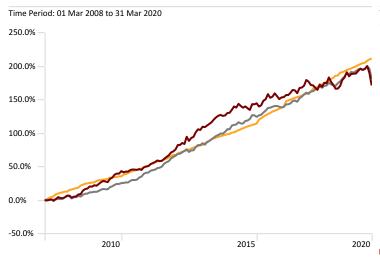
Fund Size	N\$ 134m
Risk Profile	Moderate-Low
Benchmark	NAM CPI + 4%

## Asset Allocation



The negative allocation to cash is due to the use of derivative instrument

## **Cumulative Manager Performance**





#### Manager vs Benchmark: Return

#### **Portfolio Description**

The NAM Coronation Capital Plus Class A Fund (previously Absolute Fund) is suitable for members with a lower risk tolerance. It is an actively managed, moderate-low risk fund with exposure to all asset classes. The fund aims to achieve consistent positive real returns with a primary focus on offering downside protection and preserving capital in real terms over any rolling 12 month period.

Inception: Nov-07

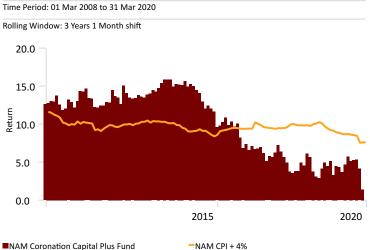
CIO: Eino Emvula

#### Portfolio Manager

Charles de Kock, Pallavi Ambekar & Eino Emvula

Fees: 0.85 % p.a.

## **Rolling Returns**



-NAM CPI + 4%

#### **Top 10 Holdings**

1.	British American Tobacco	3.1
2.	Naspers	3.0
3.	Egerton Capital Equity Fund	2.3
4.	Eminence Fund	2.2
5.	Anglo American	1.8
6.	Prosus	1.6
7.	Maverick Long	1.4
8.	Coronation Global Equity Fund	1.1
9.	Contrarius Global Equity Fund	1.1
10.	RMB Holdings	0.9

NAM Coronation Capital Plus Fund NMG NAM Mod Defensive Benchmark NAM CPI + 4%



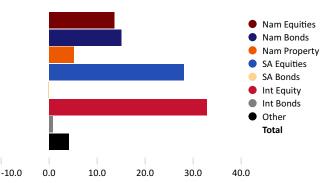
# **Old Mutual Namibia Absolute Stable Growth Fund**

#### **Fund Information**

Fund Size
Risk Profile
Benchmark

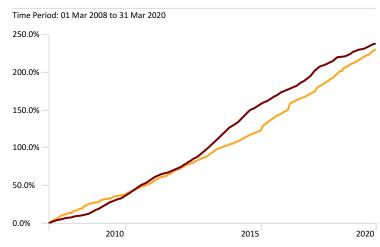
N\$ 2 586m
Moderate-Low
NAM CPI + 4.5%

#### **Asset Allocation**

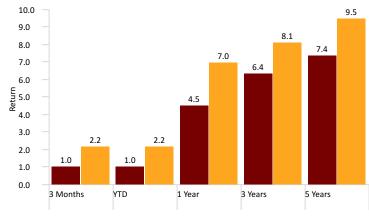


The negative allocation to cash is due to the use of derivative instruments.

#### **Cumulative Manager Performance**



#### Manager vs Benchmark: Return



#### Portfolio Description

Old Mutual Namibia Absolute Stable Growth Portfolio target returns in excess of inflation over the long term, while significantly reducing the short-term volatility associated with balanced market-linked investments. Specifically, it targets a return objective of Namibian inflation plus 4.5% over a rolling 3 year period, while offering a guarantee of 80% on capital and contributions.

It offers stability by means of smoothing of returns, whereby a Bonus Smoothing Reserve is maintained to absorb the impact of high peaks and low troughs often experienced in the market, thus reducing short-term volatility. However due to this smoothing technique used, it has an additional fee over and above the investment management fee, namely a capital charge. This charge is 0.7% p.a. Bonuses are declared monthly in advance, gross of investment fees and net of the capital charge.

