Strictly Confidential



# **Benchmark Retirement Fund**

**Quarterly Investment Report: As at 31 December 2020** 

**Benchmark Retirement Fund** 



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# Introduction

This document has been compiled with the aim of providing members of the Benchmark Retirement Fund with an overview of the investment options offered to enable them to make informed decisions regarding the investment of their retirement assets.

The following portfolios are offered to members:

| Investment Portfolio                               | Risk Categorisation  | Asset Manager's Explicit<br>Performance Objective | Return Expectations derived from<br>Historical Experience (Before Fees) |
|--|----------------------|---|---|
| Allan Gray Namibia Balanced Fund*                  | Moderate             | None  | CPI+5% to 6%  |
| Ninety One Namibia Managed Namibia Fund            | Moderate             | None  | CPI+5% to 6%  |
| NAM Coronation Balanced Plus Fund                  | Moderate             | None  | CPI+5% to 6%  |
| Old Mutual Namibian Profile Pinnacle Fund          | Moderate             | None  | CPI+5% to 6%  |
| Prudential Namibian Balanced Fund                  | Moderate             | None  | CPI+5% to 6%  |
| Standard Bank Namibia Managed Fund                 | Moderate             | None  | CPI+5% to 6%  |
| Hangala Prescient Absolute Balanced Fund**         | Moderate             | CPI+5%  | CPI+5%  |
| Benchmark Default Portfolio***                     | Moderate             | -   | CPI+5%  |
| Old Mutual Namibia Absolute Stable Growth Fund**** | Moderate-Low         | CPI+4.5%  | CPI+4.5%  |
| NAM Coronation Capital Plus Fund                   | Moderate-Low         | CPI+4% (1 year)                                   | CPI+4%  |
| Prudential Namibian Inflation Plus Fund            | Moderate-Low         | CPI+4%  | CPI+4%  |
| Sanlam Namibia Inflation Linked Fund <sup>i</sup>  | Moderate-Low         | CPI+4%  | CPI+4%  |
| NAM Coronation Balanced Defensive Fund             | Moderate-Low         | IJG Money Market + 3%                             | CPI+2% to 3%  |
| Sanlam Namibia Absolute Return Plus Fund           | Low                  | CPI +2%   | CPI +2%   |
| Capricorn Stable Fund                              | Low                  | CPI+2% (2 years)                                  | CPI +2%   |
| Sanlam Namibia Active Fund                         | Low                  | 1-3 year ALBI                                     | CPI+1% to 2%  |
| Capricorn Investment Fund                          | Capital Preservation | 7 day Repo Rate                                   | CPI to CPI + 1%   |

\*Segregated Portfolio

\*\*Hangala Prescient Closed since January 2017 for new investors.

\*\*\*The Benchmark Default Portfolio is a combination of Allan Gray Namibia Balanced Fund (Segregated) (50%), Prudential Namibia Inflation Plus Fund (25%) and Sanlam Inflation Linked Fund (25%).

\*\*\*\*This is a 80% guaranteed portfolio and has an additional capital charge over and above the investment fees. This portfolio is closed for new investments since May 2020. A new series has since been created. i- Insurance Policy.

#### **Investment Returns**

In order to achieve an adequate salary replacement ratio it is imperative that members achieve a real investment return, i.e. a return in excess of price inflation. Refer to Annexure A for an indication of the relationship between investment returns and the salary replacement ratio.

While a real investment return should ideally be set as the explicit performance objective of an investment portfolio, a number of investment portfolios that are suitable for retirement funds, do not have an explicit performance objective related to inflation. The member will therefore have to consider the historic performance experience of an investment portfolio in relation to inflation as a proxy of potential returns in order to link a specific investment portfolio to the salary replacement ratio. It must be noted that the historic performance experience is not guaranteed to be achieved in future. While each investment portfolio will have an internal benchmark as stated by the Investment Manager in the portfolio mandate, that benchmark may not be an explicit real investment return.

#### Risk

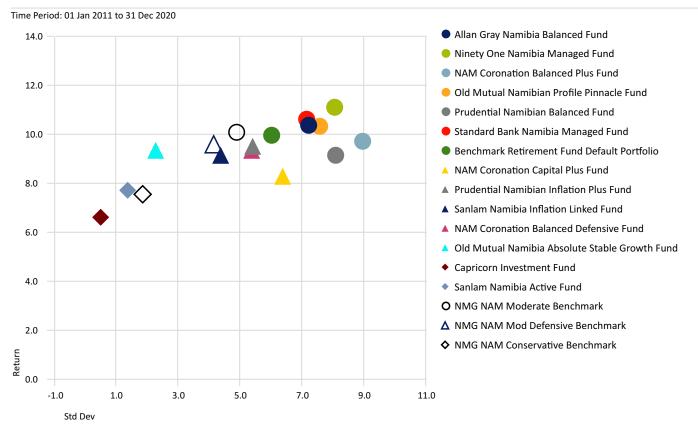
The risk rating of an investment portfolio gives an indication of how volatile investment returns may be and therefore is also an indication of the risk that the investment return per the investment mandate may not be achieved. The risk categories have the following meaning:

- Aggressive risk portfolios: Short term negative returns are possible with this type of portfolio. Exposure to equities (shares) is normally maximised for these types of portfolios in order to achieve the return objective. Maximisation of equity exposure however takes place within the prudential investment guidelines laid down by the Pension Funds Act. Investment returns can be very volatile.
- Moderate risk portfolios: This type of portfolio will have large exposure to growth assets (shares and property) at times and as such short term negative returns are possible. Investment returns can be volatile.
- Moderate-low risk portfolios: This type of portfolio also has exposure to growth assets (shares and property) but typically at lower levels than the moderate risk portfolios. They aim to have minimal negative returns and therefore have a lower risk profile than the moderate risk portfolios. Investment returns can still be volatile.
- Low risk portfolios: This type of portfolio should have minimal negative returns over a rolling 12-month period.
- Capital preservation portfolios: There should be no risk of capital loss on a monthly basis.

Investment return and risk are correlated; while the correlation cannot be defined in absolute terms, it is generally accepted that an investor would require compensation in the form of investment returns in return for the investment risk taken.

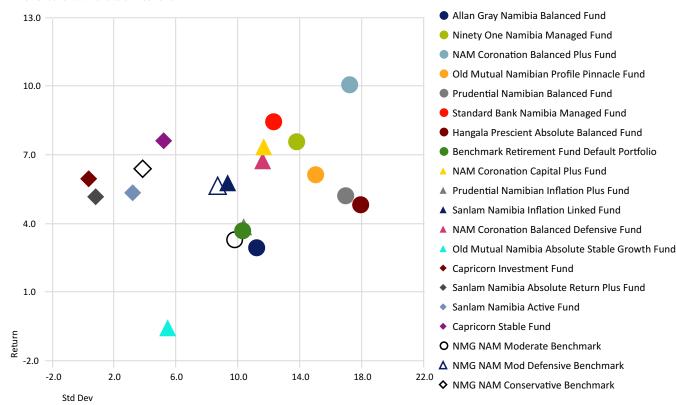


#### **Risk-Reward - Over the long term**



#### **Risk-Reward - Over the short term**

Time Period: 01 Jan 2020 to 31 Dec 2020



#### **Benchmark Retirement Fund**

Source: Morningstar Direct

# **Market Overview**

2020 has certainly been a rollercoaster year and while many are hailing 2020 as one of the worst years in history, the year ended on more than one positive note. After the first wave of the COVID-19 pandemic in Q1 2020 - which triggered a collapse in global equity markets, we watched as the rollout of unparalleled stimulus measures by major central banks and (more recently) vaccine breakthroughs sent markets soaring to record highs.

The US Federal Reserve (Fed) in their mid-December meeting said it would continue buying at least \$120bn of bonds every month until the US economy reaches full employment and inflation stays at 2%. This suggests a low-interest environment to at least 2023. US equity markets ended the year on a high with the S&P 500 closing the year 16.3% higher (+3.7% December), while the Dow Jones ended 2020 up 7.2% (+3.3% December). Both indices ending the year at record levels. Since US markets bottomed on 23 March, the S&P 500 has risen by an incredible 68%. However, the tech-heavy Nasdaq left these indices in the dust, gaining a mind-blowing 43.6% for the year (+5.7% December) as tech stocks rallied in the new normal. The historic gains in these indices came on the back of an extraordinary infusion of liquidity into the US monetary system by the Federal Reserve (Fed) – the biggest government stimulus in history, while optimism around COVID-19 vaccines being widely distributed also buoyed sentiment.

After lengthy negotiations, a Brexit deal was finally concluded on Christmas Eve. After a volatile year, the FTSE 100 ended 2020 14.3% in the red (its worst annual performance since 2008), although it did close (+3.1% higher in December). The UK is set to begin the rollout of a coronavirus vaccine developed by AstraZeneca and the University of Oxford, although Prime Minister Boris Johnson has indicated that more restrictions could be on the cards. Pfizer and Moderna have also both gone to market with Covid-19 vaccines and vaccination programmes will be rolled out globally this year.

South Africa's third-quarter GDP beat expectations, falling only 6% year-on-year. Mboweni's call to cut public wages was backed by the Labour Court, putting a coupling significant amount of R38billion firmly back in government coffers and strengthening South Africa's financial position incrementally. While it may be a drop in the ocean it signals a step in the right direction, which should reassure foreign investors.

The positives abound but the news is tempered with the rising cases of Covid infections as we ride the second wave. Infection rates are higher, cases are more contagious, the incubation period is shorter, symptoms are more severe, and the death rate is higher. President Cyril Ramaphosa must balance reducing infection rates and boosting public safety, trying to bolster a failing economy while supporting businesses that have already taken huge knocks. The FTSE/ISE SWIX Index gained 4.0%, Industrials were down 1.1% and Financials were up 8.3%. The JSE All Bond Ind ex advanced 2.4%, while the rand appreciated by 5.1% relative to the US dollar.

Eroded consumer and business confidence in Namibia, coupled with government's commitment to fiscal consolidation as well as a halt in foreign direct investment brought on by poor policy guidance means that domestic economic growth is expected to remain muted for the foreseeable future.

The annual inflation rate moved up to slightly to 2.4% in December, just above the 2.2% reported for November. As expected, inflationary pressure remains extremely subdued. Global oil prices remain one of the larger risks to our inflation forecast. However, the announcement by the Ministry of Mines and Energy at the beginning of December to cut the petrol and diesel prices by 30 cents and 20 cents per litre respectively, means that the lower transport inflation will continue having a meaningful impact. It is also unlikely that we will see raised rental prices in the next 12 months as many consumers remain under financial pressure.

The Bank of Namibia projects the economy to contract by 7.3% in 2020 and to recover by 2.6% and 3.2% in 2021 and 2022, respectively.

# Time Period: 01 Jan 2016 to 31 Dec 2020

#### **Investment Growth for Selected Indices**



#### **Investment Growth for Selected Indices**

|                    | Current Quarter | YTD   | 1 Year | 3 Years | 5 Years | 10 Years |
|--------------------|-----------------|-------|--------|---------|---------|----------|
| JSE All Share      | 9.8             | 7.0   | 7.0    | 3.1     | 6.4     | 9.6      |
| JSE All Share SWIX | 9.9             | 2.6   | 2.6    | -0.3    | 4.6     | 9.3      |
| JSE All Bond       | 6.7             | 8.7   | 8.7    | 8.9     | 10.4    | 8.2      |
| FTSE NSX Over All  | 14.2            | -5.7  | -5.7   | -1.8    | 7.3     | 3.6      |
| FTSE NSX Local     | -1.9            | -25.7 | -25.7  | -8.7    | -1.7    | 10.2     |

# the ofN/US\$N14.66/\$Normy<br/>with<br/>ar at<br/>at at<br/>the<br/>whileN/€N20.08£N/€N17.95/€N17.95/€NAM Inflation rate2.40%NAM repo rate3.75%Oil Price (per barrel)US\$51.17/barreling aGold Price (per oz)US\$1 898.36/oz