Inception:	April	2007

%

13.7

15.1

5.2

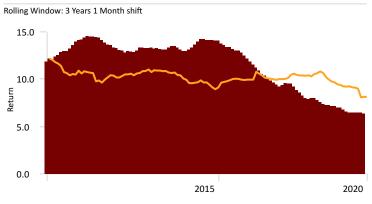
28.1 -0.1 **CIO:** Tyronne van Wyk

32.9 0.9 **Portfolio Manager:** Old Mutual Investment Group

4.2 **100.0** Fees: 0.55% to 0.70% pa

Capital Guarantee charge: 0.70%

#### **Rolling Returns**



Old Mutual Namibia Absolute Stable Growth NAM CPI + 4.5%

Time Period: Since Common Inception (01 Mar 2008) to 31 Mar 2020

#### **Top 10 Holdings**

1.	Naspers	12.6
2.	British American Tobacco	10.7
3.	Prosus	7.5
4.	Standard Bank	5.2
5.	FirstRand	4.4
6.	MTN Group	4.3
7.	Old Mutual	2.9
8.	Notham Platinum	2.8
9.	Impala Platinum	2.8
10.	Shoprite	2.3

Old Mutual Namibia Absolute Stable Growth Fund NAM CPI + 4.5%

Source: Morningstar Direct

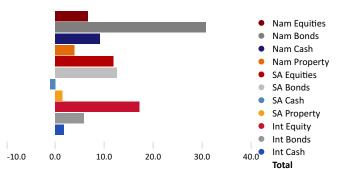


# **Prudential Namibia Inflation Plus Fund**

#### **Fund Information**

Fund Size	N\$ 1 850m
Risk Profile	Moderate-Low
Benchmark	NAM CPI + 4%

#### **Asset Allocation**



## Portfolio Description

The Prudential Namibia Inflation Plus Fund is a conservative market linked portfolio which aims to produce stable real returns. The fund invests predominantly in inflation linked bonds and other interest bearing securities and equities.

Inception: Oct-03

CIO: David Knee

#### Portfolio Manager

9.1

3.9

11.9

12.6

-1.0 1.4

17.2

5.8

1.7

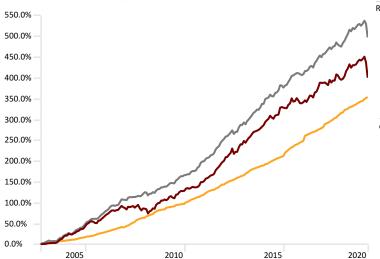
100.0

% Jeanne-Marie Snalam and Michael Moyle

6.6 30.8 **Fees:** 0.60% p.a. on average month end market value

#### **Cumulative Manager Performance**

Time Period: Since Common Inception (01 Oct 2003) to 31 Mar 2020



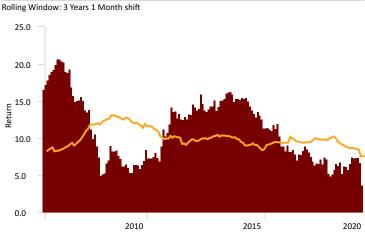
# Manager vs Benchmark: Return



#### Prudential Namibia Inflation Plus Fund INMG NAM Mod Defensive Benchmark NAM CPI + 4%

#### **Rolling Returns**

Time Period: Since Common Inception (01 Oct 2003) to 31 Mar 2020



Prudential Namibia Inflation Plus Fund

-NAM CPI + 4%

#### Top 10 Holdings

1.	Prudential Worldwide Real Return Fund	25.2
2.	Republic of Namibia ILB 3.55% 151022 (GI22)	11.1
3.	Prudential Namibian Money Market Fund	8.5
4.	Republic of Namibia ILB 3.80% 150725 (GI25)	7.3
5.	Republic of Namibia ILB 4.50% 150129 (GI29)	5.0
6.	Republic of SA Bond 8.75% 310144 (R2044)	3.4
7.	Naspers	3.3
8.	Oryx Properties	2.3
9.	Republic of SA Bond 6.25% 310336 (R209)	2.2
10.	Republic of Namibia ILB 4.50% 150433 (GI33)	2.2



# Sanlam Namibia Inflation Linked Fund

#### **Fund Information**

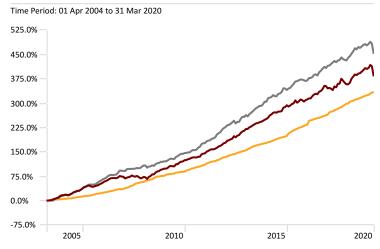
Fund Size Risk Profile Benchmark

NŞ 323m
Moderate-Low
NAM CPI + 4%

#### **Asset Allocation**



## Cumulative Manager Performance





#### Manager vs Benchmark: Return

#### **Portfolio Description**

The fund invests in a flexible combination of investments in the equity, bond and money markets, both locally and abroad, aiming for positive real returns (comprising capital and income growth) over the medium to longer term.

This fund is managed by means of a segregated mandate.

Inception: Feb-04

#### Portfolio Manager

% Natasha Narsingh

7.1

9.7

21.9

16.7

7.0

6.3

0.9

15.3

5.2

8.6

1.3

100.0

Nam Equities

Nam Bonds

Nam Cash

SA Equities

SA Property

Int Equity

Int Bonds

Int Cash

Int Other

Total

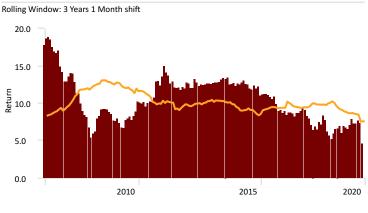
SA Bonds

SA Cash

Fees: 0.55% p.a. domestic assets and 0.80% p.a. international assets.

#### **Rolling Returns**

Time Period: Since Common Inception (01 Apr 2004) to 31 Mar 2020



Sanlam Namibia Inflation Linked Fund -NAM CPI + 4%

#### Top 10 Holdings

1.	Naspers	5.9
2.	Prosus	2.0
3.	British American Tobacco	1.3
4.	Anglo American	1.1
5.	FirstRand	0.9
6.	Standard Bank	0.7
7.	Impala Platinum	0.7
8.	BHP Billiton	0.6
9.	MTN Group	0.5
10.	Sanlam	0.4

Sanlam Namibia Inflation Linked Fund MMG NAM Mod Defensive Benchmark NAM CPI + 4%



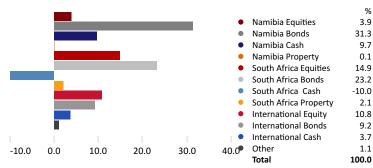
# NAM Coronation Balanced Defensive Fund

#### **Fund Information**

Fund Size	
Risk Profile	
Benchmark	

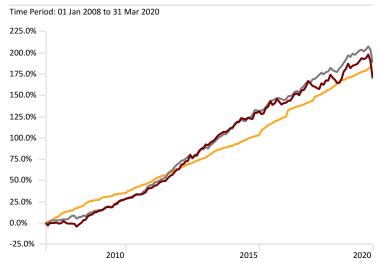
NŞ 205m
Moderate-Low
NAM CPI + 3%

#### **Asset Allocation**

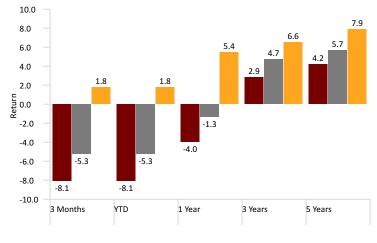


The negative allocation to cash is due to the use of derivative instrument

#### **Cumulative Manager Performance**



#### Manager vs Benchmark: Return



NMG NAM Mod Defensive Benchmark

NAM CPI + 3%

#### Portfolio Description

The NAM Coronation Balanced Defensive Fund is suitable for members with a lower risk tolerance. It is an actively managed, moderate-low risk fund with exposure to all asset classes. The NAM Balanced Defensive Fund aims to provide a reasonable level of income whilst seeking to preserve capital in real terms.

Inception: Nov-07

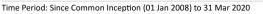
#### CIO: Eino Emvula

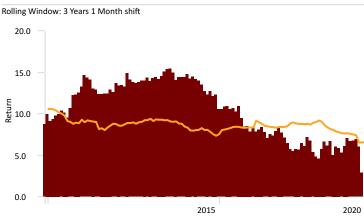
6 Portfolio Manager

Charles de Kock, Pallavi Ambekar & Eino Emvula

Fees: 0.85 % p.a. on average month end market value

#### **Rolling Returns**





-NAM CPI + 3%

NAM Coronation Balanced Defensive Fund

#### **Top 10 Holdings**

Naspers	2.3
Egerton Capital Equity Fund	1.9
British American Tobacco	1.8
Anglo American	1.4
Maverick Capital	1.4
Lansdowne Capital	1.1
Prosus	1.0
Tremblant Capital	0.9
Contrarius Global Absolute Fund	0.8
Cimi Global Opp Equity Strategy	0.8
	Egerton Capital Equity Fund British American Tobacco Anglo American Maverick Capital Lansdowne Capital Prosus Tremblant Capital Contrarius Global Absolute Fund

NAM Coronation Balanced Defensive Fund

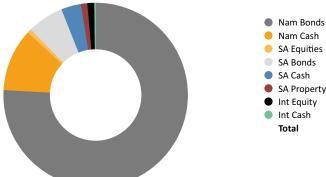


# **Capricorn Stable Fund**

## **Fund Information**

Fund Size	N\$ 139m
Risk Profile	Low
Benchmark	NAM CPI + 2%

## **Asset Allocation**



#### Portfolio Description

The Capricorn Stable Fund aims to provide investors with a return of 2% above inflation over any 2 year rolling period.