**Benchmark Retirement Fund** 



# **Market Overview**

#### **Periodic Table**

| Best  | JSE Industrial<br>44.5               | MSCI World<br>57.2                   | JSE Financial 15<br>27.8             | MSCI World<br>33.5                  | JSE SA Re-<br>sources<br>34.2       | JSE Industrial<br>25.4               | JSE SA Re-<br>sources<br>15.5        | JSE SA Re-<br>sources<br>28.5        | MSCI World<br>22.4                  | MSCI World<br>22.4                  |
|-------|--------------------------------------|--------------------------------------|--------------------------------------|-------------------------------------|-------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|-------------------------------------|-------------------------------------|
|       | JSE Financial 15<br>37.8             | JSE Industrial<br>38.1               | JSE SA Listed<br>Property<br>26.6    | FTSE NSX Local<br>28.0              | FTSE NSX Over<br>All<br>23.5        | JSE Financial 15<br>24.4             | JSE All Bond<br>7.7                  | MSCI World<br>24.8                   | JSE SA Re-<br>sources<br>21.2       | JSE SA Re-<br>sources<br>21.2       |
|       | JSE SA Listed<br>Property<br>35.9    | FTSE/JSE All<br>Share TR ZAR<br>21.4 | FTSE NSX Local<br>17.3               | JSE Industrial<br>17.9              | JSE All Bond<br>15.4                | FTSE NSX Over<br>All<br>21.6         | STeFI 3 Month<br>6.9                 | FTSE/JSE All<br>Share TR ZAR<br>12.0 | JSE Industrial<br>14.2              | JSE Industrial<br>14.2              |
|       | FTSE/JSE All<br>Share TR ZAR<br>26.7 | FTSE NSX Local<br>21.3               | JSE Industrial<br>17.2               | JSE SA Listed<br>Property<br>8.0    | JSE SA Listed<br>Property<br>10.2   | FTSE/JSE All<br>Share TR ZAR<br>21.0 | MSCI World<br>6.7                    | JSE Industrial<br>11.0               | JSE All Bond<br>8.7                 | JSE All Bond<br>8.7                 |
|       | FTSE NSX Local<br>23.7               | JSE Financial 15<br>19.8             | MSCI World<br>16.5                   | STeFI 3 Month<br>6.1                | FTSE NSX Local<br>9.9               | JSE SA Re-<br>sources<br>17.9        | FTSE NSX Local<br>3.6                | JSE All Bond<br>10.3                 | FTSE/JSE All<br>Share TR ZAR<br>7.0 | FTSE/JSE All<br>Share TR ZAR<br>7.0 |
|       | MSCI World<br>22.5                   | JSE SA Listed<br>Property<br>8.4     | FTSE/JSE All<br>Share TR ZAR<br>10.9 | FTSE/JSE AII<br>Share TR ZAR<br>5.1 | STeFl 3 Month<br>7.0                | JSE SA Listed<br>Property<br>17.2    | FTSE NSX Over<br>All<br>0.5          | STeFl 3 Month<br>6.9                 | STeFl 3 Month<br>4.8                | STeFI 3 Month<br>4.8                |
|       | FTSE NSX Over<br>All<br>17.4         | STeFl 3 Month<br>5.0                 | FTSE NSX Over<br>All<br>10.2         | JSE Financial 15<br>1.1             | JSE Financial 15<br>3.6             | MSCI World<br>11.4                   | JSE Financial 15<br>-4.1             | JSE SA Listed<br>Property<br>1.9     | FTSE NSX Over<br>All<br>-5.7        | FTSE NSX Over<br>All<br>-5.7        |
|       | JSE All Bond<br>15.9                 | JSE SA Re-<br>sources<br>1.4         | JSE All Bond<br>10.1                 | JSE All Bond<br>-3.9                | FTSE/JSE All<br>Share TR ZAR<br>2.6 | JSE All Bond<br>10.2                 | FTSE/JSE All<br>Share TR ZAR<br>-8.5 | JSE Financial 15<br>0.9              | JSE Financial 15<br>-19.7           | JSE Financial 15<br>-19.7           |
| rst 🔺 | STeFl 3 Month<br>5.3                 | FTSE NSX Over<br>All<br>1.3          | STeFl 3 Month<br>5.7                 | FTSE NSX Over<br>All<br>-21.2       | MSCI World<br>-4.6                  | FTSE NSX Local<br>9.5                | JSE Industrial<br>-17.9              | FTSE NSX Over<br>All<br>0.0          | FTSE NSX Local<br>-25.7             | FTSE NSX Local<br>-25.7             |
| Worst | JSE SA Re-<br>sources<br>3.1         | JSE All Bond<br>0.6                  | JSE SA Re-<br>sources<br>-14.7       | JSE SA Re-<br>sources<br>-37.0      | JSE Industrial<br>-8.5              | STeFl 3 Month<br>7.1                 | JSE SA Listed<br>Property<br>-25.3   | FTSE NSX Local<br>-1.2               | JSE SA Listed<br>Property<br>-34.5  | JSE SA Listed<br>Property<br>-34.5  |
|       | 2012                                 | 2013                                 | 2014                                 | 2015                                | 2016                                | 2017                                 | 2018                                 | 2019                                 | 2020                                | YTD                                 |

#### **Asset Class Periodic Returns**

|                           | Current Quarter | YTD   | 1 Year | 3 Years | 5 Years | 10 Years |
|---------------------------|-----------------|-------|--------|---------|---------|----------|
| FTSE/JSE All Share TR ZAF | 9.8             | 7.0   | 7.0    | 3.1     | 6.4     | 9.6      |
| JSE SA Resources          | 8.3             | 21.2  | 21.2   | 21.6    | 23.3    | 4.1      |
| JSE Industrial            | 6.8             | 14.2  | 14.2   | 1.4     | 3.6     | 13.8     |
| JSE Financial 15          | 20.1            | -19.7 | -19.7  | -8.0    | 0.0     | 8.6      |
| JSE SA Listed Property    | 22.2            | -34.5 | -34.5  | -20.7   | -8.4    | 3.5      |
| JSE All Bond              | 6.7             | 8.7   | 8.7    | 8.9     | 10.4    | 8.2      |
| STeFI 3 Month             | 0.8             | 4.8   | 4.8    | 6.2     | 6.6     | 6.0      |
| MSCI World                | 0.5             | 22.4  | 22.4   | 17.7    | 11.6    | 19.7     |
| FTSE NSX Local            | -1.9            | -25.7 | -25.7  | -8.7    | -1.7    | 10.2     |
| FTSE NSX Over All         | 14.2            | -5.7  | -5.7   | -1.8    | 7.3     | 3.6      |

#### **Benchmark Retirement Fund**

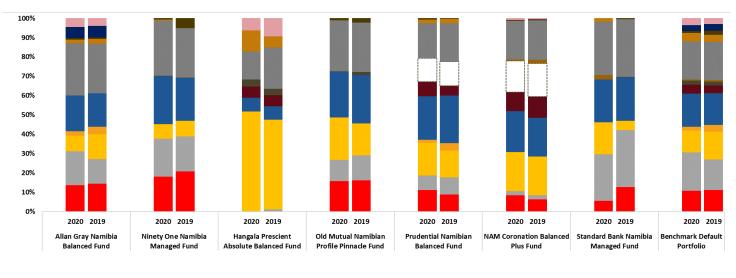


Source: Morningstar Direct



# **Moderate Risk Portfolios**

Asset Allocation as at 31 December 2020 as compared to 31 December 2019



📕 Nam Equities 📲 Nam Bonds 📕 Nam Cash 📕 Nam Property 🔳 SA Equities 🔳 SA Bonds 🔳 SA Cash 📕 SA Property 🔳 Int Equities 📕 Int Bonds 🔳 Int Cash 📕 Int Other 📒 Other

#### Notes 31 December 2020:

- 1. Allan Gray: International Other represents Property, Hedged Equity & Commodities
- 2. Allan Gray: Other represents SA and Namibia Commodities
- 3. Allan Gray: International Equity represents Net Equity
- 4. Default: International Other represents Property, Hedged Equity and Commodities.
- 5. NAM Coronation Balanced: Other represents Commodities and preference shares and International Other represents property and commodities.
- 6. NAM Coronation and Prudential use derivatives to gain additional exposure to certain assets beyond 100%. Thus the cash allocation has an offsetting negative exposure, representing the liability or cash that is 'owed' for these assets. The total thus represents the "Notional Cash Value" for the entire effective derivative exposure.

7. Negative allocation to an asset class is represented by dashed bars.

8. Hangala Prescient: Other represents Preference shares and investment in a clean energy and infrastructure fund

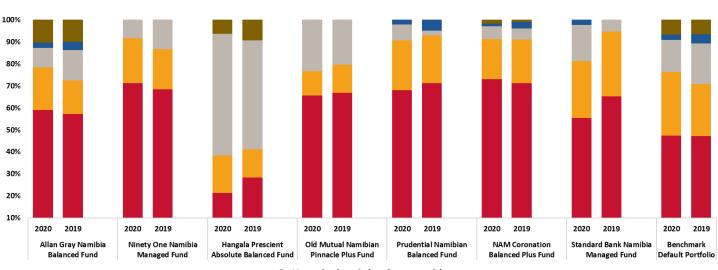
#### Notes 31 December 2019:

- 1. Allan Gray: International Other represents Property, Hedged Equity & Commodities
- 2. Allan Gray: Other represents SA and Namibia Commodities
- 3. Allan Gray: International Equity represents Net Equity
- 4. Default: International Other represents Property, Hedged Equity and Commodities.
- 5. NAM Coronation Balanced Plus: Other represents Commodities and International Other represents Property.
- 6. NAM Coronation and Prudential use derivatives to gain additional exposure to certain assets beyond 100%. Thus the cash allocation has an offseting negative exposure, representing the liability or cash that is 'owed' for these assets. The total thus represents the "Notional Cash Value" for the entire effective derivative exposure.
- 7. Negative allocation to an asset class is represented by dashed bars.
- 8. Hangala Prescient: Other represents Preference shares





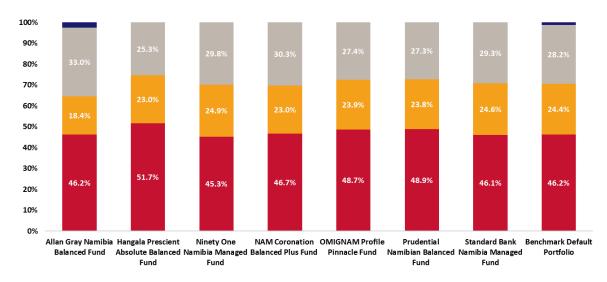
# **Moderate Risk Portfolios**



Asset Allocation as at 31 December 2020 as compared to 31 December 2019

Equities Bonds Cash Property Other

Geographical Split as at 31 December 2020:



Namibia South Africa International African

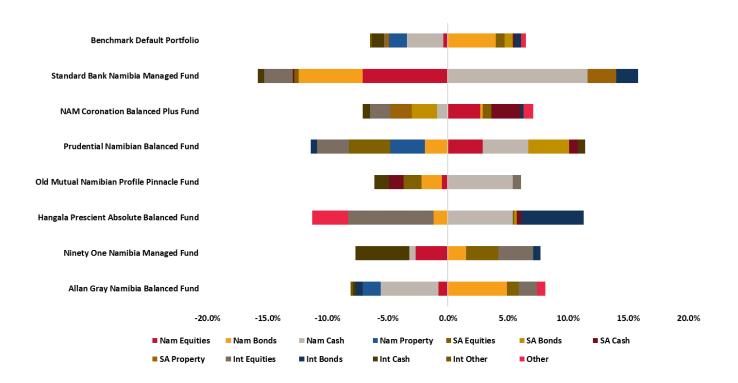
Notes: Allan Gray: 2.4% African Benchmark Default: 1.2% African





The following graph illustrates the changes that were made to the managers' asset allocation over the 12 month period ending **31 December 2020.** In the event that the allocation to an asset class was decreased, the change would be indicated on the left hand side of the vertical axis, and vice versa.

#### **Change in Asset Allocation**



Standard bank, Prudential and Hangala, made the most changes to their portfolio over the year, while Nam Coronation and Old Mutual had the least amount of changes. On average, managers continue to reduce their exposure to South African assets in favour of Namibian Cash and Bonds. Relative international equity exposure continues to fall, impacted by the local currency strengthening against the dollar over the quarter.







# **Moderate Risk Portfolios**

# Trailing Returns as at 31 December 2020

|   | 1 Year | 3 Years | 5 Years | 10 Years |
|---|--------|---------|---------|----------|
| Allan Gray Namibia Balanced Fund            | 2.9    | 3.5     | 4.8     | 10.4     |
| Hangala Prescient Absolute Balanced Fund    | 4.8    | 3.8     | 4.5     | —        |
| NAM Coronation Balanced Plus Fund           | 10.1   | 4.7     | 5.1     | 9.7      |
| Ninety One Namibia Managed Fund             | 7.6    | 6.4     | 6.2     | 11.1     |
| Old Mutual Namibian Profile Pinnacle Fund   | 6.1    | 5.2     | 6.4     | 10.3     |
| Standard Bank Namibia Managed Fund          | 8.4    | 7.6     | 6.7     | 10.6     |
| Prudential Namibian Balanced Fund           | 5.2    | 4.7     | 6.0     | 9.1      |
| Benchmark Retirement Fund Default Portfolio | 3.7    | 4.5     | 5.3     | 10.0     |
| NMG SA Moderate Benchmark                   | 10.8   | 7.5     | 7.6     | 10.6     |
| NMG NAM Moderate Benchmark                  | 3.3    | 4.7     | 6.1     | 10.1     |
| FTSE/JSE All Share TR ZAR                   | 7.0    | 3.1     | 6.4     | 9.6      |
| NAM CPI + 6%                                | 8.5    | 9.6     | 10.8    | 11.2     |

#### Trailing Returns as at 31 December 2019

|   | 1 Year | 3 Years | 5 Years | 10 Years |
|---|--------|---------|---------|----------|
| Allan Gray Namibia Balanced Fund            | 7.3    | 5.8     | 7.8     | 10.9     |
| Hangala Prescient Absolute Balanced Fund    | 9.0    | 6.7     | 4.3     | —        |
| NAM Coronation Balanced Plus Fund           | 11.0   | 5.5     | 5.2     | 9.3      |
| Ninety One Namibia Managed Fund             | 10.1   | 8.2     | 8.1     | 11.6     |
| Old Mutual Namibian Profile Pinnacle Fund   | 10.0   | 7.7     | 7.6     | 11.3     |
| Standard Bank Namibia Managed Fund          | 11.7   | 8.9     | 7.2     | 11.6     |
| Prudential Namibian Balanced Fund           | 9.9    | 7.1     | 7.1     | 9.8      |
| Benchmark Retirement Fund Default Portfolio | 8.6    | 6.4     | 7.4     | 10.6     |
| NMG SA Moderate Benchmark                   | 11.3   | 7.8     | 7.2     | 10.7     |
| NMG NAM Moderate Benchmark                  | 7.7    | 7.1     | 7.7     | 11.0     |
| FTSE/JSE All Share TR ZAR                   | 12.0   | 7.4     | 6.0     | 10.8     |
| NAM CPI + 6%                                | 8.7    | 10.6    | 11.1    | 11.3     |

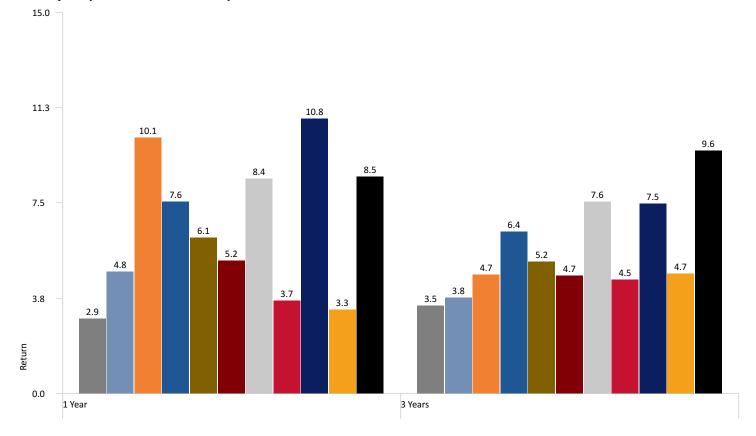
The returns for the Default Portfolio and the Allan Gray Namibia Balanced Fund (segregated) are received from Retirement Fund Solutions. The returns for the Old Mutual AGP portfolios are sourced from the NMG Survey data. The remaining returns are net money-weighted rate of return values calculated by NMG Investment Consultants from the data provided by the individual asset managers.

🔆 nmg

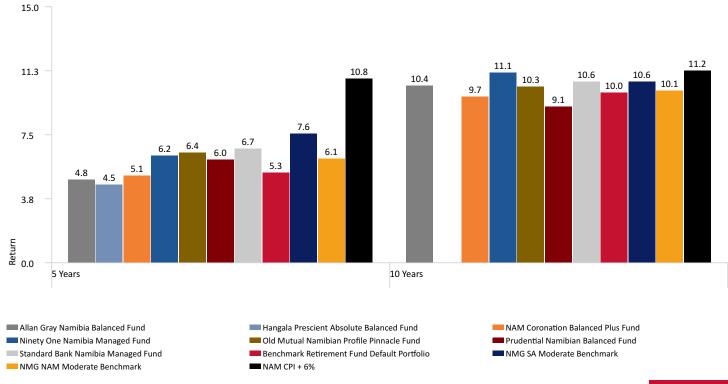


# **Moderate Risk Portfolios**

#### 1 & 3 year performance for the period ended 31 December 2020



5 & 10 years performance for the period ending 31 December 2020



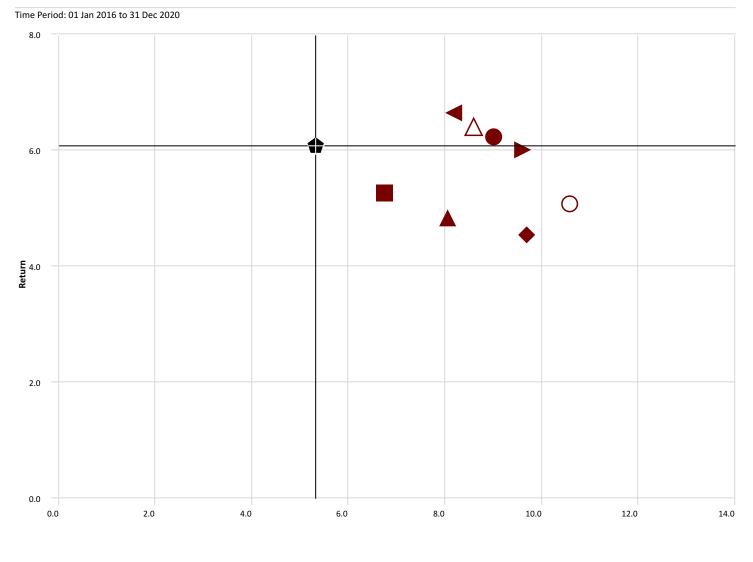
#### **Benchmark Retirement Fund**



# Moderate Risk Portfolios: Volatility vs Return

The following graph illustrates the volatility and return statistics of the moderate portfolios for a 5 year period. These returns are **net** of all investment charges.

#### **Risk-Reward**



Allan Gray Namibia Balanced Fund

• NAM Coronation Balanced Plus Fund

Standard Bank Namibia Managed Fund

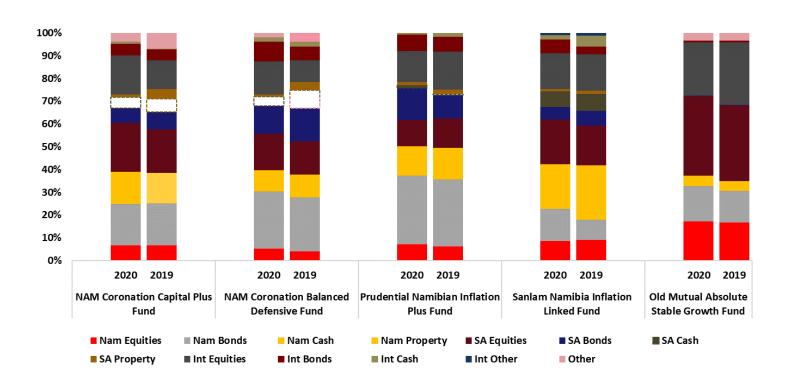
- Std Dev
- Hangala Prescient Absolute Balanced Fund
- A Old Mutual Namibian Profile Pinnacle Fund
- Benchmark Retirement Fund Default Portfolio
- Ninety One Namibia Managed Fund
- Prudential Namibian Balanced Fund
- NMG NAM Moderate Benchmark





# **Moderate-Low Risk Portfolios**

#### Asset Allocation as at 31 December 2020 as compared to 31 December 2019



#### Notes 31 December 2020:

- 1. NAM Coronation Capital Plus: International Other represents Commodities
- 2. Sanlam Namibia Inflation Linked: International Other represents Property
- 3. NAM Coronation Balanced Defensive SA Cash position includes an off-set or "Notional Cash value" for all derivative effective exposure.
- 4. NAM Coronation Capital Plus SA Cash position includes an off-set or "Notional Cash value" for all derivative effective exposure.
- 5. NAM Coronation Capital Plus & NAM Coronation Balanced Defensive: SA & NAM Other represents Commodities, Preference shares and other securities
- 6. Old Mutual Stable Growth: Other represents Namibian Alternative Investments

#### Notes 31 December 2019:

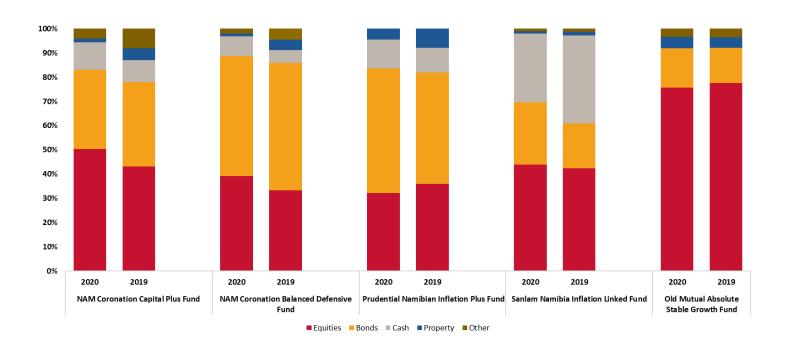
- 1. NAM Coronation Capital Plus: International Other represents Commodities
- 2. NAM Coronation Balanced Defensive: International Other represents Property
- 3. Sanlam Namibia Inflation Linked: International Other represents Property
- 4. NAM Coronation Balanced Defensive NAM Cash position includes an off-set or "Notional Cash value" for all derivative effective exposure.
- 5. NAM Coronation Capital Plus SA Cash position includes an off-set or "Notional Cash value" for all derivative effective exposure.
- 6. NAM Coronation Capital Plus & NAM Coronation Balanced Defensive: SA & NAM Other represents Commodities, Preference shares and other securities
- 7. Old Mutual Stable Growth: Other represents Namibian Alternative Investments



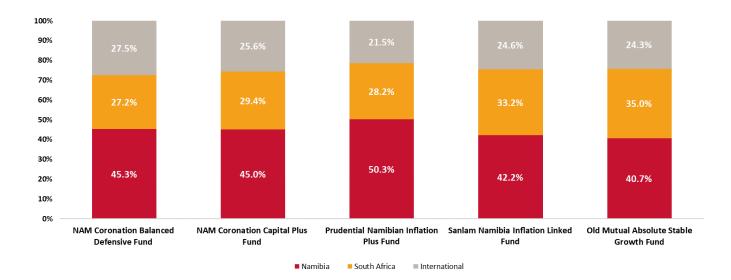


# **Moderate-Low Risk Portfolios**

#### Asset Allocation as at 31 December 2020 as compared to 31 December 2019



Geographical Split as at 31 December 2020:



\*Note: Sanlam and Old Mutual portfolios are classified as insurance policies and therefore their Namibian exposure is managed in accordance with the life company's balance sheet exposure

#### **Benchmark Retirement Fund**

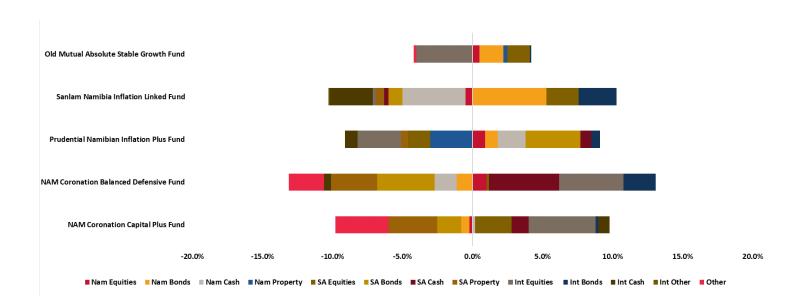




# **Moderate-Low Risk Portfolios**

#### **Change in Asset Allocation**

The following graph illustrates the changes that were made to the managers' asset allocation over the 12 month period ending **31 December 2020.** In the event that the allocation to an asset class was decreased, the change would be indicated on the left hand side of the vertical axis, and vice versa.



Old Mutual and Prudential made few changes to their allocations over the period, with the two NAM Coronation funds showing the largest changes to their allocation, similar to the previous quarter. The Old Mutual portfolio showed the largest increase in Namibian asset exposure year on year. Sanlam Inflation Linked fund reducing its exposure to Namibian cash in favour of local bonds, while NAM Coronation increased its International equity exposure significantly for both portfolios.





# **Moderate-Low Risk Portfolios**

# Trailing Returns as at 31 December 2020

|   | 1 Year | 3 Years | 5 Years | 10 Years |
|---|--------|---------|---------|----------|
| NAM Coronation Balanced Defensive Fund  | 6.7    | 6.3     | 6.2     | 9.3      |
| NAM Coronation Capital Plus Fund        | 7.4    | 5.3     | 5.4     | 8.3      |
| Prudential Namibian Inflation Plus Fund | 3.8    | 5.1     | 5.7     | 9.5      |
| Sanlam Namibia Inflation Linked Fund    | 5.8    | 6.5     | 6.4     | 9.1      |
| Old Mutual Absolute Stable Growth Fund  | -0.6   | 3.2     | 5.2     | 9.3      |
| NMG NAM Mod Defensive Benchmark         | 5.7    | 6.1     | 6.9     | 9.6      |
| NAM CPI + 4%                            | 6.5    | 7.5     | 8.7     | 9.1      |

# Trailing Returns as at 31 December 2019

|   | 1 Year | 3 Years | 5 Years | 10 Years |
|---|--------|---------|---------|----------|
| NAM Coronation Balanced Defensive Fund  | 10.8   | 6.8     | 6.7     | 9.9      |
| NAM Coronation Capital Plus Fund        | 11.0   | 5.2     | 5.1     | 9.2      |
| Prudential Namibian Inflation Plus Fund | 9.5    | 7.3     | 7.1     | 10.1     |
| Sanlam Namibia Inflation Linked Fund    | 10.9   | 7.3     | 7.7     | 9.9      |
| Old Mutual Absolute Stable Growth Fund  | 4.3    | 6.5     | 7.8     | 10.9     |
| NMG NAM Mod Defensive Benchmark         | 7.9    | 7.4     | 7.6     | 10.2     |
| NAM CPI + 4%                            | 6.7    | 8.5     | 9.0     | 9.2      |

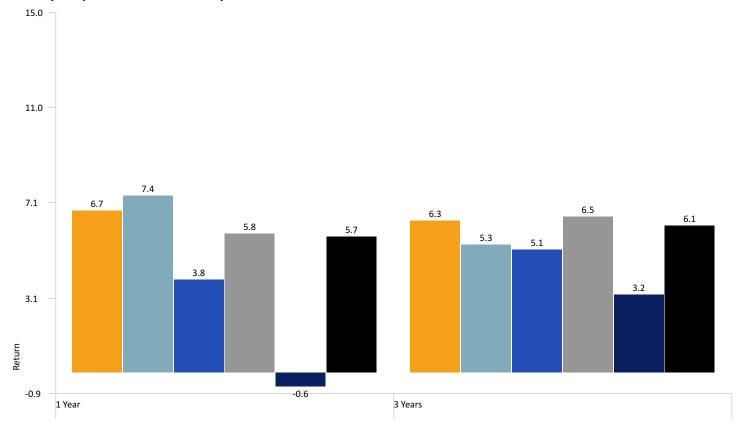
The returns for the Old Mutual AGP portfolios are sourced from the NMG Survey data. The remaining returns are net money-weighted rate of return values calculated by NMG Investment Consultants from the data provided by the individual asset managers.