Inception: February 2015

CIO: Ian Erlank

11.0

0.7

6.4

3.5

1.1

1.2

0.2

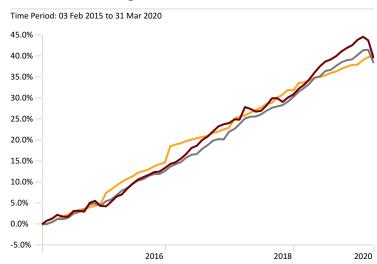
100.0

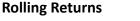
#### Portfolio Manager

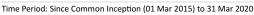
lan Erlank, Floris Bergh & Christian Noelle

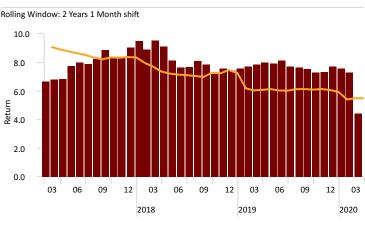
% 75.9 **Fees:** 0.45% p.a on average month end market value

#### **Cumulative Manager Performance**

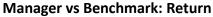


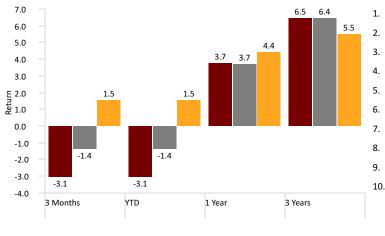






-NAM CPI + 2%





NMG NAM Conservative Benchmark

NAM CPI + 2%

#### **Top 10 Holdings**

Capricorn Stable

	Money Market	29.0
	GI22	18.0
	GI33	10.0
	GI29	6.0
	GC32	4.0
	GI25	2.0
	GC30	2.0
	GC35	2.0
	GC21	1.0
).	R186	1.0

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Capricorn Stable Fund

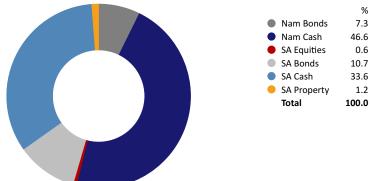


# Sanlam Namibia Active Fund

#### **Fund Information**

Fund Size N\$ 1 452m **Risk Profile** Low Benchmark BEASSA 1-3year All Bond Index

#### **Asset Allocation**



#### **Portfolio Description**

The Sanlam Namibia Active Fund's objective is to provide a high level of income and maximise returns. This fund invests in income yielding assets including fixed income assets, preference shares and property.

Inception: 1 June 2007

Portfolio Manager Melville Du Plessis

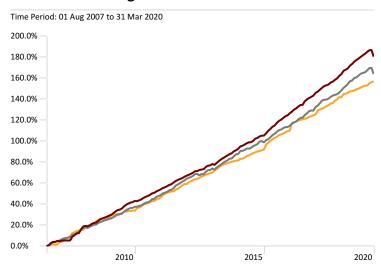
7.3

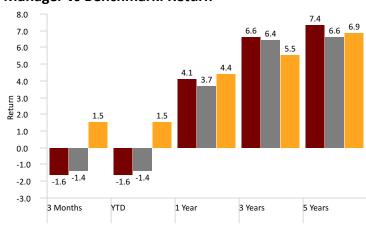
0.6

1.2

Fees: 0.60% p.a on average month end market value %

#### **Cumulative Manager Performance**

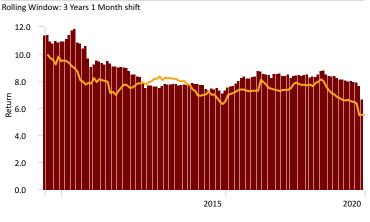




#### Manager vs Benchmark: Return

#### **Rolling Returns**

Time Period: Since Common Inception (01 Aug 2007) to 31 Mar 2020



Sanlam Namibia Active Fund

-NAM CPI + 2%

#### **Top 10 Holdings**

1.	Sim Namibia Floating Rate Fund Class B2 (D)	9.4
2.	FirstRand NCD 10.16% 02062021	1.9
3.	Nedbank NCD 9.13% 14082023	1.8
4.	Bank Windhoek Limited F/R 18082022	1.8
5.	First National Bank Namibia F/R 10052024	1.7
6.	First National Bank Namibia F/R 06122022	1.7
7.	Standard Bank Namibia F/R 06122022	1.7
8.	First National Bank Namibia F/R 07012025	1.4
9.	Standard Bank Namibia F/R 09012025	1.4
10.	Standard Bank Namibia F/R 21062023	1.4