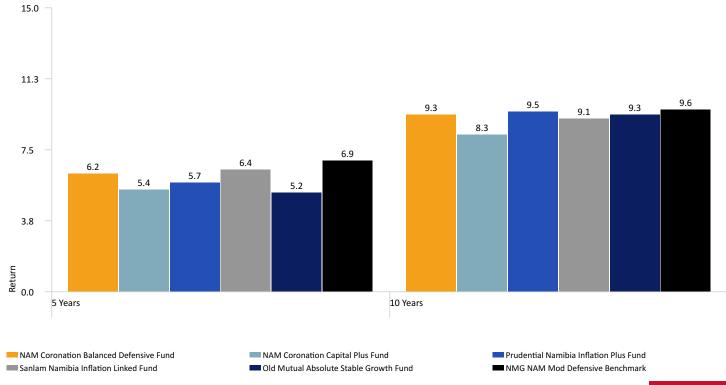


# **Moderate-Low Risk Portfolios**

#### 1 & 3 year performance for the period ended 31 December 2020



5 & 10 years performance for the period ended 31 December 2020



#### **Benchmark Retirement Fund**

Source: Morningstar Direct

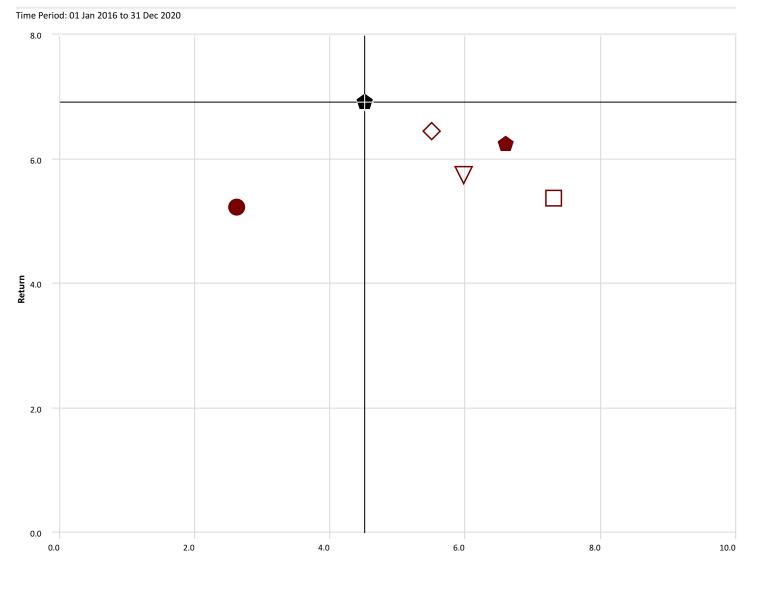
20 nmg



# **Moderate-Low Risk Portfolios: Volatility vs Return**

The following graph illustrates the volatility and return statistics of the moderate low portfolios for a 5 year period. These returns are net of all investment charges.

#### **Risk-Reward**



NAM Coronation Balanced Defensive Fund

Sanlam Namibia Inflation Linked Fund

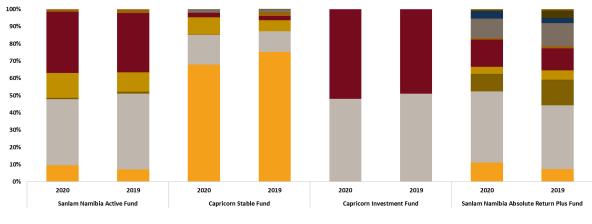
- Std Dev
- NAM Coronation Capital Plus Fund Old Mutual Absolute Stable Growth Fund
- **V** Prudential Namibia Inflation Plus Fund
- NMG NAM Mod Defensive Benchmark ٠





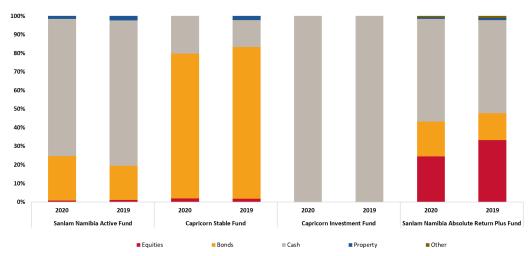
#### Low Risk and Capital Preservation Portfolios

#### Asset Allocation as at 31 December 2020 as compared to 31 December 2019

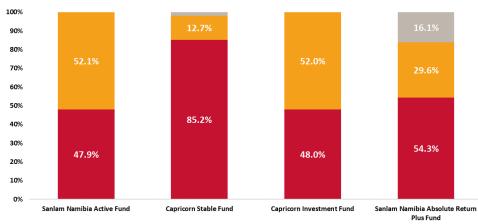


<sup>🛛</sup> Nam Equities 💼 Nam Bonds 💷 Nam Cash 🔳 Nam Property 🗰 SA Equities SA Bonds 🗰 SA Cash 🔳 SA Property 🖩 Int Equities 🔳 Int Bonds 🔳 Int Cash 🔳 Int Other 🔳 Other

The total Namibian exposure is 47.9% for the Sanlam Namibia Active Fund. The Capricorn Stable fund is a multi-asset low risk fund. It invests 85.2% in Namibian assets. The Money Market Fund (Capricorn Investment Fund) is managed by Capricorn Asset Management and is mainly invested in Namibian & South African cash investments. The Sanlam Namibia Absolute Return Plus fund is a low risk smoothing product with 54.3% exposure to Namibian assets.



#### Geographical Split as at 31 December 2020:



Namibia South Africa International

\*The Sanlam Namibia Absolute Return Plus fund is classified as an insurance policy and therefore their Namibian expsorue is managed in accordance with the life company's balance sheet exposure.

#### **Benchmark Retirement Fund**



Source: Morningstar Direct



# Low Risk and Capital Preservation Portfolios

#### Trailing Returns as at 31 December 2020

|  | 1 Year | 3 Years | 5 Years | 10 Years |
|--|--------|---------|---------|----------|
| Capricorn Stable Fund*                     | 7.6    | 7.7     | 8.2     | _        |
| Sanlam Namibia Absolute Return Plus Fund** | 5.2    | 6.2     | 6.4     | —        |
| Sanlam Namibia Active Fund                 | 5.3    | 6.9     | 7.9     | 7.7      |
| NAM CPI                                    | 2.4    | 3.4     | 4.5     | 4.9      |
| NAM CPI + 2%                               | 4.4    | 5.4     | 6.6     | 7.0      |
| FTSE/JSE ALB 1-3 Yr TR ZAR                 | 11.5   | 9.4     | 9.6     | 8.0      |

\*Investment by Benchmark into the fund was only made at the end of March 2019. Returns beyond that period are for illustrative purposes. \*\*Investment by Benchmark into the fund was only made during June of 2019. Returns beyond that period are for illustrative purposes.

#### Trailing Returns as at 31 December 2019

|  | 1 Year | 3 Years | 5 Years | 10 Years |
|--|--------|---------|---------|----------|
| Capricorn Stable Fund*                     | 9.9    | 8.3     | _       | —        |
| Sanlam Namibia Absolute Return Plus Fund** | 8.1    | 6.7     | 7.8     | —        |
| Sanlam Namibia Active Fund                 | 8.0    | 8.0     | 8.2     | 8.3      |
| NAM CPI                                    | 2.6    | 4.3     | 4.8     | 5.0      |
| NAM CPI + 2%                               | 4.6    | 6.4     | 6.9     | 7.1      |
| FTSE/JSE ALB 1-3 Yr TR ZAR                 | 7.5    | 8.8     | 8.1     | 7.7      |

\*Investment by Benchmark into the fund was only made at the end of March 2019. Returns beyond that period are for illustrative purposes. \*\*Investment by Benchmark into the fund was only made during June of 2019. Returns beyond that period are for illustrative purposes.

#### Trailing Returns as at 31 December 2020

|                           | 1 Year | 3 Years | 5 Years | 10 Years |
|---------------------------|--------|---------|---------|----------|
| Capricorn Investment Fund | 5.9    | 7.0     | 7.4     | 6.6      |
| NAM CPI + 1%              | 3.4    | 4.4     | 5.5     | 6.0      |
| IJG Money Market GR NAD   | 5.8    | 7.0     | 7.4     | 6.7      |

#### Trailing Returns as at 31 December 2019

|                           | 1 Year | 3 Years | 5 Years | 10 Years |
|---------------------------|--------|---------|---------|----------|
| Capricorn Investment Fund | 7.4    | 7.9     | 7.5     | 6.7      |
| NAM CPI + 1%              | 3.6    | 5.3     | 5.8     | 6.1      |
| IJG Money Market GR NAD   | 7.5    | 7.9     | 7.5     | 6.8      |

The returns are net money-weighted rate of return values calculated by NMG Investment Consultants from the data provided by the individual asset managers.





# **Unlisted Investments**

#### Trailing Returns as at 31 December 2020

|                              | 1 Year | 3 Years | 01 Jan 2016 - 31 Dec 2020 |
|------------------------------|--------|---------|---------------------------|
| Allegrow Fund                | 1.3    | 1.1     | 2.8                       |
| Caliber Capital Fund (A)     | 7.4    | 8.5     | 6.6                       |
| IJG Frontier Investment Fund | -13.9  | -17.1   | -9.0                      |
| NAM CPI + 4.5%               | 7.0    | 8.0     | 9.2                       |

Due to the illiquid nature of unlisted investments, returns over shorter time periods may not be a true reflection of the funds' performance over that period.

#### Trailing Returns as at 31 December 2019

|                              | 1 Year | 3 Years | 01 Jan 2016 - 31 Dec 2019 |
|------------------------------|--------|---------|---------------------------|
| Allegrow Fund                | 0.0    | 6.2     | 3.2                       |
| Caliber Capital Fund (A)     | 9.4    | 8.7     | 6.4                       |
| IJG Frontier Investment Fund | -22.7  | -12.6   | -7.7                      |
| NAM CPI + 4.5%               | 7.2    | 9.0     | 9.8                       |

Due to the illiquid nature of unlisted investments, returns over shorter time periods may not be a true reflection of the funds' performance over that period.

The returns are net money-weighted rate of return values calculated by NMG Investment Consultants from the data provided by the individual asset managers.





# Glossary

Asset Allocation: The weighting of assets in an investment portfolio amongst different asset classes (shares, bonds, property, cash, and international investments).

BEASSA All Bond Index (ALBI): Bond Exchange Actuarial Society of South Africa Index.

Balanced Fund: An investment portfolio that spreads its holdings over a range of asset classes, which typically include shares, fixed interest, property, international securities and cash.

**Benchmark:** An index or other market measurement that is used by a fund manager as a yardstick to assess the risk and performance of a portfolio; for example, the All Share Index is a commonly used benchmark for Domestic Equity portfolios.

Bottom-up Analysis: A form of security analysis that begins with forecasting returns for individual companies, then moves to industries and, finally, the economy as a whole.

Capital Preservation Portfolio: Portfolios that provide investors with greater stability in returns and aim to preserve capital. These portfolios experience less volatility and may or may not have an underlying guarantee.

FTSE/JSE All Share Index (ALSI): A "basket" of shares representing all the shares on the JSE. This index is used as a measurement to indicate price movements in the market.

Growth Style: Growth style managers identify companies with above average earnings growth, which they believe will be reflected by the price in future. These shares usually have a higher P/E ratio as the price is higher due to earnings being generated at a fast pace.

Growth at a Reasonable Price: An investment style in which the manager selects shares where the company is growing profits, but the share price is not overpriced relative to that growth or shares of which the P/E ratio is below that of the index.

Inflation (CPI): The consumer price index represents the increase in the price of a "basket" of basic goods and services e.g. food, petrol. It provides an indication as to how fast prices are increasing in the economy.

**Institutional Investor:** An organisation whose primary purpose in investment markets is to invest its own assets or those that it holds in trust for others. Institutional investors include fund managers, life companies, retirement funds, banks, etc.

JP Morgan Global Bond Index: An index which can be used to measure global bond market movements. Countries' bonds across the globe form part of the index, each carrying a certain weight in the index.

Market Value Adjustment: A term used with smooth bonus products. All disinvestments which are not for benefit payment (ie switches, terminations) will be paid out at the lower of book or market value. Genuine benefit payments are defined to be payments iro resignation, death and retirement.

**Median:** The middle value that exceeds half of the values in the sample and which is exceeded by the other half. For example, if five items cost N\$20, N\$80, N\$100, N\$300, and N\$500 respectively, the median value would be N\$100, whereas the mean would be N\$200.

MSCI World Equity Index: An index which can be used to measure global market movements. Countries across the globe form part of the index, each carrying a certain weight in the index.





# Glossary

NSX Index: A "basket" of shares representing all the shares on the Namibian Stock Exchange. This index is used as a measurement to indicate price movements in the market.

**Price Earnings Ratio:** A stock's market price divided by its current or estimated future earnings per share. The PE ratio is used by the investing public as a measure of the attractiveness of a particular share versus all other shares. The lower the ratio relative to the average of the share market, the lower the market's profit growth expectations.

Prudential Unit Trust: A unit trust which complies with Regulation 13 of the Pension Fund Act.

Regulation 13: The regulation in the Pension Fund Act providing guidelines for the investments of retirement funds.

Strategic Asset Allocation: The composition of an asset mix within a portfolio, constructed with the aim of meeting the long-term objectives of a fund, rather than being based on short-term views of relative performance of the various asset classes. Usually a benchmark is derived in this fashion.

STEFI: Short Term Fixed Interest Index. An index used to measure performance for short term (cash) investments.

Top Decile: A statistical measure dividing a sample into ten numerically equal groups. Thus, 'top decile' means the top 10% of a given sample.

**Top-Down Analysis:** A form of security analysis that begins with forecasting broad macroeconomic trends, then assessing the impact on industries and, finally, on individual companies.

Tactical Asset Allocation: A process by which the asset allocation of a fund is changed on a short-term basis to take advantage of perceived differences in relative values of the various asset classes. TAA can also be described as the variation of asset allocation around the strategic asset allocation.

Upper Quartile: A statistical measure dividing a sample into four numerically equal groups. Thus, 'upper quartile' means the top 25% of a given sample.

Value Style: Asset managers who have a value style identify shares which trade below intrinsic value in the belief that the share price will return to its intrinsic value. These securities usually have low prices relative to book value or earnings.

Volatility: A measure used to define risk which refers to the degree of fluctuation of returns over a specified period (normally short-term). The higher the volatility, the higher the fluctuation of returns which is associated with greater uncertainty of expected returns. This scenario is defined as being high risk.





# **Appendix A: Replacement Ratios**

The following table represents some salary replacement ratios:

| Assumed NET Contributions towards retirement i.e. AFTER all costs for | r risk and adr | ninistration | etc. (as % of | pensionable | salary) |
|---|----------------|--------------|---------------|-------------|---------|
| Assumed Investment Return for 30 years before retirement (after fees) | 8%             | 10%          | 12%           | 14%         | 16%     |
| CPI + 5%  | 47%            | 59%          | 70%           | 82%         | 94%     |
| CPI + 4%  | 39%            | 49%          | 59%           | 69%         | 79%     |
| CPI + 3%  | 33%            | 42%          | 50%           | 58%         | 67%     |
| CPI + 2%  | 28%            | 35%          | 42%           | 50%         | 57%     |

The Trustees consider an appropriate post retirement income to be 60% of pre-retirement pensionable income after 30 years of service (assuming that 2% accumulates for each year of service). This ratio is defined as the salary replacement ratio. The above table shows a range of ratios for various net retirement funding contribution rates in relation to real investment returns, assuming retirement at age 60. Other assumptions are:

Pre-retirement:

- Real rate of return before retirement is dependent on the investment portfolio chosen;
- Salaries are assumed to increase in line with price inflation. In order to assess the impact of a salary increase of 1.0% per annum above inflation, one needs to look at a 1.0% per annum lower real return (e.g. if the targeted real rate of return on the selected investment portfolio is CPI + 4% then one needs to look at the results of CPI + 3% in the above table to see the salary replacement ratio if salaries increase 1.0% per annum above price inflation);
- No break in service or 100% preservation of accumulated fund credit where there is a change of employer;
- Full fund credit available on retirement (one-third and two-thirds) is used to generate the pension; and
- Effect of tax is not taken into account.

#### Post retirement

- Single life with-profit annuity is purchased at age 60 years; and
- Allowance for future pension increases is approximately 2/3rds of price inflation.



Strictly Confidential



# **Benchmark Retirement Fund**

# Fund Fact Sheets : As at 31 December 2020

NMG CONSULTANTS AND ACTUARIES (Namibia) (PTY) LTD (Reg No. 95/276) T: (+264) 61 23 7841/2/3 www.nmg.co.za 3rd Floor Office Towers, Maerua Mall, Jan Jonker Avenue, Windhoek

NMG Consultants and Actuaries (Namibia) (Pty) Ltd (Reg No. 95/276) is a subsidiary of NMG C & A Holdings (SA) (Pty) Ltd Directors: Cynthia Katjivirue, David Burns, Geoff Baars

Source: Morningstar Direct

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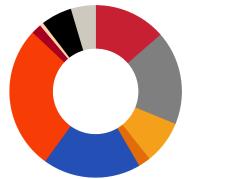


# Allan Gray Namibia Balanced Fund

#### **Fund Information**

| Fund Size    |  |
|--------------|--|
| Risk Profile |  |
| Benchmark    |  |

#### **Asset Allocation**



N\$ 1 550m Moderate

NMG Average Moderate Fund

Namibia Equities

Namibia Bonds

Namibia Property

South Africa Equities

International Equity

International Bonds

International Cash

International Other

Other

Total

1.9

0.7

5.8

4.6 100.0

Namibia Cash

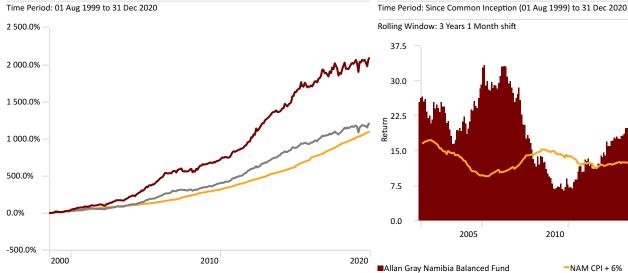
#### Portfolio Description:

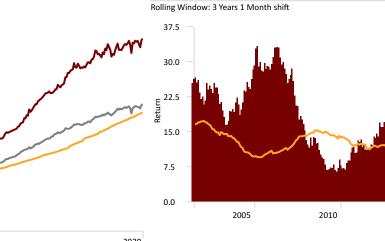
The Allan Gray Namibia Balanced Fund is a market-linked balanced portfolio which represents Allan Gray's best investment view for balanced mandates. This fund is managed according to a segregated mandate.

The inception date below is for the Unit Trust which is used as proxy.

| %    | Inception Date:    | 01/08/1999   |
|------|--------------------|--|
| 13.6 | CIO:               | Duncan Artus   |
| 17.6 |                    |  |
| 8.1  | Portfolio Manager: | Duncan Artus, Birte Schneider                                |
| 2.3  |                    |  |
| 18.4 | Fees:              | 0.60% P.A. on domestic assets and a performance-based fee of |
| 27.0 |                    | between 1%-2.5% on international assets                      |

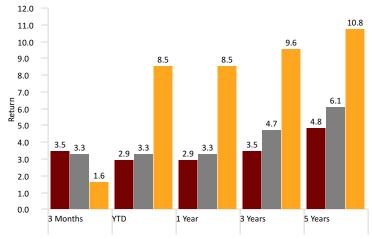
#### **Cumulative Manager Performance**





**Rolling Returns** 

#### Manager vs Benchmark: Return



#### **Top 10 Holdings**

| 1.  | Naspers                  | 5.9 |
|-----|--------------------------|-----|
| 2.  | British American Tobacco | 3.3 |
| 3.  | Glencore                 | 2.4 |
| 4.  | FirstRand Namibia        | 2.3 |
| 5.  | Stimulus                 | 2.3 |
| 6.  | Namibia Breweries        | 2.2 |
| 7.  | Oryx Properties          | 1.9 |
| 8.  | Old Mutual               | 1.3 |
| 9.  | Standard Bank Group      | 1.2 |
| 10. | Reinet                   | 1.0 |

2015

-NAM CPI + 6%

2020

NAM CPI + 6% Allan Grav Namibia Balanced Fund NMG NAM Moderate Benchmark



# Ninety One Namibia Managed Fund

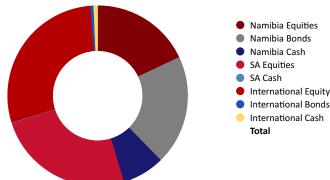
#### **Fund Information**

 Fund Size
 N\$ 3 341m

 Risk Profile
 Moderate

 Benchmark
 NMG Average Moderate Fund

#### Asset Allocation



#### Portfolio Description

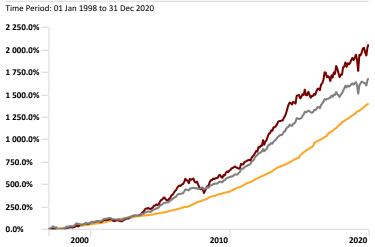
0.7

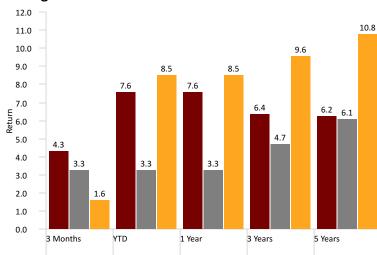
100.0

The Ninety One Namibia Managed Fund is a market-linked balanced portfolio which aims to achieve stable returns over the longer term by investing in all asset classes. This portfolio represents Ninety One's best investment view.

|      | Inception Date:    | 01-May-97  |
|------|--------------------|--|
| %    | CIO:               | John McNab, Mimi Ferrini   |
| 18.0 | Daulfalla Managar  | Chuis Farrad and Durana Calda  |
| 19.7 | Portfolio Manager: | Chris Freud and Duane Cable  |
| 7.6  | Fees:              | Based on value of portfolio as follows: 0.75% p.a on first N\$ 350m, |
| 24.8 | rees.              | 0.70% p.a on next N\$ 200m, 0.65% p.a on assets above N\$ 550m       |
| 0.1  |                    |  |
| 28.5 |                    |  |
| 0.6  |                    |  |

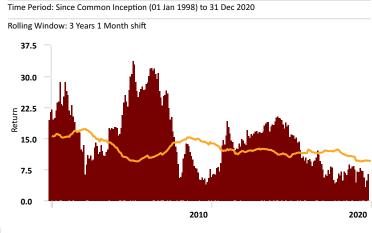
#### **Cumulative Manager Performance**





#### Manager vs Benchmark: Return

#### **Rolling Returns as per the Fund's IPS**



-NAM CPI + 6%

Ninety One Managed Namibia Fund

#### **Top 10 Holdings**

| 1.  | Naspers              | 3.9 |
|-----|----------------------|-----|
| 2.  | Namibia Breweries    | 2.9 |
| 3.  | Impala Platinum      | 2.7 |
| 4.  | Prosus               | 2.4 |
| 5.  | Anglo American       | 2.3 |
| 6.  | Firstrand Namibia    | 2.1 |
| 7.  | BHP Billiton         | 1.9 |
| 8.  | FirstRand            | 1.7 |
| 9.  | Sanlam               | 1.5 |
| 10. | Capricorn Investment | 1.4 |

Ninety One Namibia Managed Fund MMG NAM Moderate Benchmark

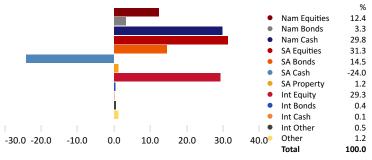


# **NAM Coronation Balanced Plus Fund**

#### **Fund Information**

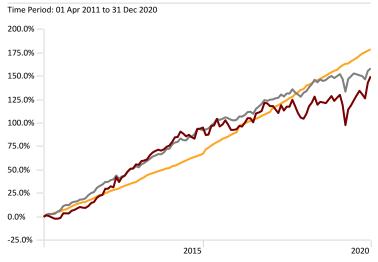
| Fund Size    | N\$ 854m                  |
|--------------|---------------------------|
| Risk Profile | Moderate                  |
| Benchmark    | NMG Average Moderate Fund |

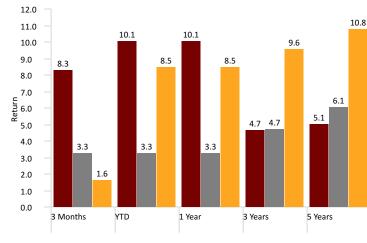
#### **Asset Allocation**



The negative allocation to cash is due to the use of derivative instrument

#### **Cumulative Manager Performance**





#### Manager vs Benchmark: Return

#### **Portfolio Description**

The NAM Coronation Balanced Plus Fund is a fully managed investment solution diversified across asset classes and sectors.