Sanlam Namibia Active Fund NMG NAM Conservative Benchmark NAM CPI + 2%



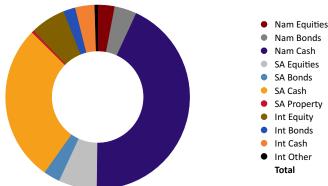
# Sanlam Namibia Absolute Return Plus Fund

#### **Fund Information**

Fund Size	
Risk Profile	
Benchmark	

N\$ 329m Low NAM CPI + 2%

#### **Asset Allocation**



# **Portfolio Description**

The Sanlam Namibia Absolute Return Plus provides risk averse members with exposure to the Sanlam Namibian Inflation Plus Fund with a capital guarantee, accompanied by minimal termination and switching restrictions. This is achieved through extensive use of derivative (hedging) instruments and the declaration of a monthly fully vesting bonus. At termination, the full value of net contributions plus declared bonuses is paid.

Inception: January 2013

#### Portfolio Manager

Basson van Rooyen

%

3.0

3.9

43.3

6.7

2.9

27.6

0.4

6.2

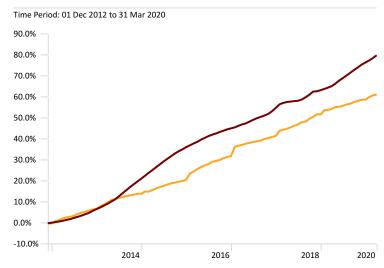
2.1 3.4

0.5

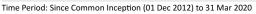
100.0

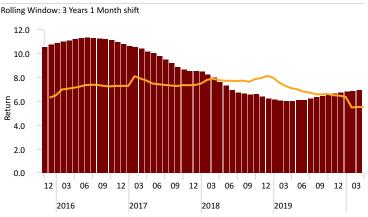
Fees: 1.0% p.a (excluding structure fees)

#### **Cumulative Manager Performance**



**Rolling Returns** 





Sanlam Namibian Absolute Return Plus Fund -NAM CPI + 2%

## Manager vs Benchmark: Return



#### Top 10 Holdings

1.	Naspers	7.8
2.	Prosus	2.7
3.	British American Tobacco	1.69
4.	Anglo American	1.2
5.	Standard Bank	0.9
6.	Impala Platinum	0.9
7.	BHP Billiton	0.8
8.	FirstRand	0.8
9.	MTN Group	0.7
10.	Sanlam	0.6

\*Returns are gross of fees and for illustrative purposes only.

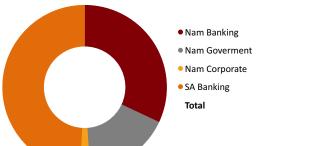


# **Capricorn Investment Fund**

#### **Fund Information**

Fund Size	N\$ 9 105m
Risk Profile	Capital Preservation
Benchmark	IJG Money Market Index

#### **Asset Allocation**



#### **Portfolio Description**

The Money Market Fund aims to achieve stable and secure returns for the risk averse investor by investing in a diversified combination of liquid money and capital market instruments. The underlying investment is the Capricorn Investment Fund.

Inception: Feb-02

CIO: Ian Erlank

#### Portfolio Manager

**Rolling Returns** 

Rolling Window: 3 Years 1 Month shift

2.0

49.0

100.0

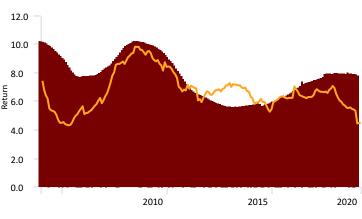
% Capricorn Asset Managers (Tertius Liebenberg)

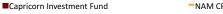
32.0 Fees: 0.25% p.a. on average month end market value 17.0

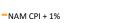
Time Period: Since Common Inception (01 Feb 2002) to 31 Mar 2020

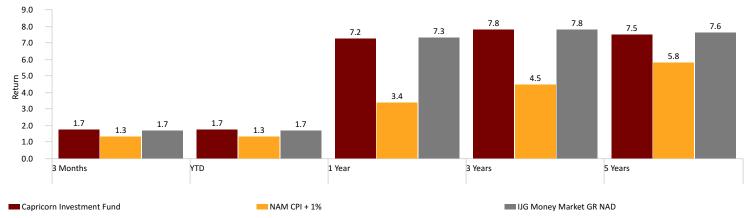
#### **Cumulative Manager Performance**

# Time Period: 01 Jan 2009 to 31 Mar 2020









#### Manager vs Benchmark: Return

Source: Morningstar Direct