Inception: Apr-2011

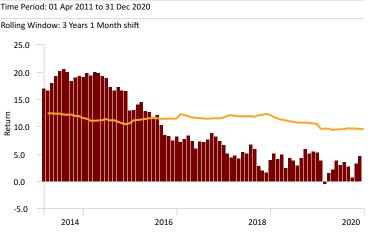
CEO: Tarah Shaanika

#### Portfolio Manager

Karl Leinberger

Fees: 0.85% p.a. on average month end market value

# Rolling Returns



■NAM Coronation Balanced Plus Fund

#### -NAM CPI + 6%

Top 10 Holdings

| 1.  | Eminence Fund                 | 4.9 |
|-----|-------------------------------|-----|
| 2.  | Naspers                       | 4.7 |
| 3.  | Egerton Capital Equity Fund   | 4.4 |
| 4.  | Anglo American                | 3.7 |
| 5.  | Lansdowne Capital             | 3.6 |
| 6.  | FirstRand                     | 2.5 |
| 7.  | Maverick Long                 | 2.5 |
| 8.  | Namibia Breweries             | 2.4 |
| 9.  | Contrarius Global Equity Fund | 2.1 |
| 10. | British American Tobacco      | 1.8 |

NAM Coronation Balanced Plus Fund

NAM CPI + 6%

Source: Morningstar Direct



# **Old Mutual Namibian Profile Pinnacle Fund**

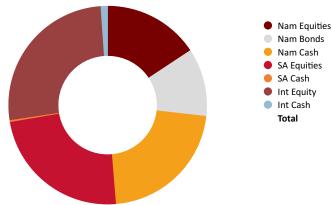
#### **Fund Information**

 Fund Size
 N\$ 247m

 Risk Profile
 Moderate

 Benchmark
 NMG Average Moderate Fund

#### Asset Allocation



#### Portfolio Description

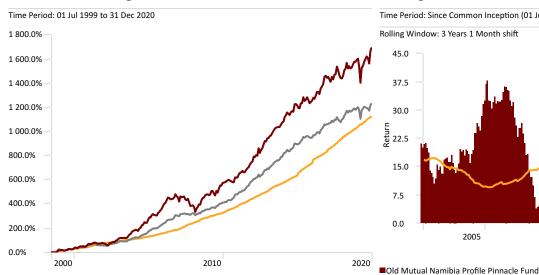
%

100.0

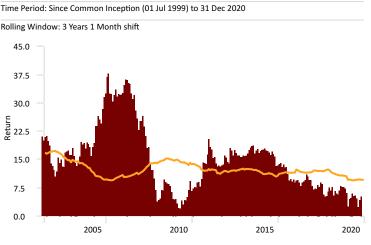
The Old Mutual Namibia Profile Pinnacle Portfolio is a market-linked balanced portfolio which places emphasis on asset allocation across all asset classes. OMIGNAM has closed the OMIGNAM Balanced Fund and replaced it with OMIGNAM Profile Pinnacle. This mandate is now OMIGNAM's best investment view for a moderate balanced mandate. The portfolio aims to achieve consistent real returns over the longer term. Fund returns below include OMIGNAM Profile Balanced for the period 01 March 1998 until 01 September 2013. Fund returns after 01 September 2013 are those of OMIGNAM Profile Pinnacle.

| 15.7<br>11.1 | Inception Date:    | 01 Apr 1998   |
|--------------|--------------------|---|
| 21.9         | CIO:               | Peter Brooke  |
| 23.6         | Portfolio Manager: | Peter Brooke and Tyrone van Wyk                                   |
| 0.3          | Faar               | 0 FFW n a demostic assets and 0 200% n a an international assets  |
| 26.3         | Fees:              | 0.55% p.a. domestic assets and 0.80% p.a. on international assets |
| 1.1          |                    |   |

#### **Cumulative Manager Performance**

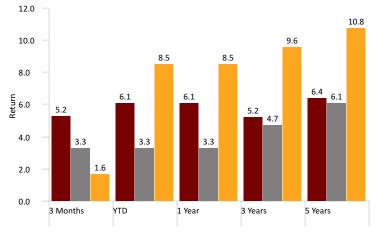






-NAM CPI + 6%





#### Top 10 Holdings

| 1.        | Firstrand                | 3.4 |
|-----------|--------------------------|-----|
| 2.        | Naspers                  | 2.7 |
| 3.        | Standard Bank            | 2.6 |
| 4.        | Anglo American           | 2.5 |
| 5.        | Impala Platinum          | 1.9 |
| 6.        | British American Tobacco | 1.7 |
| 7.        | Shoprite                 | 1.4 |
| 8.        | Prosus                   | 1.2 |
| 9.        | Northam Platinum         | 1.1 |
| J.<br>10. | The Foschini Group       | 1.0 |
| ±0.       |                          |     |

Old Mutual Namibia Profile Pinnacle Fund

NAM CPI + 6%

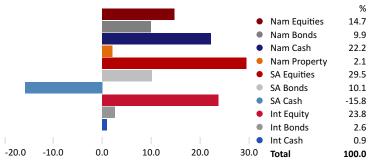


# **Prudential Namibian Balanced Fund**

#### **Fund Information**

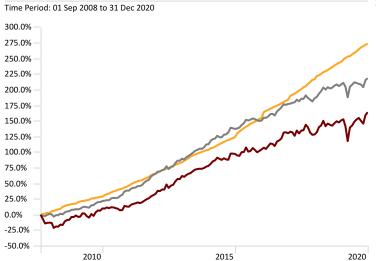
| Fund Size    | N\$ 550m                  |
|--------------|---------------------------|
| Risk Profile | Moderate                  |
| Benchmark    | NMG Average Moderate Fund |

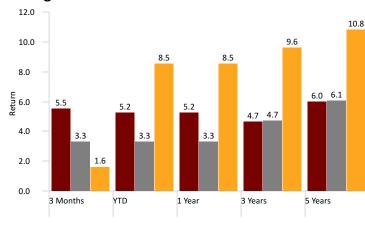
#### Asset Allocation



The negative allocation to cash is due to the use of derivative instrument

#### **Cumulative Manager Performance**





# Manager vs Benchmark: Return

#### **Portfolio Description**

The Prudential Namibia Balanced portfolio is a market-linked balanced portfolio which aims to achieve consistent growth of capital and income by maintaining a superior stock selection across all industries relative to the benchmark and across all asset classes. The portfolio represents Prudential's best investment view.

Inception: Aug-08

CIO: David Knee

#### Portfolio Manager

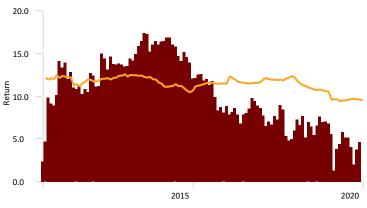
Anthea Angermund and Michael Moyle

Fees: 0.75% p.a. on average month end market value

#### **Rolling Returns**

Time Period: Since Common Inception (01 Sep 2008) to 31 Dec 2020

Rolling Window: 3 Years 1 Month shift



Prudential Namibian Balanced Fund

-NAM CPI + 6%

#### **Top 10 Holdings**

| 1.  | Prudential Worldwide Managed Fund        | 27.3 |
|-----|--|------|
| 2.  | Prudential Namibian Money Market Fund    | 23.5 |
| 3.  | Republic of SA Bond 8.50% 310137 (R2037) | 5.0  |
| 4.  | Naspers                                  | 4.2  |
| 5.  | Republic of SA Bond 8.75% 310144 (R2044) | 2.6  |
| 6.  | Standard Bank Group                      | 2.2  |
| 7.  | Anglo American                           | 2.1  |
| 8.  | British American Tobacco                 | 2.0  |
| 9.  | Impala Platinum                          | 1.8  |
| 10. | Namibia Breweries                        | 1.8  |

Prudential Namibian Balanced Fund NMG NAM Moderate Benchmark

Page 7

Source: Morningstar Direct

NAM CPI + 6%

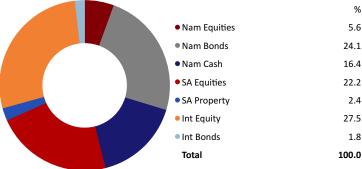


# **Standard Bank Namibia Managed Fund**

#### **Fund Information**

| Fund Size    | N\$ 172m                  |
|--------------|---------------------------|
| Risk Profile | Moderate                  |
| Benchmark    | NMG Average Moderate Fund |

#### Asset Allocation



#### **Portfolio Description**

The Standard Bank Namibia Managed Fund is a market-linked balanced portfolio which invests in all asset classes. The fund includes the combined investment views of STANLIB (SA&NAM). The portfolio aims to achieve capital growth over the longer -term.

Inception: Apr-98

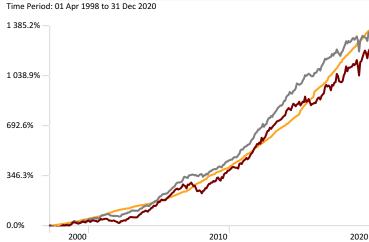
CIO: Taimi Shejavali

Portfolio Manager: Herman van Velze

Fees: 0.50% p.a. on average month end market value

Time Period: Since Common Inception (01 Apr 1998) to 31 Dec 2020

#### **Cumulative Manager Performance**





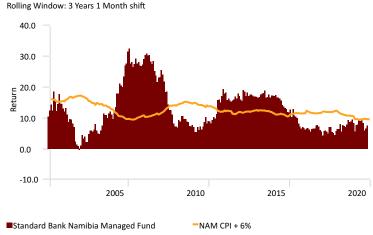


#### **Top 10 Holdings**

| 1.  | Naspers                  | 7.0 |
|-----|--------------------------|-----|
| 2.  | Impala Platinum          | 1.1 |
| 3.  | Northam Platinum         | 0.9 |
| 4.  | Prosus                   | 0.9 |
| 5.  | Anglo American Platinum  | 0.9 |
| 6.  | Standard Bank            | 0.9 |
| 7.  | Sanlam Namibia           | 0.9 |
| 8.  | Anglo American           | 0.8 |
| 9.  | British American Tobacco | 0.7 |
| 10. | MTN                      | 0.7 |

**Rolling Returns** 

# Time Period: 01 Apr 1998 to 31 Dec 2020





# **Benchmark Retirement Fund Default Portfolio**

Nam Equities

Nam Property

Nam Bonds

Nam Cash

SA Equities

SA Property

Int Equity

Int Bonds

Int Cash Int Other

Other

Total

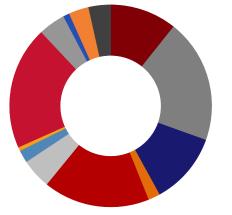
SA Bonds

SA Cash

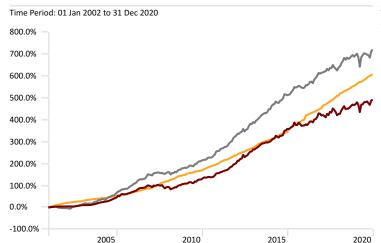
#### **Fund Information**

| Fund Size    | N\$ 1 188m   |
|--------------|--------------|
| Risk Profile | Moderate     |
| Benchmark    | NAM CPI + 4% |

#### Asset Allocation



#### **Cumulative Manager Performance**



#### **Portfolio Description**

%

10.7

19.8

11.5

0.6

19.7

4.3 1.0

3.2

3.5 **100.0**  The Default Portfolio has the following objectives:

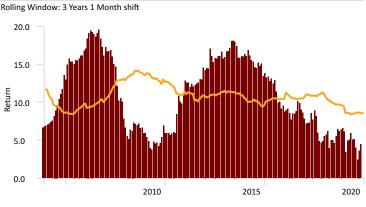
- To reduce volatility of returns
  - To achieve a real return of 5% (net of fees) over a rolling 3 year period
- To reduce risk of large negative returns over rolling 12 months
- To reduce risk by spreading assets between more than one investment manager

The Default Portfolio has a risk profile lower than that of the moderate risk portfolios and as such the expected long term returns should also be lower. The Trustees use their absolute discretion in selecting the best manager offering and reserve the right to appoint or replace Asset Managers at any time. The default portfolio consists of a combination of Allan Gray Namibia Balanced (50%), Prudential Inflation Plus Fund (25%) and Sanlam Namibia Inflation Linked Fund (25%).

1.9 Fees: Weighted Average (Allan Gray 0.60% p.a domestic assets and performance based between 1% to 2.5% on international assets, Prudential Inflation Plus 0.60% p.a. on average month end market value, Sanlam Namibia Inflation Linked fund 0.55% p.a.
2.0 domestic assets and 0.80% p.a. international assets).

#### **Rolling Returns**





Benchmark Retirment Fund Default Portfolio -NAM CPI + 5%

9.7 10.0 9.0 8.5 8.0 7.5 7.5 7.0 6.1 6.0 get 6.0 ge 5.3 4.7 4.5 4.0 3.7 3.7 3.3 3.3 3.3 2.8 3.0 2.0 1.4 1.0 0.0 YTD 3 Months 1 Year 3 Years 5 Years

#### Manager vs Benchmark: Return

11.0

Benchmark Retirment Fund Default Portfolio

MMG NAM Moderate Benchmark

NAM CPI + 5%

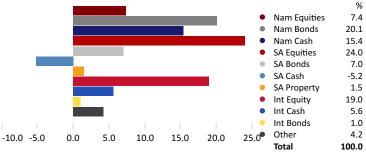


# **NAM Coronation Capital Plus Fund**

#### **Fund Information**

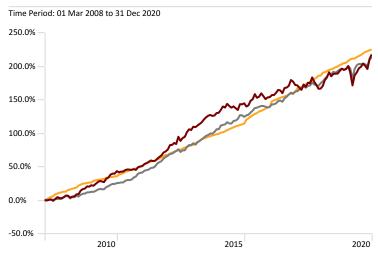
| Fund Size    | N\$ 153m     |
|--------------|--------------|
| Risk Profile | Moderate-Low |
| Benchmark    | NAM CPI + 4% |

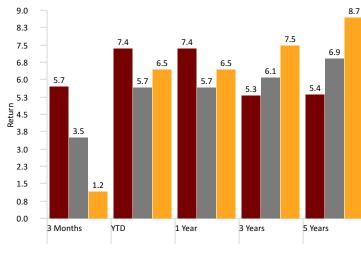
#### Asset Allocation



The negative allocation to cash is due to the use of derivative instrument

#### **Cumulative Manager Performance**





#### Manager vs Benchmark: Return

#### Portfolio Description

The NAM Coronation Capital Plus Class A Fund (previously Absolute Fund) is suitable for members with a lower risk tolerance. It is an actively managed, moderate-low risk fund with exposure to all asset classes. The fund aims to achieve consistent positive real returns with a primary focus on offering downside protection and preserving capital in real terms over any rolling 12 month period.

Inception: Nov-07

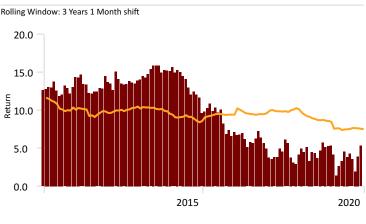
CEO: Tarah Shaanika

#### Portfolio Manager

Charles de Kock and Pallavi Ambekar

Fees: 0.85 % p.a.

#### Rolling Returns Time Period: 01 Mar 2008 to 31 Dec 2020



■NAM Coronation Capital Plus Fund

-NAM CPI + 4%

#### Top 10 Holdings

| 1.  | Naspers                       | 3.8 |
|-----|-------------------------------|-----|
| 2.  | Eminence Fund                 | 3.1 |
| 3.  | Anglo American                | 2.8 |
| 4.  | Egerton Capital Equity Fund   | 2.7 |
| 5.  | British American Tobacco      | 2.4 |
| 6.  | Landsdowne Capital            | 2.3 |
| 7.  | Maverick Long                 | 1.6 |
| 8.  | FirstRand                     | 1.4 |
| 9.  | Contrarius Global Equity Fund | 1.3 |
| 10. | Northam Platinum              | 1.2 |
|     |                               |     |

NAM Coronation Capital Plus Fund INMG NAM Mod Defensive Benchmark NAM CPI + 4%

Page 10



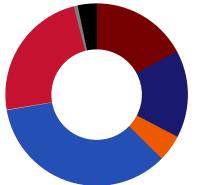
# **Old Mutual Namibia Absolute Stable Growth Fund**

#### **Fund Information**

| Fund Size    |  |
|--------------|--|
| Risk Profile |  |
| Benchmark    |  |

| N\$ 2 714m     |
|----------------|
| Moderate-Low   |
| NAM CPI + 4.5% |

#### Asset Allocation



Nam Equities 17.2 Nam Bonds 15.5 Nam Property 34.9 SA Equities SA Bonds Int Equity 23.6 Int Bonds Other 100.0 Total

#### **Portfolio Description**

Old Mutual Namibia Absolute Stable Growth Portfolio target returns in excess of inflation over the long term, while significantly reducing the short-term volatility associated with balanced market-linked investments. Specifically, it targets a return objective of Namibian inflation plus 4.5% over a rolling 3 year period, while offering a guarantee of 80% on capital and contributions.

It offers stability by means of smoothing of returns, whereby a Bonus Smoothing Reserve is maintained to absorb the impact of high peaks and low troughs often experienced in the market, thus reducing short-term volatility. However due to this smoothing technique used, it has an additional fee over and above the investment management fee, namely a capital charge. This charge is 0.7% p.a. Bonuses are declared monthly in advance, gross of investment fees and net of the capital charge.

| 4.7 | Inception: | April | 2007 |
|-----|------------|-------|------|

%

0.1 CIO: Tyronne van Wyk

Portfolio Manager: Old Mutual Investment Group 0.7

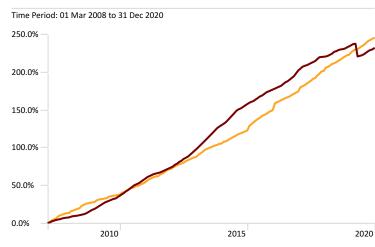
3.3 Fees: 0.55% to 0.70% pa

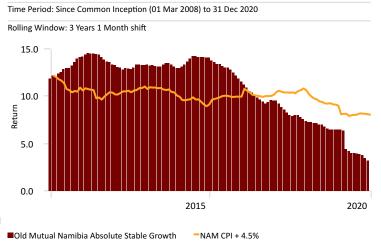
Capital Guarantee charge: 0.70%

**Rolling Returns** 

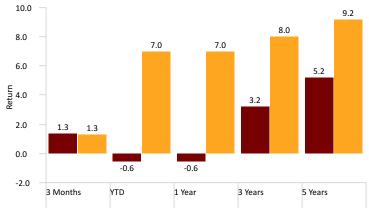
The negative allocation to cash is due to the use of derivative instruments.

#### **Cumulative Manager Performance**









#### **Top 10 Holdings**

| 1.  | Naspers                  | 8.7 |
|-----|--------------------------|-----|
| 2.  | FirstRand                | 8.1 |
| 3.  | Standard Bank            | 6.1 |
| 4.  | Impala Platinum          | 6.0 |
| 5.  | Anglo American           | 5.8 |
| 6.  | British American Tobacco | 5.4 |
| 7.  | Northam Platinum         | 3.6 |
| 8.  | Shoprite                 | 3.3 |
| 9.  | The Foschini Group       | 3.0 |
| 10. | Anheuser-Busch           | 2.7 |

Old Mutual Namibia Absolute Stable Growth Fund NAM CPI + 4.5%



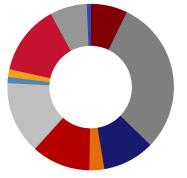
# **Prudential Namibia Inflation Plus Fund**

#### **Fund Information**

| Fund Size    |  |
|--------------|--|
| Risk Profile |  |
| Benchmark    |  |

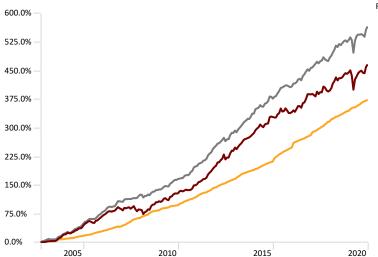
| N\$ 1 945m   |
|--------------|
| Moderate-Low |
| NAM CPI + 4% |

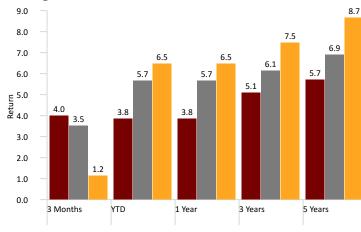
#### **Asset Allocation**



#### **Cumulative Manager Performance**

Time Period: Since Common Inception (01 Oct 2003) to 31 Dec 2020





#### Manager vs Benchmark: Return

#### Portfolio Description

The Prudential Namibia Inflation Plus Fund is a conservative market linked portfolio which aims to produce stable real returns. The fund invests predominantly in inflation linked bonds and other interest bearing securities and equities.

Inception: Oct-03

CIO: David Knee

#### Portfolio Manager

7.2

10.1

2.9

11.4

14.1

1.2 1.5

13.6

7.2 0.7

100.0

Nam Equities

Nam Property

Nam Bonds

Nam Cash

SA Equities

SA Property Int Equity

Int Bonds

Int Cash **Total** 

SA Bonds

SA Cash

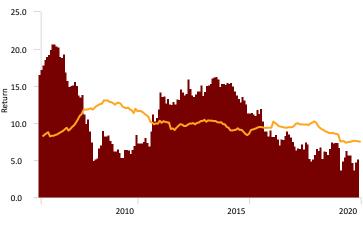
% Anthea Angermund and Michael Moyle

30.1 Fees: 0.60% p.a. on average month end market value

#### **Rolling Returns**

Time Period: Since Common Inception (01 Oct 2003) to 31 Dec 2020

Rolling Window: 3 Years 1 Month shift



-NAM CPI + 4%

Prudential Namibia Inflation Plus Fund

#### Top 10 Holdings

| 1.  | Prudential Worldwide Real Return Fund       | 21.6 |
|-----|---|------|
| 2.  | Prudential Namibian Money Market Fund       | 12.0 |
| 3.  | Republic of Namibia ILB 3.55% 151022 (GI22) | 9.9  |
| 4.  | Republic of Namibia ILB 3.80% 150725 (GI25) | 7.3  |
| 5.  | Republic of Namibia ILB 4.50% 150129 (GI29) | 5.2  |
| 6.  | Republic of SA Bond 8.50% 310137 (R2037)    | 4.4  |
| 7.  | Republic of SA Bond 9.00% 310140 (R2040)    | 2.6  |
| 8.  | Naspers                                     | 2.3  |
| 9.  | Republic of Namibia ILB 4.50% 150433 (GI33) | 2.1  |
| 10. | Republic of SA Bond 8.00% 310130 (R2030)    | 1.8  |

Prudential Namibia Inflation Plus Fund INMG NAM Mod Defensive Benchmark NAM CPI + 4%

Source: Morningstar Direct



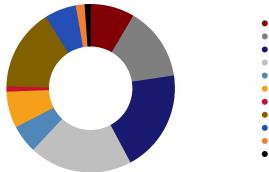
# Sanlam Namibia Inflation Linked Fund

#### **Fund Information**

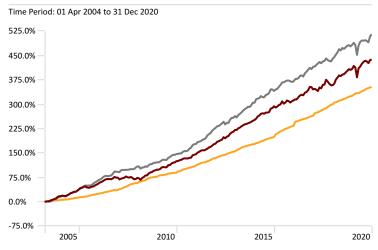
| Fund Size    |  |
|--------------|--|
| Risk Profile |  |
| Benchmark    |  |

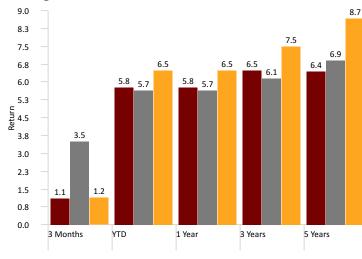
| N\$ 2 864m   |
|--------------|
| Moderate-Low |
| NAM CPI + 4% |

#### **Asset Allocation**



#### **Cumulative Manager Performance**





#### Manager vs Benchmark: Return

#### **Portfolio Description**

The fund invests in a flexible combination of investments in the equity, bond and money markets, both locally and abroad, aiming for positive real returns (comprising capital and income growth) over the medium to longer term.

This fund is managed by means of a segregated mandate.

Inception: Feb-04

#### Portfolio Manager

% Natasha Narsingh

8.5

19.6

19.8

5.4 7.0

1.0

15.7

6.1

1.7

1.1

100.0

Nam Equities

Nam Bonds

Nam Cash

SA Equities

SA Bonds

Int Equity

Int Bonds

Int Cash

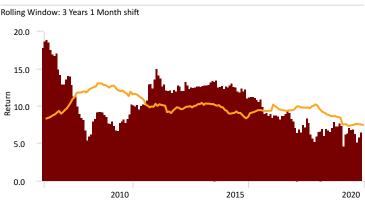
Int Other

Total

SA Cash SA Property **Fees**: 0.55% p.a. domestic assets and 0.80% p.a. international assets.

#### **Rolling Returns**

Time Period: Since Common Inception (01 Apr 2004) to 31 Dec 2020



Sanlam Namibia Inflation Linked Fund -NAM CPI + 4%

#### Top 10 Holdings

| 1.  | Naspers                  | 6.7 |
|-----|--------------------------|-----|
| 2.  | Anglo American           | 1.4 |
| 3.  | Prosus                   | 1.2 |
| 4.  | Impala Platinum          | 1.2 |
| 5.  | FirstRand                | 1.2 |
| 6.  | British American Tobacco | 1.1 |
| 7.  | Sasol                    | 1.1 |
| 8.  | Sibanye Stillwater       | 0.9 |
| 9.  | Standard Bank            | 0.8 |
| 10. | BHP Billiton             | 0.8 |
|     |                          |     |

Sanlam Namibia Inflation Linked Fund INMG NAM Mod Defensive Benchmark NAM CPI + 4%

Source: Morningstar Direct



# **NAM Coronation Balanced Defensive Fund**

N\$ 231m

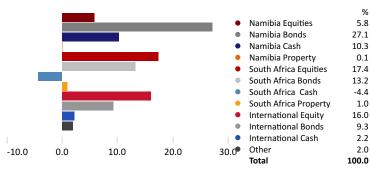
Moderate-Low

NAM CPI + 3%

#### **Fund Information**

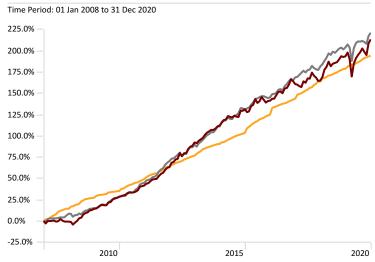
| Fund Size    |  |  |
|--------------|--|--|
| Risk Profile |  |  |
| Benchmark    |  |  |

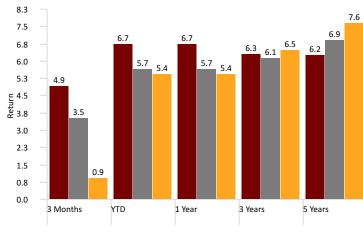
#### **Asset Allocation**



The negative allocation to cash is due to the use of derivative instrument

#### **Cumulative Manager Performance**





#### Manager vs Benchmark: Return

#### Portfolio Description

The NAM Coronation Balanced Defensive Fund is suitable for members with a lower risk tolerance. It is an actively managed, moderate-low risk fund with exposure to all asset classes. The NAM Balanced Defensive Fund aims to provide a reasonable level of income whilst seeking to preserve capital in real terms.

Inception: Nov-07

#### CEO: Tarah Shaanika

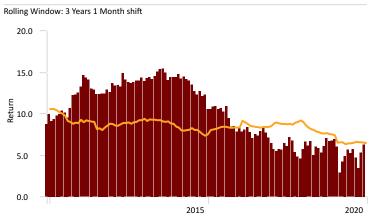
#### Portfolio Manager

Charles de Kock & Pallavi Ambekar

Fees: 0.85 % p.a. on average month end market value

#### **Rolling Returns**

Time Period: Since Common Inception (01 Jan 2008) to 31 Dec 2020



-NAM CPI + 3%

■NAM Coronation Balanced Defensive Fund

#### Top 10 Holdings

| 1.  | Naspers                         | 3.0 |
|-----|---------------------------------|-----|
| 2.  | Egerton Capital Equity Fund     | 2.5 |
| 3.  | Anglo American                  | 2.2 |
| 4.  | Maverick Capital                | 2.1 |
| 5.  | Contrarius Global Equity Fund   | 1.7 |
| 6.  | British American Tobacco        | 1.7 |
| 7.  | Tremblant Capital               | 1.6 |
| 8.  | Lansdowne Capital               | 1.5 |
| 9.  | FirstRand                       | 1.2 |
| 10. | Cimi Global Opp Equity Strategy | 1.1 |
|     |                                 |     |

NAM Coronation Balanced Defensive Fund INMG NAM Mod Defensive Benchmark NAM CPI + 3%

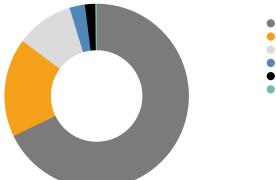


# **Capricorn Stable Fund**

#### **Fund Information**

| Fund Size    | N\$ 322m     |
|--------------|--------------|
| Risk Profile | Low          |
| Benchmark    | NAM CPI + 2% |

#### **Asset Allocation**



#### Portfolio Description

The Capricorn Stable Fund aims to provide investors with a return of 2% above inflation over any 2 year rolling period.

Inception: February 2015

**Rolling Returns** 

CIO: Ian Erlank

#### Portfolio Manager

Nam Bonds

17.3

10.1 2.7

> 1.8 0.2

100.0

Nam Cash

SA Bonds

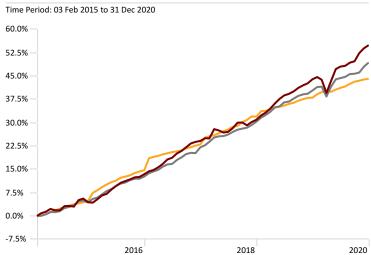
SA Cash Int Equity

Int Cash

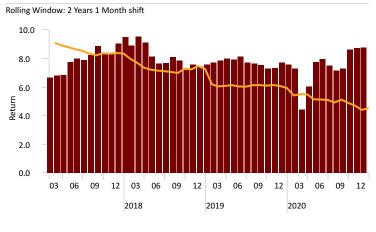
Tertius Liebenberg, Ian Erlank, Christian Noelle & Relf Lumley

% 67.9 Fees: 0.45% p.a on average month end market value

#### **Cumulative Manager Performance**



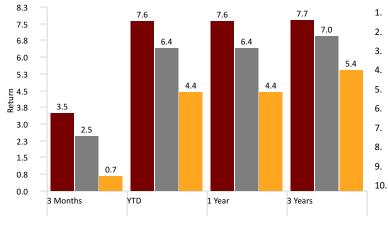




Capricorn Stable

-NAM CPI + 2%

#### Manager vs Benchmark: Return



#### Top 10 Holdings

| Money Market | 39.0 |
|--------------|------|
| GI36         | 9.0  |
| GI33         | 8.0  |
| GI22         | 8.0  |
| GI29         | 7.0  |
| GC26         | 2.0  |
| R2035        | 2.0  |
| R2037        | 2.0  |
| R2030        | 2.0  |
| GC32         | 1.0  |
|              |      |

Capricorn Stable Fund

NMG NAM Conservative Benchmark NAM CPI + 2%

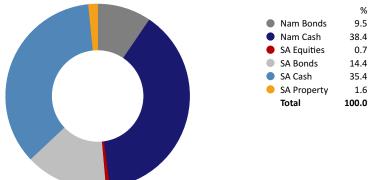


# Sanlam Namibia Active Fund

#### **Fund Information**

Fund Size N\$ 1 400m **Risk Profile** Low Benchmark BEASSA 1-3year All Bond Index

#### **Asset Allocation**



#### **Portfolio Description**

The Sanlam Namibia Active Fund's objective is to provide a high level of income and maximise returns. This fund invests in income yielding assets including fixed income assets, preference shares and property.

Inception: 1 June 2007

Portfolio Manager Melville Du Plessis

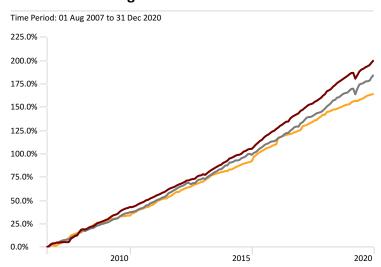
9.5

0.7

1.6

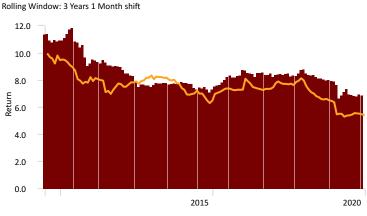
Fees: 0.60% p.a on average month end market value %

#### **Cumulative Manager Performance**









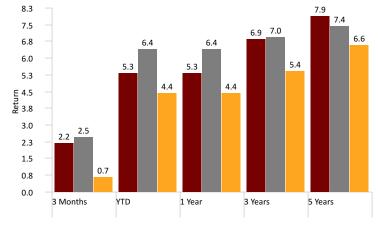
Sanlam Namibia Active Fund

-NAM CPI + 2%

#### **Top 10 Holdings**

| 1.  | Sim Namibia Floating Rate Fund Class B2 (D)    | 10.5 |
|-----|--|------|
| 2.  | Nedbank NCD 9.13% 14082023                     | 2.1  |
| 3.  | Bank Windhoek Limited F/R 18082022             | 1.9  |
| 4.  | FirstRand NCD 10.16% 02062021                  | 1.9  |
| 5.  | R2035 Republic of South Africa 8.875% 28022035 | 1.9  |
| 6.  | First National Bank Namibia F/R 10052024       | 1.9  |
| 7.  | First National Bank Namibia F/R 06122022       | 1.9  |
| 8.  | Standard Bank Namibia F/R 06122022             | 1.9  |
| 9.  | GC24 Nam 10.50% 151024                         | 1.7  |
| 10. | R2040 Republic of South Africa 9.00% 31012040  | 1.5  |

#### Manager vs Benchmark: Return



#### Sanlam Namibia Active Fund NMG NAM Conservative Benchmark NAM CPI + 2%

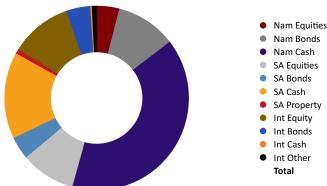


# Sanlam Namibia Absolute Return Plus Fund

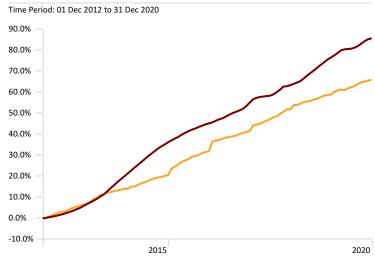
#### **Fund Information**

Fund Size Risk Profile Benchmark N\$ 386m Low NAM CPI + 2%

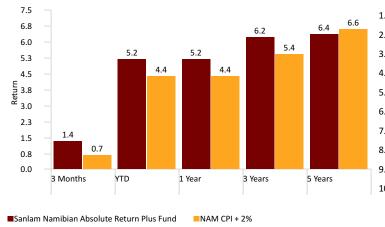
#### **Asset Allocation**



#### **Cumulative Manager Performance**



#### Manager vs Benchmark: Return



#### \*Returns are gross of fees and for illustrative purposes only.

#### Portfolio Description

The Sanlam Namibia Absolute Return Plus provides risk averse members with exposure to the Sanlam Namibian Inflation Plus Fund with a capital guarantee, accompanied by minimal termination and switching restrictions. This is achieved through extensive use of derivative (hedging) instruments and the declaration of a monthly fully vesting bonus. At termination, the full value of net contributions plus declared bonuses is paid.

Inception: January 2013

#### Portfolio Manager

Basson van Rooyen

%

4.0

10.6

39.7

9.6

4.0

15.2

0.8

10.8

4.2 0.3

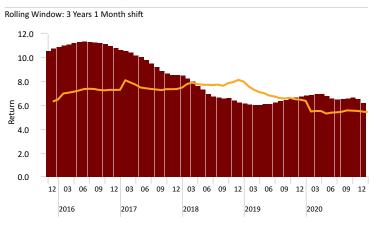
0.8

100.0

Fees: 1.0% p.a (excluding structure fees)

#### **Rolling Returns**

Time Period: Since Common Inception (01 Dec 2012) to 31 Dec 2020



Sanlam Namibian Absolute Return Plus Fund -NAM CPI + 2%

#### **Top 10 Holdings**

| 1.  | Naspers                  | 4.7 |
|-----|--------------------------|-----|
| 2.  | Prosus                   |     |
| 3.  | Impala Platinum          |     |
| 4.  | Anglo American           |     |
| 5.  | British American Tobacco |     |
| 6.  | Sasol                    | 0.7 |
| 7.  | Sibanye Stillwater       | 0.6 |
| 8.  | Standard Bank            | 0.6 |
| 9.  | BHP Billiton             | 0.6 |
| 10. | FirstRand                | 0.6 |
|     |                          |     |



# **Capricorn Investment Fund**

#### **Fund Information**

| Fund Size    | N\$ 9 460m             |
|--------------|------------------------|
| Risk Profile | Capital Preservation   |
| Benchmark    | IJG Money Market Index |

#### **Asset Allocation**

|  | <ul> <li>Nam Banking</li> </ul> |
|--|---------------------------------|
|  | Nam Goverment                   |
|  | Nam Corporate                   |
|  | <ul> <li>SA Banking</li> </ul>  |
|  | South African Government        |
|  | Total                           |
|  |                                 |

#### **Portfolio Description**

The Money Market Fund aims to achieve stable and secure returns for the risk averse investor by investing in a diversified combination of liquid money and capital market instruments. The underlying investment is the Capricorn Investment Fund.

Inception: Feb-02

CIO: Ian Erlank

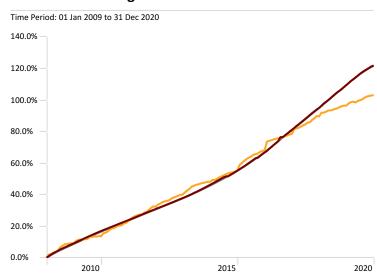
2.0 40.0 12.0 **100.0** 

#### Portfolio Manager

% Tertius Liebenberg, Ian Erlank, Christian Noelle & Relf Lumley

30.0 Fees: 0.25% p.a. on average month end market value 16.0

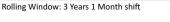
#### **Cumulative Manager Performance**

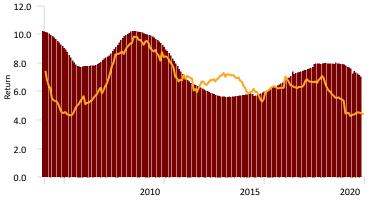


**Rolling Returns** 

Capricorn Investment Fund

Time Period: Since Common Inception (01 Feb 2002) to 31 Dec 2020





-NAM CPI + 1%

7.4

8.0 7.4 7.0 7.0 7.0 5.9 59 5.8 5.8 6.0 5.5 5.0 4.4 Return 4.0 3.4 3.4 3.0 2.0 1.1 1.1 1.0 0.4 0.0 YTD 3 Months 1 Year 3 Years 5 Years Capricorn Investment Fund NAM CPI + 1% IJG Money Market GR NAD

#### Manager vs Benchmark: Return